



Q3 2023

Investor Presentation

Home *HB* Bancorp, Inc.

Forward-Looking Statements

Certain comments in this presentation contain certain forward looking statements (as defined in the Securities Exchange Act of 1934 and the regulations thereunder). Forward looking statements are not historical facts but instead represent only the beliefs, expectations or opinions of Home Bancorp, Inc. and its management regarding future events, many of which, by their nature, are inherently uncertain. Forward looking statements may be identified by the use of such words as: “believe”, “expect”, “anticipate”, “intend”, “plan”, “estimate”, or words of similar meaning, or future or conditional terms such as “will”, “would”, “should”, “could”, “may”, “likely”, “probably”, or “possibly.” Forward looking statements include, but are not limited to, financial projections and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding future performance. Such statements are subject to certain risks, uncertainties and assumption, many of which are difficult to predict and generally are beyond the control of Home Bancorp, Inc. and its management, that could cause actual results to differ materially from those expressed in, or implied or projected by, forward looking statements. The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward looking statements: (1) economic and competitive conditions which could affect the volume of loan originations, deposit flows and real estate values; (2) the levels of noninterest income and expense and the amount of loan losses; (3) competitive pressure among depository institutions increasing significantly; (4) changes in the interest rate environment causing reduced interest margins; (5) general economic conditions, either nationally or in the markets in which Home Bancorp, Inc. is or will be doing business, being less favorable than expected; (6) political and social unrest, including acts of war or terrorism; (7) we may not fully realize all the benefits we anticipated in connection with our acquisitions of other institutions or our assumptions made in connection therewith may prove to be inaccurate; (8) the COVID-19 pandemic; (9) cyber incidents or other failures, disruptions or security breaches; or (10) legislation or changes in regulatory requirements adversely affecting the business of Home Bancorp, Inc. Home Bancorp, Inc. undertakes no obligation to update these forward looking statements to reflect events or circumstances that occur after the date on which such statements were made.

As used in this report, unless the context otherwise requires, the terms “we,” “our,” “us,” or the “Company” refer to Home Bancorp, Inc. and the term the “Bank” refers to Home Bank, N.A., a national bank and wholly owned subsidiary of the Company. In addition, unless the context otherwise requires, references to the operations of the Company include the operations of the Bank.

For a more detailed description of the factors that may affect Home Bancorp’s operating results or the outcomes described in these forward-looking statements, we refer you to our filings with the Securities and Exchange Commission, including our annual report on Form 10-K for the year ended December 31, 2022. Home Bancorp assumes no obligation to update the forward-looking statements made during this presentation. For more information, please visit our website www.home24bank.com.

Non-GAAP Information

This presentation contains financial information determined by methods other than in accordance with generally accepted accounting principles (“GAAP”). The Company’s management uses this non-GAAP financial information in its analysis of the Company’s performance. In this presentation, information is included which excludes acquired loans, intangible assets, impact of the gain (loss) on the sale of a banking center, the impact of merger-related expenses and one-time tax effects. Management believes the presentation of this non-GAAP financial information provides useful information that is helpful to a full understanding of the Company’s financial position and core operating results. This non-GAAP financial information should not be viewed as a substitute for financial information determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP financial information presented by other companies.

Our Company

Headquarters: Lafayette, LA

Ticker: HBCP (NASDAQ)

History:

- Founded in 1908
- IPO completed October 2008
- Six acquisitions completed since 2010
- 42 locations across Southern Louisiana, Western Mississippi and Houston

Highlights:

- Total Assets: \$3.3 billion at September 30, 2023
- Market Cap: \$266 million at October 13, 2023
- Ownership (S&P Global as of October 13, 2023)
 - Institutional: 42%
 - Insider/ESOP: 14%



Total Assets
\$3.3B

Total Loans
\$2.6B

Total Deposits
\$2.6B

Our Markets

Lafayette

Greater Acadiana Region
TOTAL BRANCHES: 14

Baton Rouge

TOTAL BRANCHES: 4

Houston

TOTAL BRANCHES: 5

Mississippi

TOTAL BRANCHES: 3

New Orleans

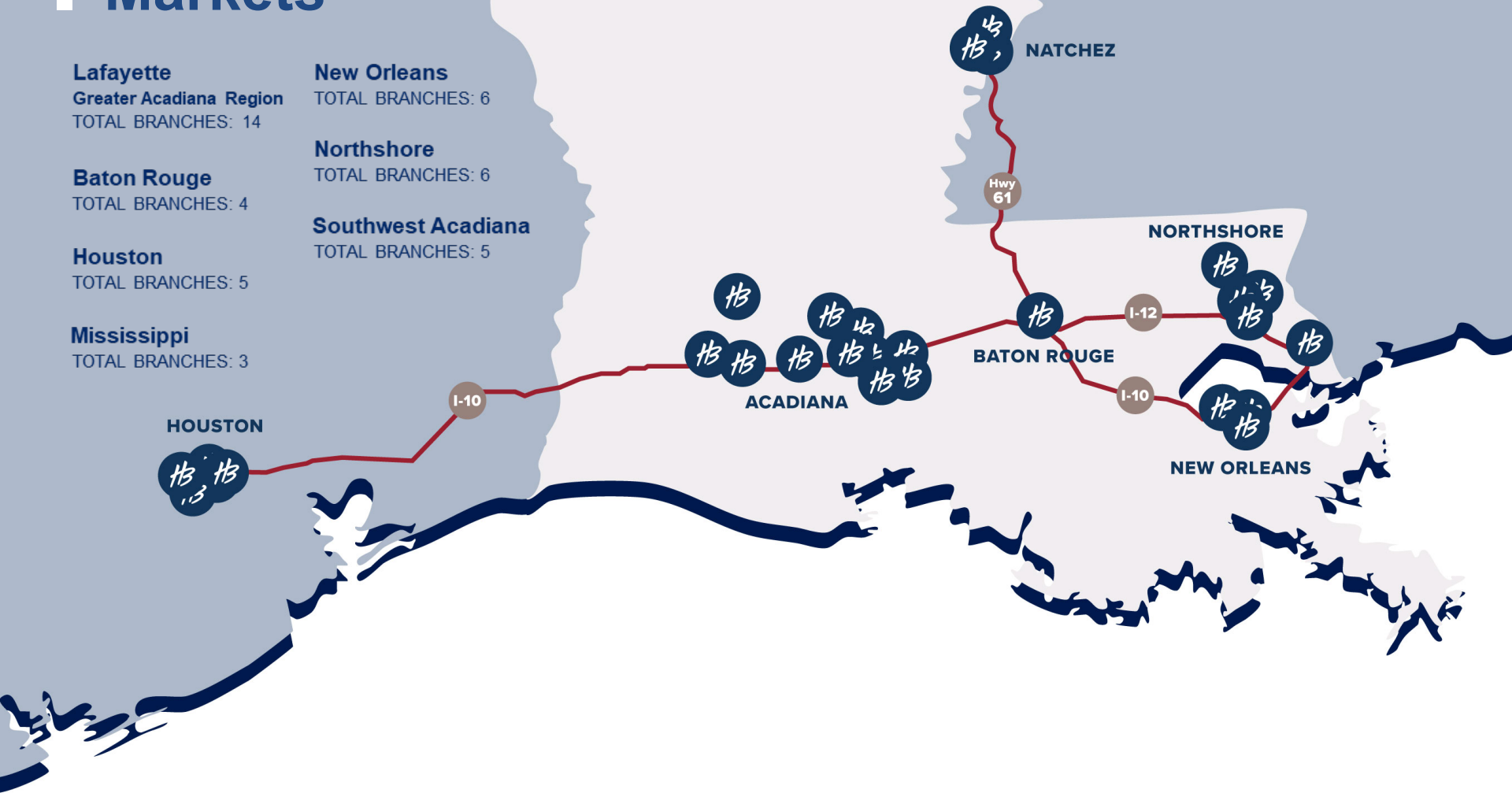
TOTAL BRANCHES: 6

Northshore

TOTAL BRANCHES: 6

Southwest Acadiana

TOTAL BRANCHES: 5



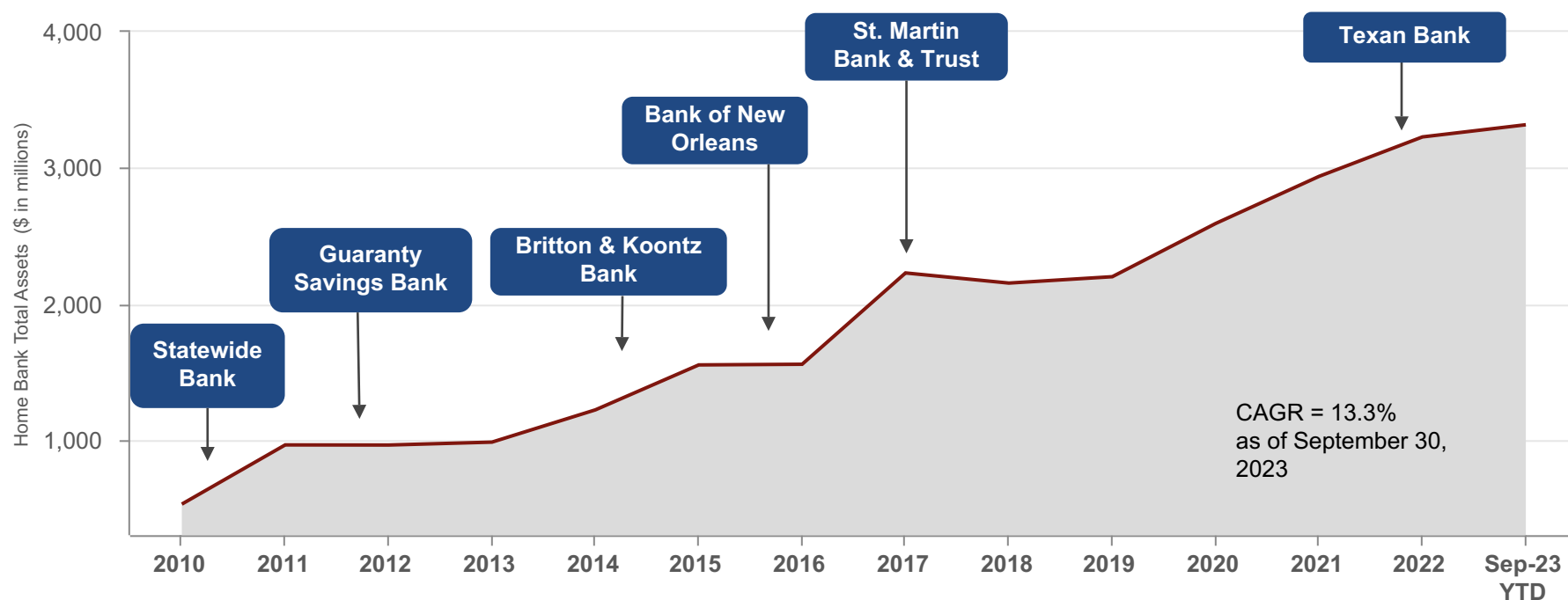
Quarterly Financial Highlights

(dollars in thousands, except per share data)

	2Q 2022	3Q 2022	4Q 2022	1Q 2023	2Q 2023	3Q 2023
Profitability						
Net income	\$ 8,461	\$ 10,434	\$ 10,776	\$ 11,320	\$ 9,781	\$ 9,754
Diluted EPS	1.03	1.28	1.32	1.39	1.21	1.22
ROA	1.03 %	1.27 %	1.35 %	1.43 %	1.21 %	1.18 %
ROE	10.2	12.4	13.2	13.5	11.3	11.0
ROATCE ⁽¹⁾	14.4	17.3	18.8	18.8	15.5	15.2
Efficiency ratio	66.1	58.5	57.8	57.1	62.1	62.9
Provision for loan losses	\$ 591	\$ 1,696	\$ 1,987	\$ 814	\$ 511	\$ 351
Core pre-provision net income ⁽¹⁾	9,530	11,507	11,941	11,559	10,084	9,820
Balance Sheet						
Assets	\$ 3,362,216	\$ 3,167,666	\$ 3,228,280	\$ 3,266,970	\$ 3,290,153	\$ 3,317,729
Loans	2,224,655	2,303,279	2,430,750	2,466,392	2,510,759	2,569,094
Cash and cash equivalents	444,151	150,556	87,401	107,171	96,873	84,520
Allowance for loan losses	(26,020)	(27,351)	(29,299)	(30,118)	(30,639)	(31,123)
Total deposits	2,920,376	2,738,424	2,633,181	2,557,744	2,551,718	2,597,484
Loan/Deposit	76 %	84 %	92 %	96 %	98 %	99 %
Per Share Data						
Share price	\$ 34.13	\$ 38.99	\$ 40.03	\$ 33.03	\$ 33.21	\$ 31.87
Book value	39.44	38.27	39.82	41.66	42.22	42.30
Tangible book value ⁽¹⁾	28.86	27.66	29.20	31.09	31.59	31.67
Price / tangible book value per share	118 %	141 %	137 %	106 %	105 %	101 %
Dividend paid	\$ 0.23	\$ 0.23	\$ 0.24	\$ 0.25	\$ 0.25	\$ 0.25

(1) See appendix for reconciliation of Non-GAAP items.

Asset Growth



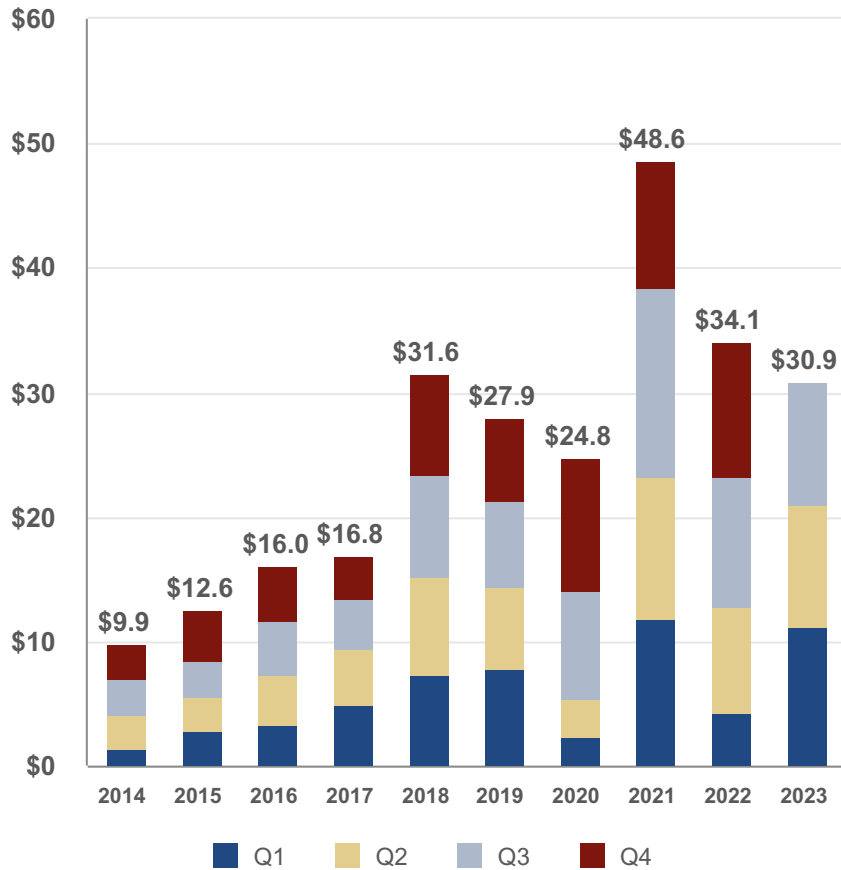
Acquired Bank	Date	Assets (\$ in MM) (at completion)	% of TBV (at announcement)	# of Branches	Consideration
Statewide Bank	March 2010	\$199	FDIC-assisted	6	All Cash
Guaranty Savings Bank	July 2011	\$257	95%	5	All Cash
Britton & Koontz Bank	February 2014	\$301	90%	8	All Cash
Bank of New Orleans	September 2015	\$346	126%	4	All Cash
St. Martin Bank & Trust	December 2017	\$597	183%	12	~80% Stock, 20% Cash ⁽¹⁾
Texan Bank	March 2022	\$416	144%	5	All Cash

(1) Cash was comprised of an aggregate \$19.5 million special cash distribution paid by St. Martin Bancshares to its shareholders.

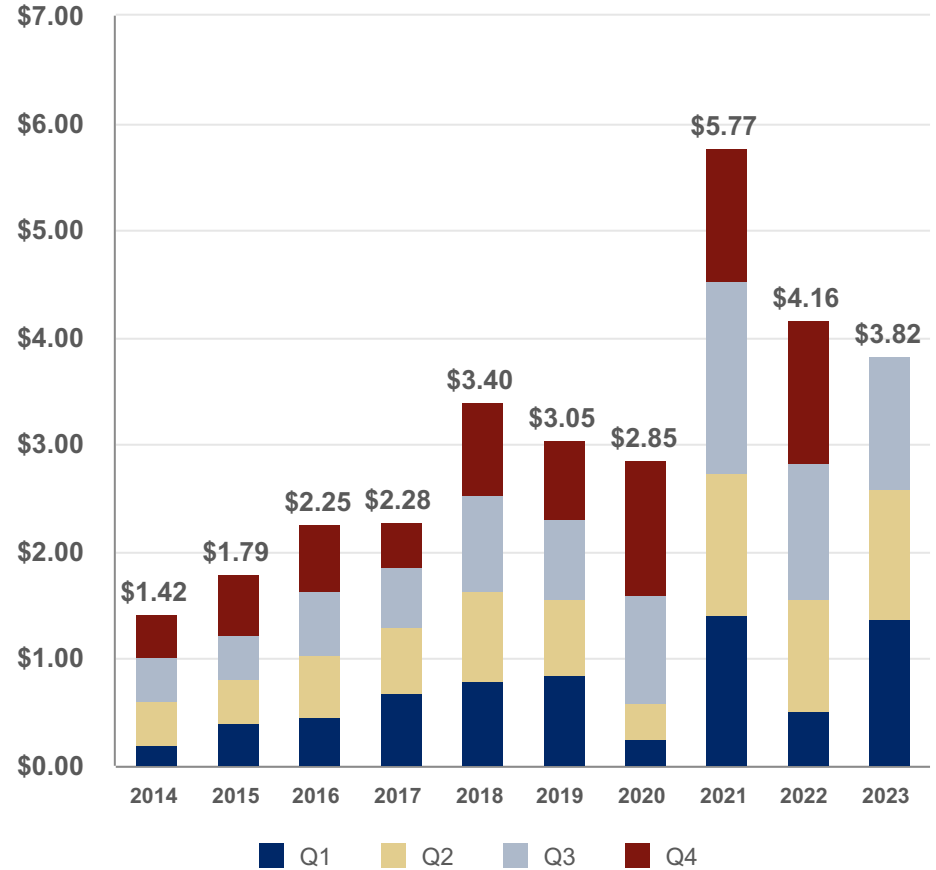
Earnings

Net Income

(\$ in millions)

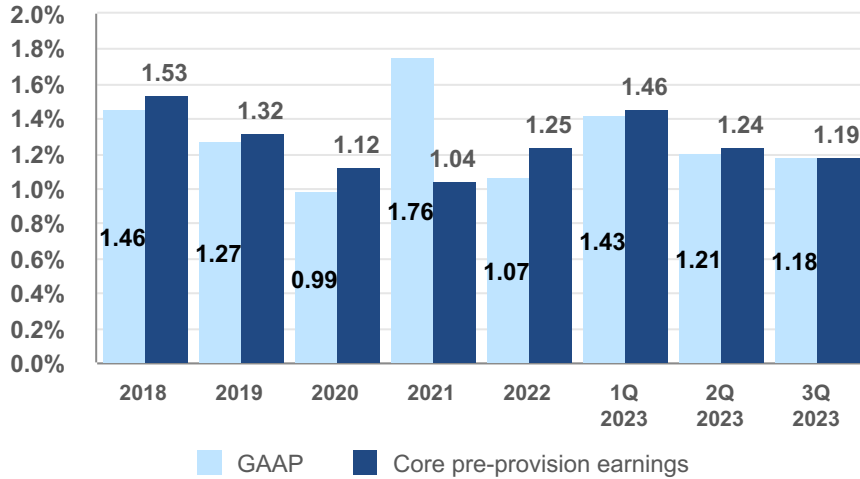


Diluted EPS

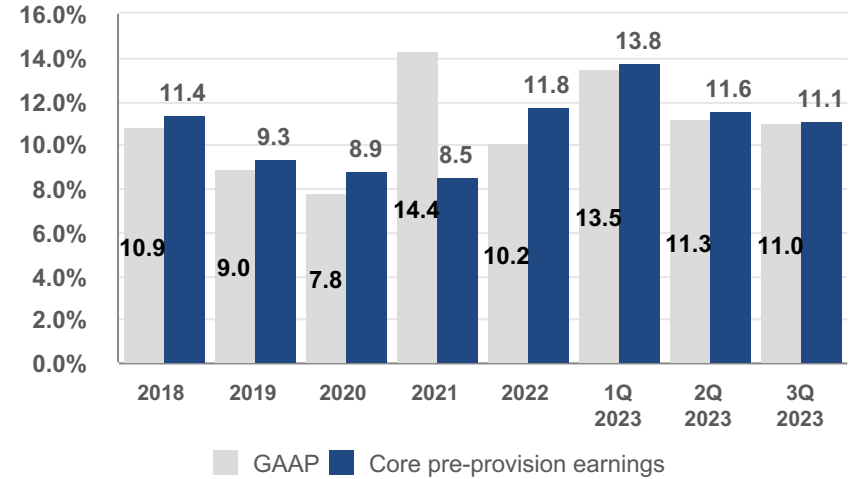


Profitability⁽¹⁾

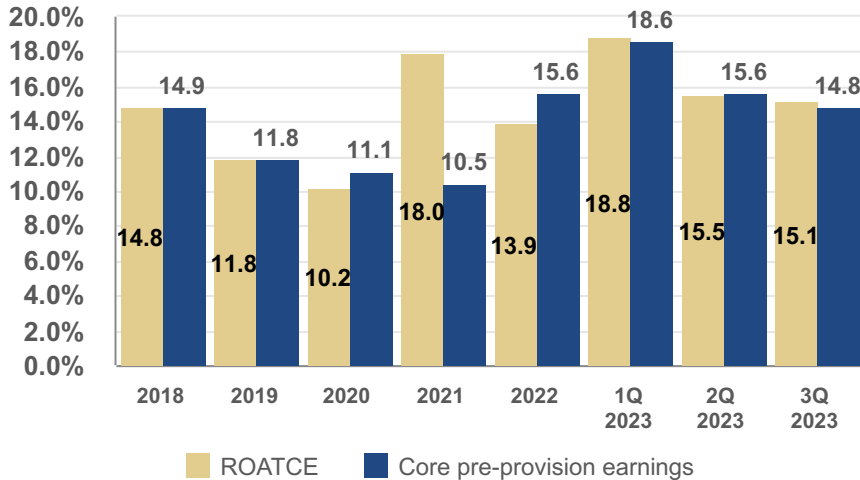
Return on Average Assets



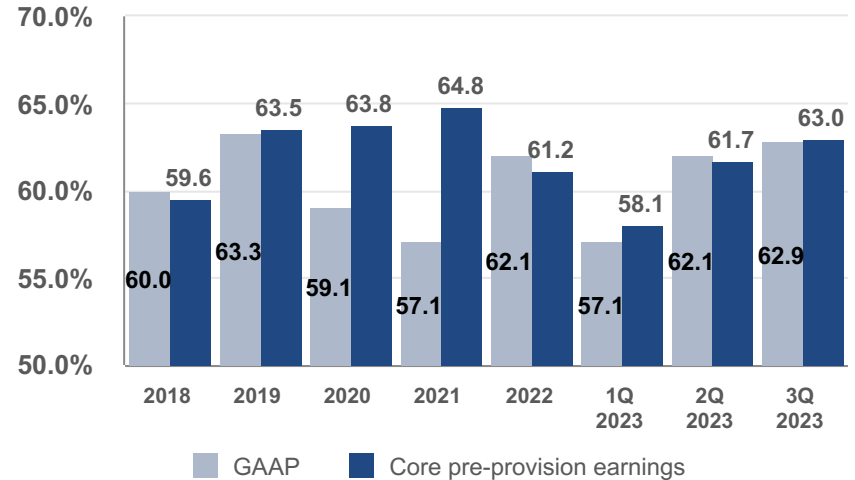
Return on Average Equity



Return on Tangible Common Equity



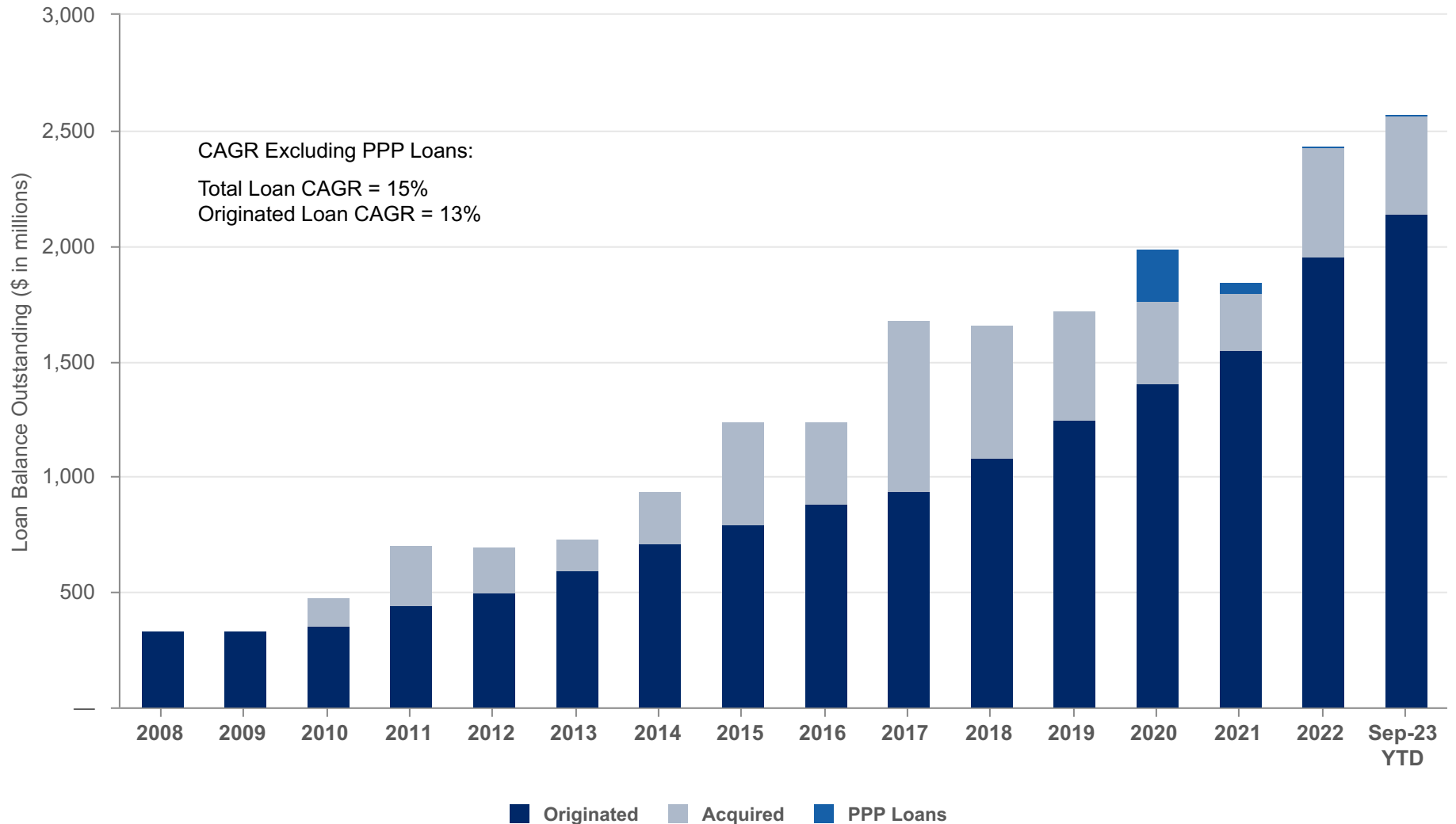
Efficiency Ratio



(1) See appendix for reconciliation of Non-GAAP items.

Organic Loan Growth

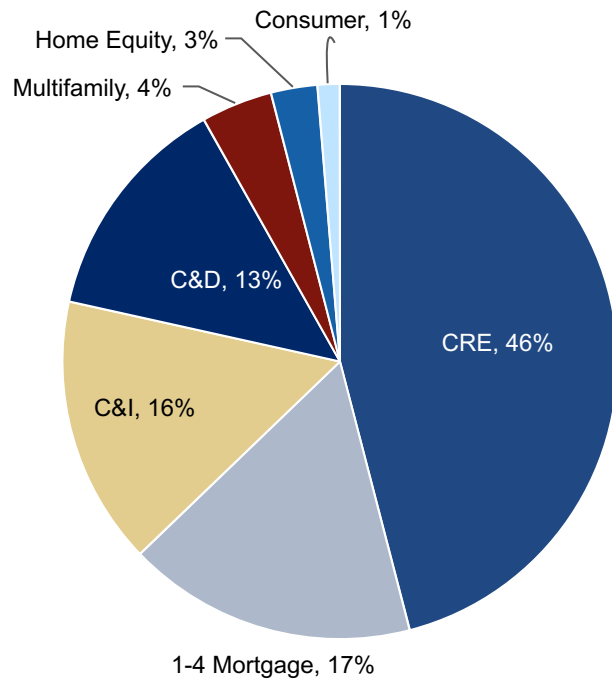
(excludes acquisition accounting & unearned income)



Loan Portfolio

(as of September 30, 2023)

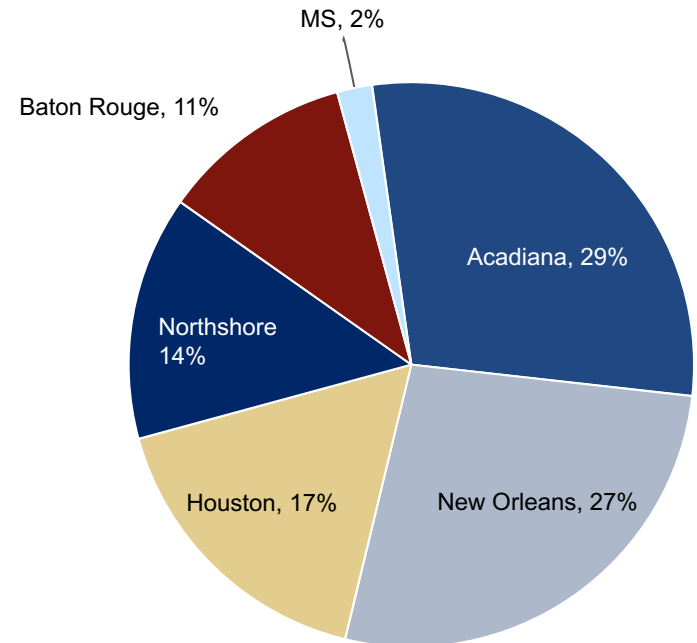
Composition



CRE Loan Portfolio

- Owner Occupied - 52%
- Non-owner Occupied - 48%

Market Diversification

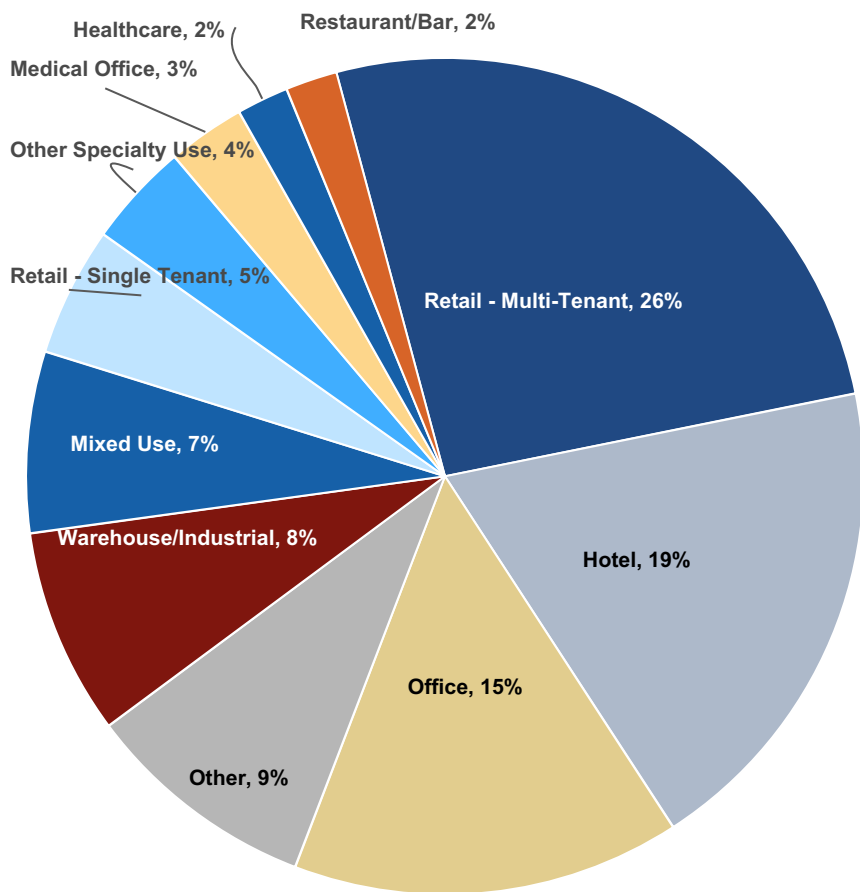


3Q 2023 annualized growth rate - 9%

- Total loans - \$2.6 billion
- Houston market - 21% annualized growth rate

Non-Owner Occupied CRE

(as of September 30, 2023)



- Average Balance \$846K
- Approximately 21.5% of total loans
- \$2.1 million or 0.4% of the N.O.O. portfolio is nonaccrual

Office Exposure

Office Loans Total

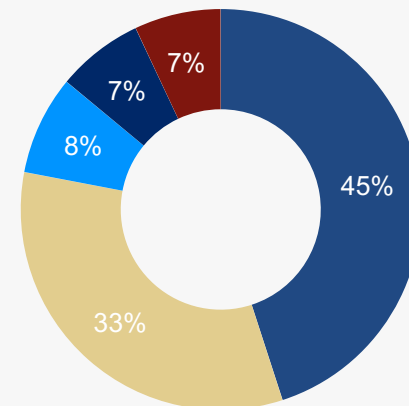
\$80.9 million or
3.1% of total loans

Average Office Loan Balance

\$1.2 million

Zero nonaccrual and criticized loans in office exposure

Geographic Exposure



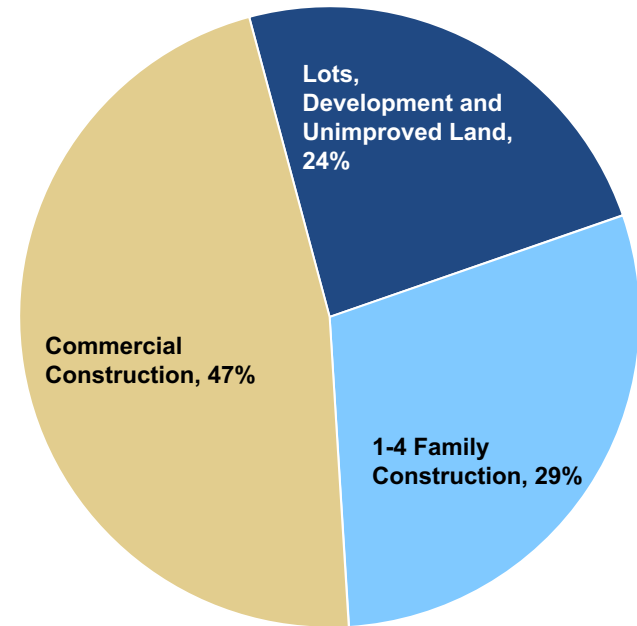
- Houston
- Acadiana
- New Orleans
- Baton Rouge
- Northshore

C&D Portfolio

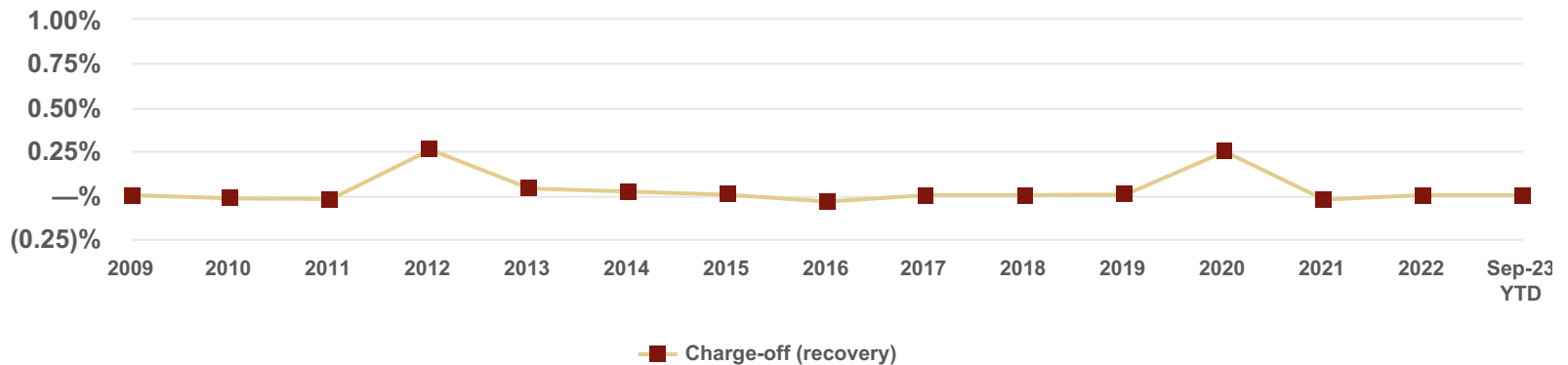
(as of September 30, 2023)

Total Balance	Average Balance
\$342.7 million	\$493.0K
0.8% on Nonaccrual or \$2.8 million	\$659K net charge-offs since 2009

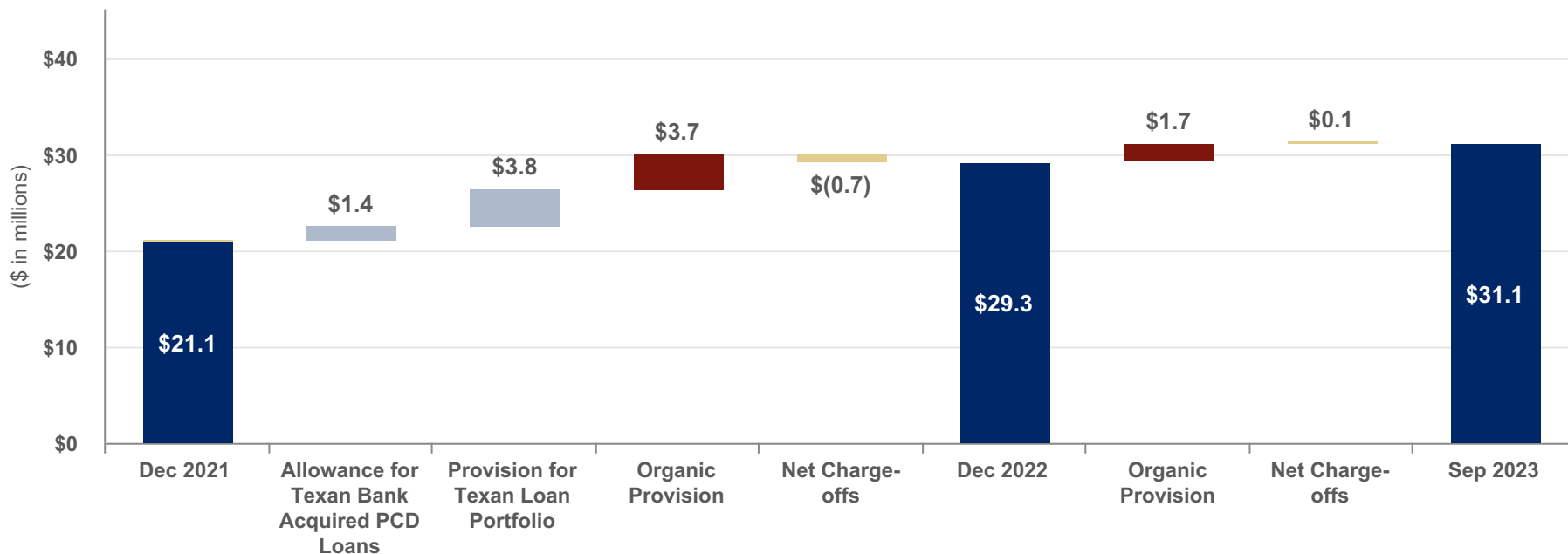
Composition



Historic Charge-off (Recovery Rate)



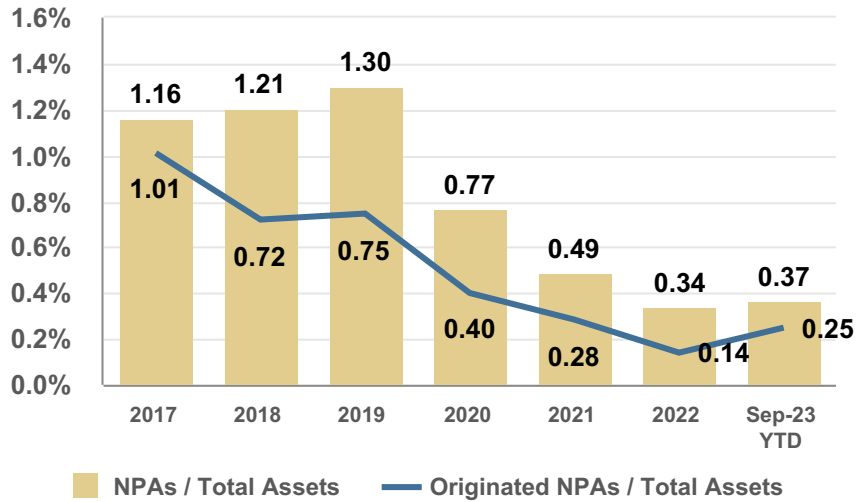
Changes in ALL



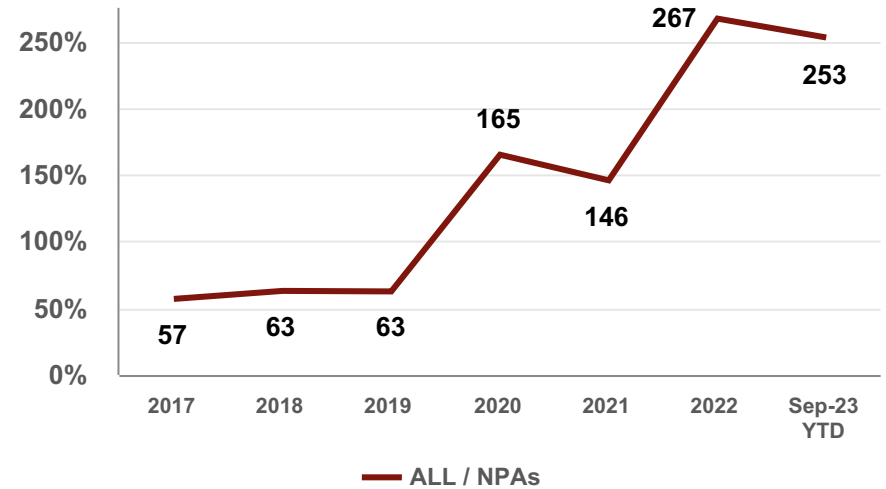
<i>(dollars in thousands)</i>	9/30/2022	12/31/2022	3/31/2023	6/30/2023	9/30/2023
Total Loans	\$ 2,303,279	\$ 2,430,750	\$ 2,466,392	\$ 2,510,759	\$ 2,569,094
Total nonaccrual loans	17,080	10,513	11,232	12,170	11,906
Total special mention loans	10,761	7,083	9,778	9,511	9,046
Total substandard loans	20,060	21,526	23,519	27,252	31,046
Total criticized loans	\$ 30,821	\$ 28,609	\$ 33,297	\$ 36,763	\$ 40,092
Nonaccrual loans / Total loans	0.74 %	0.43 %	0.46 %	0.48 %	0.46 %
Criticized loans / Total loans	1.34 %	1.18 %	1.35 %	1.46 %	1.56 %
ALL / Total Loans	1.19 %	1.21 %	1.22 %	1.22 %	1.21 %

Credit Quality Trends

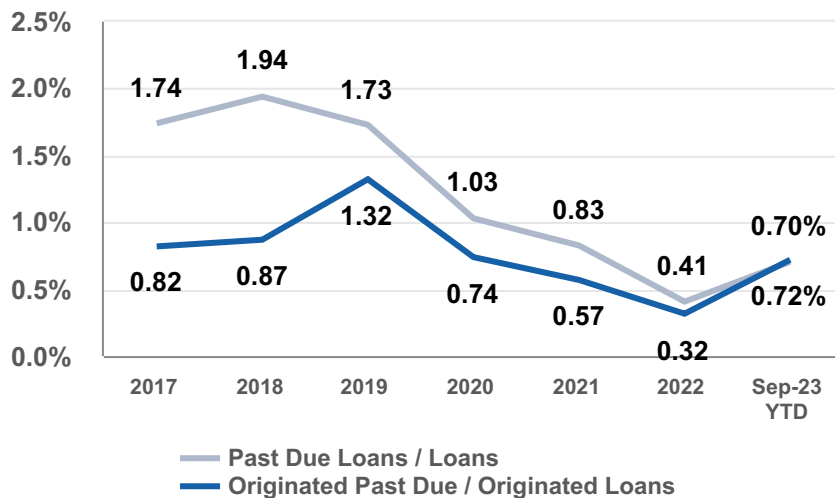
NPAs / Assets



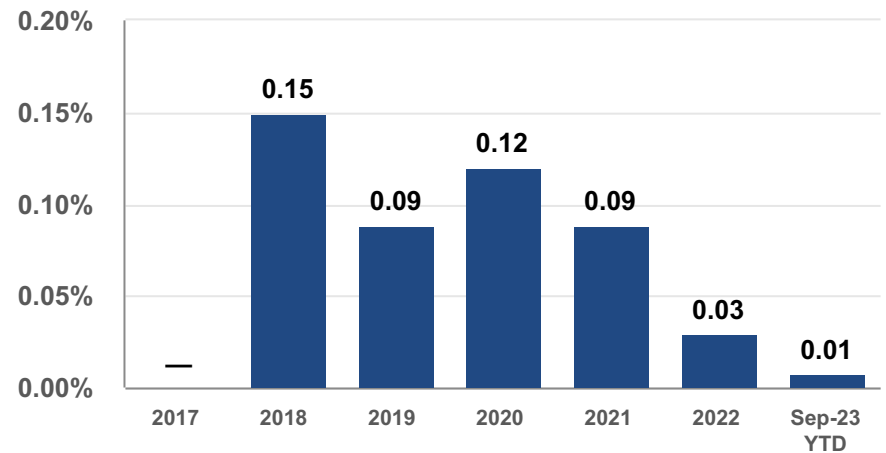
ALL / NPAs



Loans Past Due



Net Charge-offs / YTD Average Loans

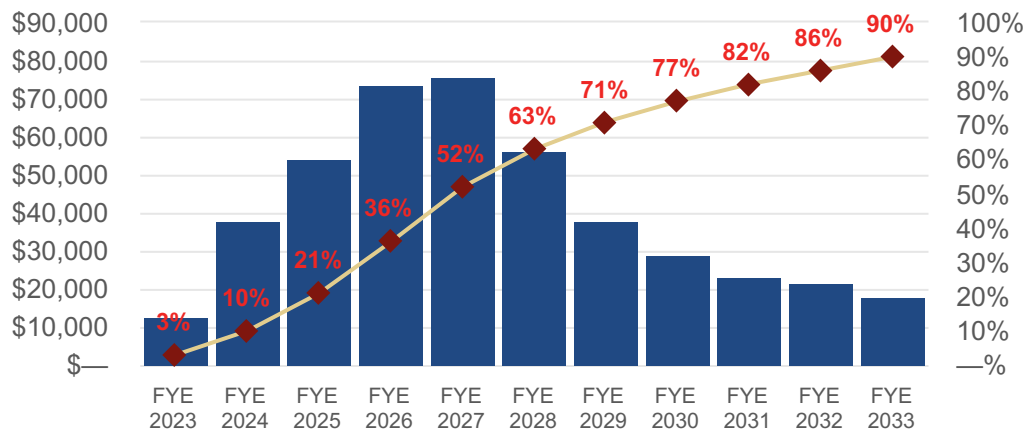


Investment Portfolio

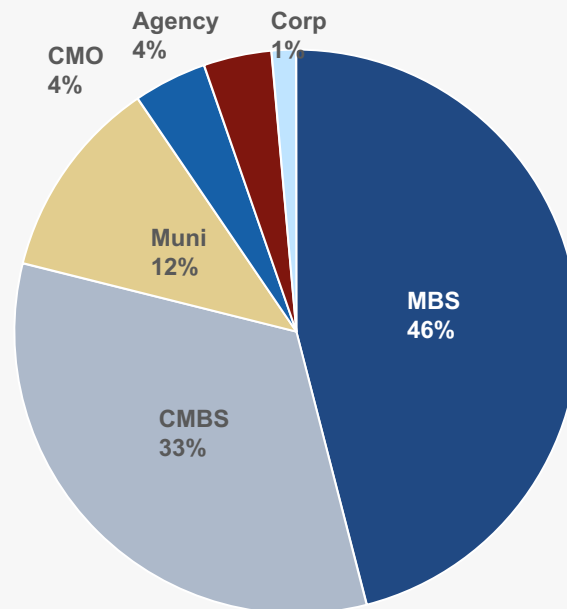
(dollars in millions)	Book Value	Gain/(loss)	Eff. Duration
MBS	\$226	\$(33)	5.0
CMBS	162	(15)	3.2
Muni	57	(11)	6.6
CMO	21	(2)	4.4
Agency	19	(2)	3.3
Corp	7	(1)	2.1
Total	\$491	\$(63)	4.5

13%	2.4%
of total assets	Q3 yield
\$63.4 million	99.8%
loss approximately 12.9% of book value	AFS
\$10.2 million	\$12.2 million
MV decline in Q3	decline in book value QoQ

10 Year Investment Cash Flow

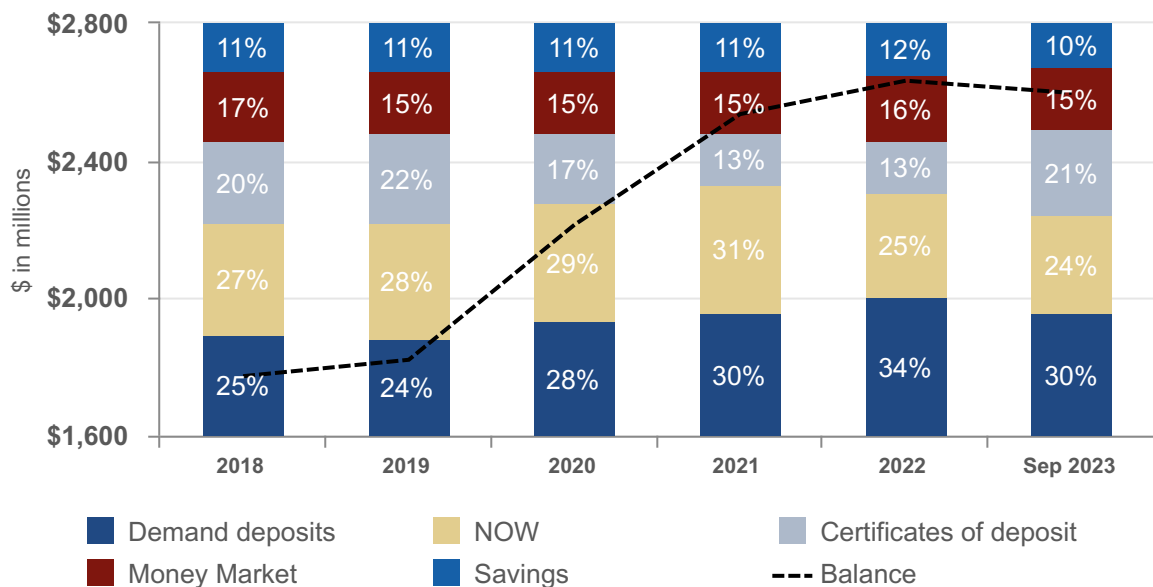


■ Expected Principal Cash Flows (dollars in thousands)
◆ Percentage of Cash Flows



Deposits

(as of September 30, 2023)



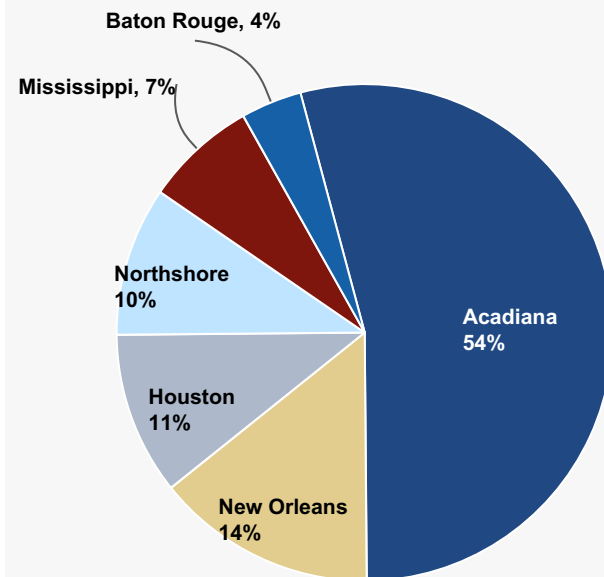
\$31,810

Average deposit size

30%

Non-interest bearing deposit composition

(dollars in thousands)				Change	
	9/30/2022	6/30/2023	9/30/2023	QoQ	YoY
Demand Deposits	\$ 921,089	\$ 816,555	\$ 785,448	\$ (31,107)	\$ (135,641)
Savings	325,594	261,780	246,402	(15,378)	(79,192)
Money Market	452,474	363,801	392,174	28,373	(60,300)
NOW	686,592	645,087	617,003	(28,084)	(69,589)
CDs	352,675	464,495	556,457	91,962	203,782
Total Deposits	\$ 2,738,424	\$ 2,551,718	\$ 2,597,484	\$ 45,766	\$ (140,940)

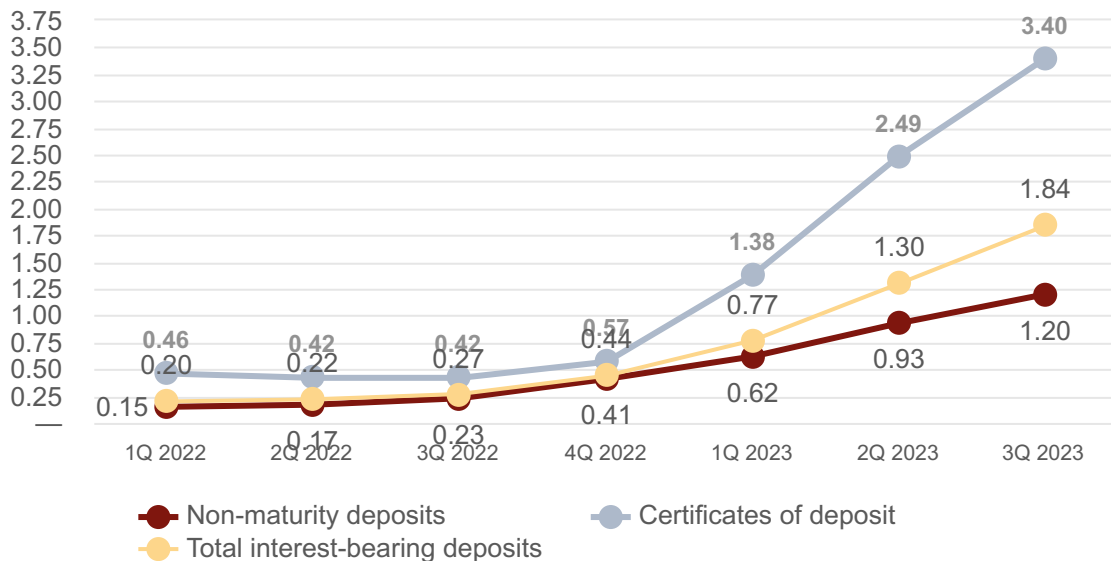


Deposits

(as of September 30, 2023)

	Retail	Business	Public	Broker	Total
FDIC Insured	45%	19%	—%	—%	64%
Uninsured ⁽¹⁾	7	16	—	—	23
Reciprocal	—	4	—	—	4
Public Funds	—	—	7	—	7
Brokered Deposits	—	—	—	2	2
Total	52%	39%	7%	2%	100%

Cost of Deposits



⁽¹⁾ Excluding internal accounts, over FDIC limit and not collateralized

⁽²⁾ Total primary funding sources covering uninsured deposits.

Uninsured Deposits⁽¹⁾

Approximately \$582 million
or 22% of total deposits

Coverage of Uninsured Deposits⁽²⁾

189%

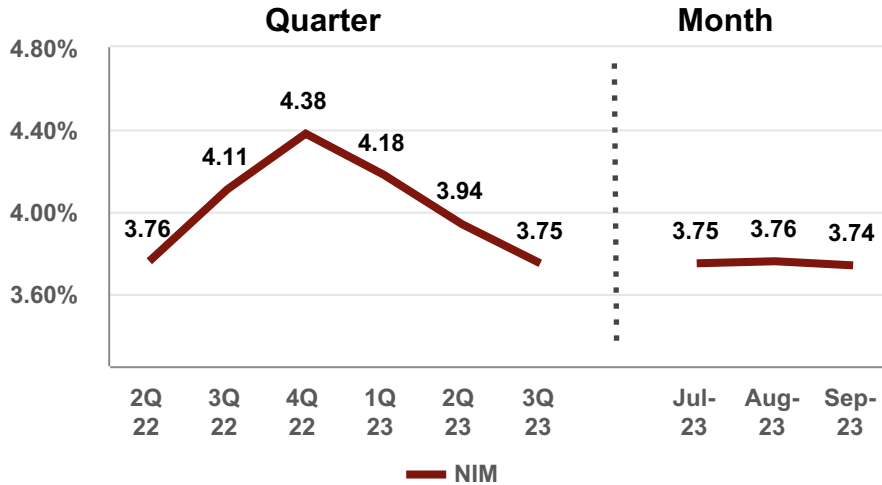
Funding Availability

(in thousands)

	Q3 2023
FHLB availability	\$ 914,064
FRB - Bank Term Funding Program	106,140
Unencumbered investments (book)	79,015
FRB discount window	500
Total primary funding sources	\$ 1,099,719
Fed fund lines	55,000
Total primary and secondary liquidity	\$ 1,154,719

Yields

NIM (TE)

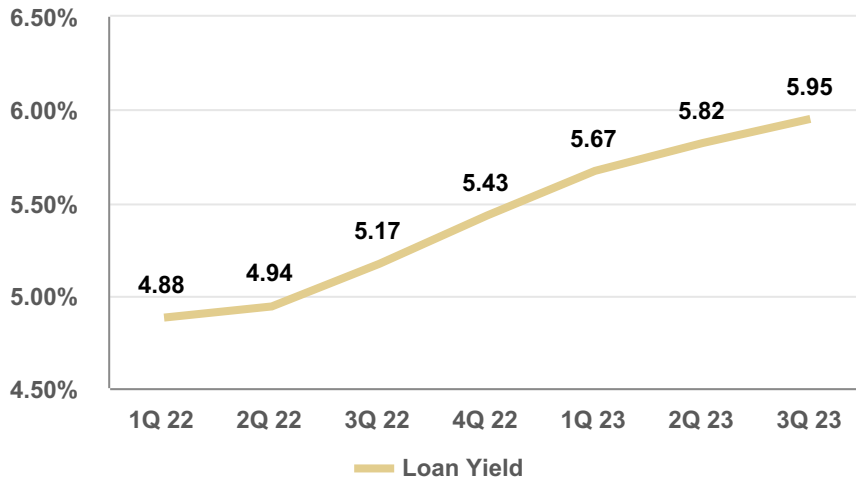


NIM
3.75%
for the quarter ended
September 2023

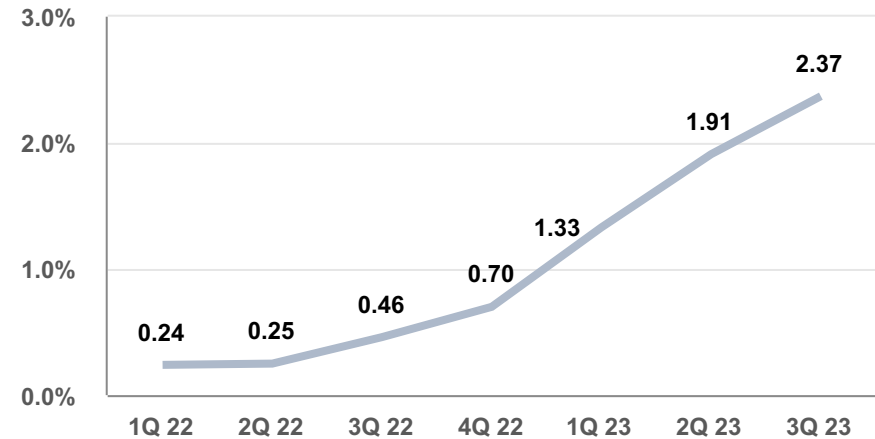
1.84%
Cost of interest-bearing
deposits for the quarter
ended September 2023

Short-term FHLB advances at September 30, 2023 was **\$241 million** with an average cost of 5.35%

Yield on Loans



Cost of Interest-Bearing Liabilities



Interest Rate Risk

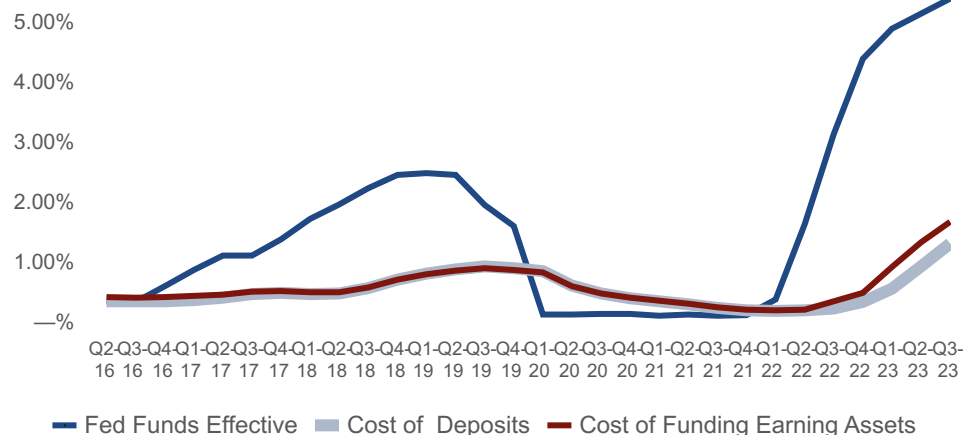
Forecasted Change in NII

Rate Shock	1 Year % Change in NII
-100	(1.1)%
+100	0.3%
+200	0.6%
+300	0.9%

Balance Sheet Composition

% of assets	2019	2022 Q3	2023 Q3
Cash	2%	5%	3%
Investments	12%	16%	13%
Loans, excluding PPP	78%	72%	77%
Other Assets	8%	7%	7%
NMD - noninterest-bearing	20%	29%	24%
NMD - interest-bearing	45%	46%	38%
CDs	18%	11%	17%
Total Deposits	83%	86%	78%
Advances	2%	1%	9%
Subordinated Debt	—%	2%	2%
Other	1%	1%	1%
Equity	14%	10%	10%

Liability Betas



Investment Portfolio
effective duration =
4.5

33% of loan
portfolio is
variable

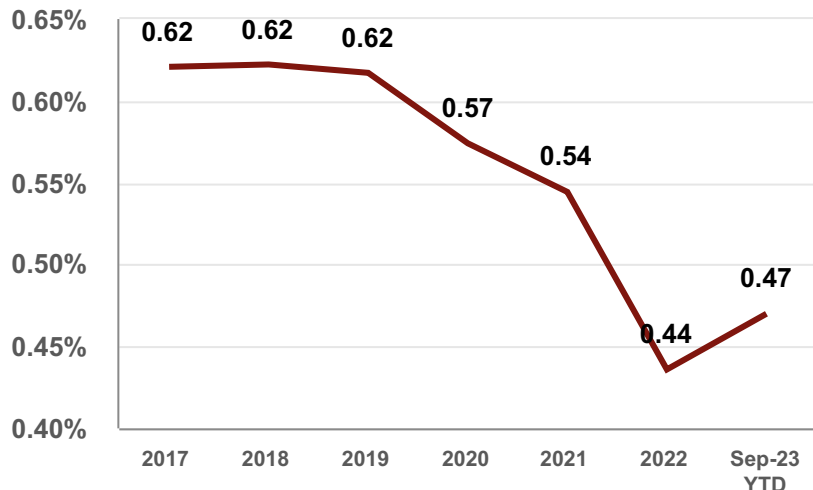
Loan portfolio effective
duration ~ **2.5** (based
on management
estimates)

Historical Funding Betas

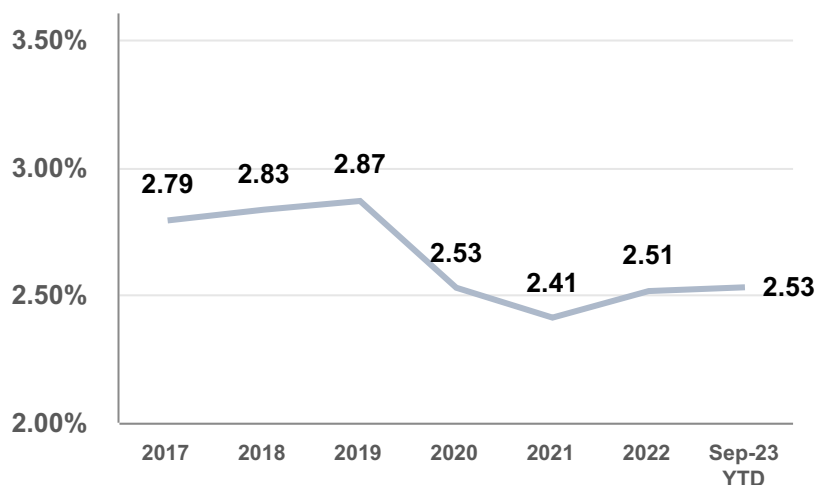
Cost of	2Q2016 - 3Q2019	3Q2019 - 1Q2022	1Q2022 - 3Q2023
Interest-bearing deposits	36%	40%	31%
Total deposits	27%	31%	21%
Interest-bearing liabilities	33%	40%	40%
Funding earning assets	23%	29%	28%

Noninterest Income & Expense

Noninterest Income⁽¹⁾ / Assets



Noninterest Expense⁽¹⁾ / Assets



(dollars in thousands)	3Q 2022	4Q 2022	1Q 2023	2Q 2023	3Q 2023
Service fees and charges	\$ 1,300	\$ 1,198	\$ 1,250	\$ 1,230	\$ 1,277
Bank card fees	1,623	1,566	1,787	1,715	1,903
Gain on sale of loans	78	22	57	26	687
Loss on sale of securities, net	—	—	(249)	—	—
Loss on sale of assets, net	18	9	(17)	(3)	—
Other	455	544	483	480	532
Total noninterest income	\$ 3,474	\$ 3,339	\$ 3,311	\$ 3,448	\$ 4,399
Noninterest income less loss on sale of securities and assets	\$ 3,456	\$ 3,330	\$ 3,577	\$ 3,451	\$ 4,399

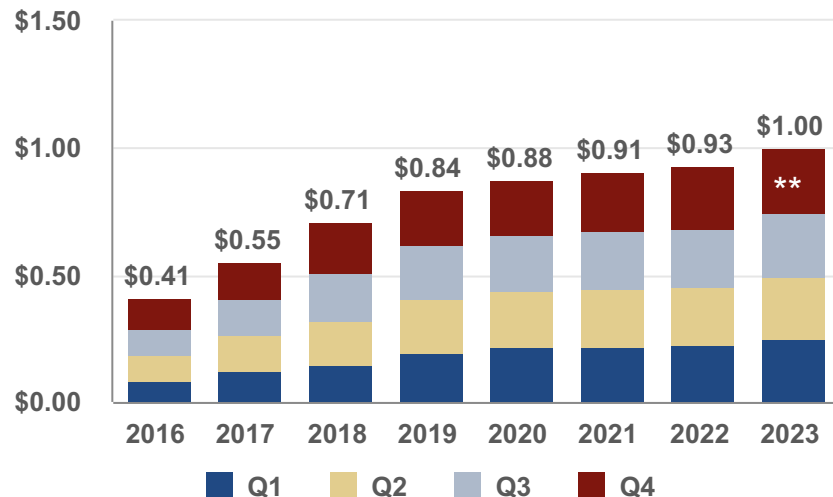
(dollars in thousands)	3Q 2022	4Q 2022	1Q 2023	2Q 2023	3Q 2023
Compensation	\$12,128	\$12,880	\$12,439	\$12,601	\$12,492
Data processing	2,284	2,295	2,321	2,132	2,496
Occupancy	2,297	2,261	2,350	2,447	2,410
Provision for unfunded	146	(170)	210	151	—
Other	3,868	3,915	2,620	3,628	3,940
Total noninterest expense	\$20,723	\$21,181	\$19,940	\$20,959	\$21,338
Merger expenses	60	—	—	—	—
Foreclosed asset recovery	—	—	(739)	—	—
Noninterest expense excl. provision for unfunded and merger expenses	\$20,517	\$21,351	\$20,469	\$20,808	\$21,338

(1) Excludes non-core items. See appendix for reconciliation of non-GAAP items.

Capital

Dividends Per Share

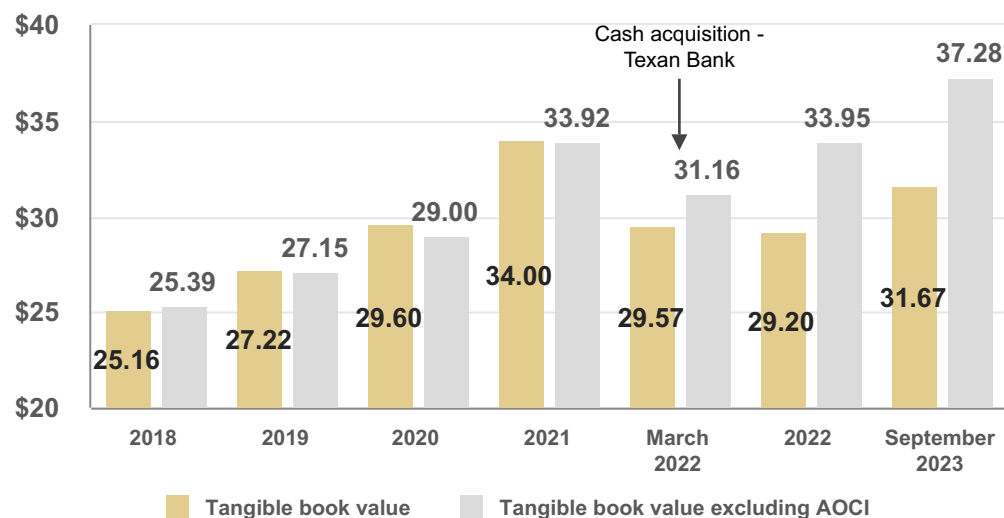
**Cash Dividend of \$0.25 per share payable on November 9, 2023



Share Repurchase Activity

Year	# Shares	Average Price	Cash Utilized
2018	30,887	\$ 38.66	\$ 1,194,061
2019	419,498	36.82	15,444,895
2020	530,504	26.41	14,011,605
2021	246,012	36.18	8,900,409
2022	288,350	39.30	11,333,399
2023 (as of 10/13/2023)	161,837	31.98	5,175,536
Total	1,677,088	\$ 33.43	\$ 56,059,905

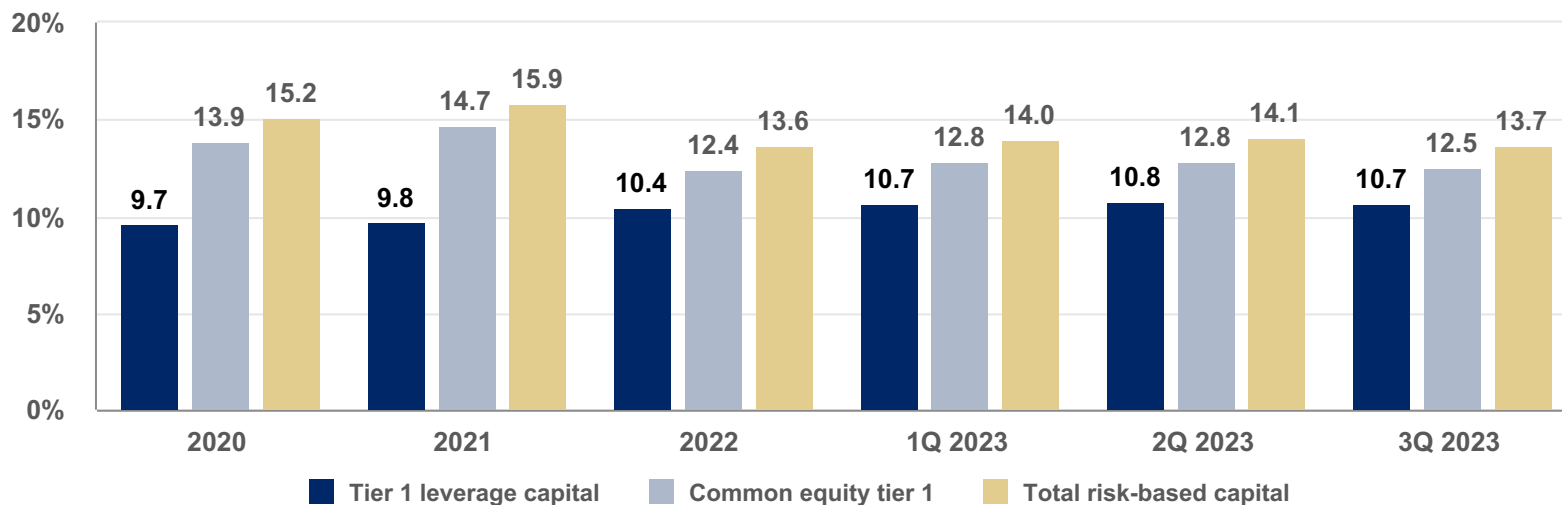
Tangible Book Value



<p>New Share Repurchase Plan approved</p> <p>405,000</p>	<p>13%</p> <p>Shares repurchased since 2017</p>
<p>~ 33,881 shares remaining</p> <p>in current plan as of October 13, 2023</p>	<p>8.4% CAGR</p> <p>TBV / share, excluding AOCI since 2018</p>

Capital

Capital Ratios (Bank only)



Regulatory Capital and Adjusted Capital as of 9/30/2023

	Home Bank, N.A.		Home Bancorp, Inc.	
	As Reported	Including AOCI Losses ⁽¹⁾	As Reported	Including AOCI Losses ⁽¹⁾
Common Equity Tier 1 capital	12.5%	10.8%	11.1%	9.5%
Tier 1 risk based capital	12.5%	10.8%	11.1%	9.5%
Total risk based capital	13.7%	12.1%	14.3%	12.7%
Tier 1 leverage capital	10.7%	9.3%	9.5%	8.1%

⁽¹⁾ Assumes AOCI adjustments related to market valuations on securities and interest rate derivatives are included for regulatory capital calculations.

Investment Perspective



Strong earnings and shareholder returns

Conservative, well-managed credit culture

Market disruption creates new opportunities



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Disciplined acquirer

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YEARS



LAFAYETTE
(GREATER ACADIANA REGION)



BATON ROUGE



HOUSTON



NATCHEZ



NEW ORLEANS



NORTHSHORE

Appendix

(non-GAAP reconciliation)

(dollars in thousands, except per share data)

	2Q 2022	3Q 2022	4Q 2022	1Q 2023	2Q 2023	3Q 2023
Total shareholders' equity	\$ 329,124	\$ 316,656	\$ 329,954	\$ 345,100	\$ 346,117	\$ 345,332
Less: intangible assets	88,309	87,839	87,973	87,527	87,138	86,749
Non-GAAP tangible shareholders' equity	\$ 240,815	\$ 228,817	\$ 241,981	\$ 257,573	\$ 258,979	\$ 258,583
Reported net income	\$ 8,461	\$ 10,434	\$ 10,776	\$ 11,320	\$ 9,781	\$ 9,754
Add: amortization CDI, net tax	359	358	350	352	307	307
Non-GAAP tangible net income	\$ 8,820	\$ 10,792	\$ 11,126	\$ 11,672	\$ 10,088	\$ 10,061
Return on average equity	10.2 %	12.4 %	13.2 %	13.5 %	11.3 %	11.0 %
Add: intangible assets	4.2	4.9	5.6	5.3	4.2	4.2
Non-GAAP return on tangible common equity	14.4 %	17.3 %	18.8 %	18.8 %	15.5 %	15.2 %
Book value per share	\$ 39.44	\$ 38.27	\$ 39.82	\$ 41.66	\$ 42.22	\$ 42.30
Less: intangible assets	10.58	10.61	10.62	10.57	10.63	10.63
Non-GAAP tangible book value per share	\$ 28.86	\$ 27.66	\$ 29.20	\$ 31.09	\$ 31.59	\$ 31.67
Reported net income	\$ 8,461	\$ 10,434	\$ 10,776	\$ 11,320	\$ 9,781	\$ 9,754
Less: PPP loan income	402	132	26	26	24	23
Less: gain (loss) on sale of assets	(6)	18	9	(17)	(3)	—
Less: gain(loss) on sale of securities	—	—	—	(249)	—	—
Less: loan discount accretion	879	847	750	668	647	634
Add: provision for loan losses	591	1,696	1,987	814	511	351
Add: provision (reversal) for credit losses on unfunded commitments	—	146	(170)	210	151	—
Add: CDI amortization	454	453	443	446	389	389
Add: One-time recovery of foreclosed asset	—	—	—	(739)	—	—
Add: merger-related expenses	1,583	60	—	—	—	—
Total non-core items, net of taxes	1,069	1,073	1,165	239	303	66
Core pre-provision net income ⁽¹⁾	\$ 9,530	\$ 11,507	\$ 11,941	\$ 11,559	\$ 10,084	\$ 9,820

Appendix

(non-GAAP reconciliation)

(dollars in thousands)

	2018	2019	2020	2021	2022	Sep-23 YTD
Total shareholders' equity	\$ 304,040	\$ 316,329	\$ 321,842	\$ 351,903	\$ 329,954	\$ 345,332
Less: intangible assets	66,055	64,472	63,112	61,949	87,973	86,749
Non-GAAP tangible shareholders' equity	\$ 237,985	\$ 251,857	\$ 258,730	\$ 289,954	\$ 241,981	\$ 258,583
Reported net income	\$ 31,590	\$ 27,932	\$ 24,765	\$ 48,621	\$ 34,072	\$ 30,855
Add: amortization CDI, net tax	1,458	1,251	1,074	919	1,266	967
Non-GAAP tangible income	\$ 33,048	\$ 29,183	\$ 25,839	\$ 49,540	\$ 35,338	\$ 31,822
Return on average equity	10.9 %	9.0 %	7.8 %	14.4 %	10.2 %	11.9 %
Add: intangible assets	3.9	2.8	2.4	3.6	3.7	4.5
Non-GAAP return on tangible common equity	14.8 %	11.8 %	10.2 %	18.0 %	13.9 %	16.4 %
Originated loans	\$ 1,095,160	\$ 1,251,201	\$ 1,625,139	\$ 1,593,769	\$ 1,961,425	\$ 2,145,428
Acquired loans	554,594	463,160	354,815	246,324	469,325	423,666
Total loans	\$ 1,649,754	\$ 1,714,361	\$ 1,979,954	\$ 1,840,093	\$ 2,430,750	\$ 2,569,094
Originated NPAs	\$ 15,526	\$ 16,421	\$ 10,353	\$ 8,348	\$ 4,489	\$ 8,265
Acquired NPAs	10,444	12,121	9,628	6,116	6,487	4,046
Total NPAs	\$ 25,970	\$ 28,542	\$ 19,981	\$ 14,464	\$ 10,976	\$ 12,311
Originated past due loans	\$ 9,549	\$ 16,541	\$ 12,070	\$ 9,071	\$ 6,215	\$ 15,452
Acquired past due loans	22,493	13,098	8,335	6,146	3,683	2,651
Total past due loans	\$ 32,042	\$ 29,639	\$ 20,405	\$ 15,217	\$ 9,898	\$ 18,103
Average assets	\$ 2,160,942	\$ 2,198,483	\$ 2,491,612	\$ 2,765,878	\$ 3,178,862	\$ 3,250,604
Less: average PPP loans	—	—	169,665	169,149	15,691	6,116
Average assets excluding PPP loans	\$ 2,160,942	\$ 2,198,483	\$ 2,321,947	\$ 2,596,729	\$ 3,163,171	\$ 3,244,488

Appendix

(non-GAAP reconciliation)

(dollars in thousands)

	2018	2019	2020	2021	2022	Sep-23 YTD
Reported noninterest income	\$ 13,447	\$ 14,415	\$ 14,305	\$ 16,271	\$ 13,885	\$ 11,158
Less: BOLI benefit	—	1,194	—	1,717	—	—
Less: gain (loss) on sale of securities	—	—	—	—	—	(249)
Less: gain (loss) on sale of assets	—	(347)	—	(504)	26	(20)
Non-GAAP noninterest income	\$ 13,447	\$ 13,568	\$ 14,305	\$ 15,058	\$ 13,859	\$ 11,427
Reported noninterest expense	\$ 63,225	\$ 63,605	\$ 62,981	\$ 66,982	\$ 81,909	\$ 62,237
Less: lease termination	—	291	—	—	—	—
Less: severance pay	—	287	—	—	—	—
Less: one-time foreclosed asset recovery	—	—	—	—	—	739
Less: merger-related expenses	2,010	—	—	299	1,971	—
Non-GAAP noninterest expense	\$ 61,215	\$ 63,027	\$ 62,981	\$ 66,683	\$ 79,938	\$ 61,498
Reported net income	\$ 31,590	\$ 27,932	\$ 24,765	\$ 48,621	\$ 34,072	\$ 30,855
Less: PPP loan income	—	—	5,895	13,208	1,359	73
Less: Write of FDIC loss share receivable	—	(680)	—	—	—	—
Less: BOLI benefit	—	1,194	—	1,717	—	—
Less: gain (loss) on sale of assets	—	(347)	—	(504)	26	(20)
Less: gain (loss) on sale of securities	—	—	—	—	—	(249)
Less: loan discount accretion	5,805	3,503	4,097	2,361	2,933	1,949
Add: provision (reversal) for loan losses	3,943	3,014	12,728	(10,161)	7,489	1,676
Add: provision for credit losses on unfunded commitments	—	—	—	390	278	361
Add: CDI amortization	1,845	1,583	1,360	1,163	1,602	1,224
Add: lease termination	—	291	—	—	—	—
Add: severance pay	—	287	—	—	—	—
Add: one-time foreclosed asset recovery	—	—	—	—	—	(739)
Add: merger-related expenses	2,010	—	—	299	1,971	—
Non-core items, net of taxes	1,575	1,189	3,236	(19,822)	5,547	608
Core pre-provision net income ⁽¹⁾	\$ 33,165	\$ 29,121	\$ 28,001	\$ 28,799	\$ 39,619	\$ 31,463

⁽¹⁾ Core pre-provision net income - removes the impact of one time items, PPP income, provision for credit losses, loan discount accretion and CDI.

Appendix

(non-GAAP reconciliation)

(dollars in thousands except for per share data)

	2018	2019	2020	2021	1Q2022	2022	1Q2023	2Q2023	Sep-23 YTD
Total shareholders' equity	\$ 304,040	\$ 316,329	\$ 321,842	\$ 351,903	\$ 337,504	\$ 329,954	\$ 345,100	\$ 346,117	\$ 345,332
Less: intangible assets	66,055	64,472	63,112	61,949	87,569	87,973	87,527	87,138	86,749
Non-GAAP tangible shareholders' equity	\$ 237,985	\$ 251,857	\$ 258,730	\$ 289,954	\$ 249,935	\$ 241,981	\$ 257,573	\$ 258,979	\$ 258,583
Less: AOCI	(2,206)	692	5,274	744	(13,465)	(39,307)	(33,774)	(37,833)	(45,760)
Non-GAAP tangible shareholders' equity AOCI adjusted	\$ 240,191	\$ 251,165	\$ 253,456	\$ 289,210	\$ 263,400	\$ 281,288	\$ 291,347	\$ 296,812	\$ 304,343
Shares Outstanding	9,459,050	9,252,418	8,740,104	8,526,907	8,453,014	8,286,084	8,284,130	8,197,859	8,163,655
Book value per share	\$ 32.14	\$ 34.19	\$ 36.82	\$ 41.27	\$ 39.93	\$ 39.82	\$ 41.66	\$ 42.22	\$ 42.30
Less: intangible assets	6.98	6.97	7.22	7.27	10.36	10.62	10.57	10.63	10.63
Non-GAAP tangible book value per share	\$ 25.16	\$ 27.22	\$ 29.60	\$ 34.00	\$ 29.57	\$ 29.20	\$ 31.09	\$ 31.59	\$ 31.67
Less: AOCI	(0.23)	0.07	0.60	0.08	(1.59)	(4.75)	(4.08)	(4.62)	(5.61)
Non-GAAP tangible book value per share AOCI adjusted	\$ 25.39	\$ 27.15	\$ 29.00	\$ 33.92	\$ 31.16	\$ 33.95	\$ 35.17	\$ 36.21	\$ 37.28



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