

## Forward-Looking Statements

Certain comments in this presentation contain certain forward looking statements (as defined in the Securities Exchange Act of 1934 and the regulations thereunder). Forward looking statements are not historical facts but instead represent only the beliefs, expectations or opinions of Home Bancorp, Inc. and its management regarding future events, many of which, by their nature, are inherently uncertain. Forward looking statements may be identified by the use of such words as: "believe", "expect", "anticipate", "intend", "plan", "estimate", or words of similar meaning, or future or conditional terms such as "will", "would", "should", "could", "may", "likely", "probably", or "possibly." Forward looking statements include, but are not limited to, financial projections and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding future performance. Such statements are subject to certain risks, uncertainties and assumption, many of which are difficult to predict and generally are beyond the control of Home Bancorp, Inc. and its management, that could cause actual results to differ materially from those expressed in, or implied or projected by, forward looking statements. The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward looking statements: (1) economic and competitive conditions which could affect the volume of loan originations, deposit flows and real estate values; (2) the levels of noninterest income and expense and the amount of loan losses; (3) competitive pressure among depository institutions increasing significantly; (4) changes in the interest rate environment causing reduced interest margins; (5) general economic conditions, either nationally or in the markets in which Home Bancorp, Inc. is or will be doing business, being less favorable than expected; (6) political and social unrest, including acts of war or terrorism; (7) we may not fully realize all the benefits we anticipated in connection with our acquisitions of other institutions or our assumptions made in connection therewith may prove to be inaccurate; (8) cyber incidents or other failures, disruptions or security beaches; or (9) legislation or changes in regulatory requirements adversely affecting the business of Home Bancorp, Inc. Home Bancorp, Inc. undertakes no obligation to update these forward looking statements to reflect events or circumstances that occur after the date on which such statements were made.

As used in this report, unless the context otherwise requires, the terms "we," "our," "us," or the "Company" refer to Home Bancorp, Inc. and the term the "Bank" refers to Home Bank, N.A., a national bank and wholly owned subsidiary of the Company. In addition, unless the context otherwise requires, references to the operations of the Company include the operations of the Bank.

For a more detailed description of the factors that may affect Home Bancorp's operating results or the outcomes described in these forward-looking statements, we refer you to our filings with the Securities and Exchange Commission, including our annual report on Form 10-K for the year ended December 31, 2023. Home Bancorp assumes no obligation to update the forward-looking statements made during this presentation. For more information, please visit our website www.home24bank.com.

## Non-GAAP Information

This presentation contains financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). The Company's management uses this non-GAAP financial information in its analysis of the Company's performance. In this presentation, information is included which excludes acquired loans, intangible assets, impact of the gain (loss) on the sale of a banking center, the impact of merger-related expenses and one-time tax effects. Management believes the presentation of this non-GAAP financial information provides useful information that is helpful to a full understanding of the Company's financial position and core operating results. This non-GAAP financial information should not be viewed as a substitute for financial information determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP financial information presented by other companies.

## Our Company

Headquarters: Lafayette, LA
Ticker: HBCP (NASDAQ)

## History:

- Founded in 1908
- IPO completed October 2008
- Six acquisitions completed since 2010
- 42 locations across Southern Louisiana, Western Mississippi and Houston

Highlights:

- Total Assets: $\$ 3.4$ billion at March 31, 2024
- Market Cap: $\$ 281$ million at April 15, 2024
- Ownership (S\&P Global as of April 15,2024 )
- Institutional: $43 \%$
- Insider/ESOP: 14\%



## Total Assets

 \$3.4BTotal Loans \$2.6B

Total Deposits \$2.7B

## Our Markets



## Quarterly Financial Highlights

(dollars in thousands, except per share data)

|  | 4Q 2022 |  | 1Q 2023 |  | 2Q 2023 |  | 3Q 2023 |  | 4Q 2023 |  | 1Q 2024 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profitability |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 10,776 | \$ | 11,320 | \$ | 9,781 | \$ | 9,754 | \$ | 9,385 | \$ | 9,199 |
| Diluted EPS |  | 1.32 |  | 1.39 |  | 1.21 |  | 1.22 |  | 1.17 |  | 1.14 |
| ROA |  | 1.35 \% |  | 1.43 \% |  | 1.21 \% |  | 1.18 \% |  | 1.13 \% |  | 1.11 \% |
| RoE |  | 13.2 |  | 13.5 |  | 11.3 |  | 11.0 |  | 10.6 |  | 10.0 |
| ROATCE ${ }^{(1)}$ |  | 18.8 |  | 18.8 |  | 15.5 |  | 15.2 |  | 14.5 |  | 13.4 |
| Efficiency ratio |  | 57.8 |  | 57.1 |  | 62.1 |  | 62.9 |  | 62.9 |  | 64.3 |
| Provision for loan losses |  | 1,987 |  | 814 |  | 511 |  | 351 |  | 665 |  | 141 |
| Core pre-provision net income ${ }^{(1)}$ |  | 11,941 |  | 11,559 |  | 10,084 |  | 9,820 |  | 9,846 |  | 9,152 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets | $\checkmark$ | 3,228,280 | \$ | 3,266,970 | \$ | 3,290,153 | \$ | 3,317,729 | \$ | 3,320,122 | \$ | 3,357,604 |
| Loans |  | 2,430,750 |  | 2,466,392 |  | 2,510,759 |  | 2,569,094 |  | 2,581,638 |  | 2,621,690 |
| Cash and cash equivalents |  | 87,401 |  | 107,171 |  | 96,873 |  | 84,520 |  | 75,831 |  | 90,475 |
| Allowance for loan losses |  | $(29,299)$ |  | $(30,118)$ |  | $(30,639)$ |  | $(31,123)$ |  | $(31,537)$ |  | $(31,461)$ |
| Total deposits |  | 2,633,181 |  | 2,557,744 |  | 2,551,718 |  | 2,597,484 |  | 2,670,624 |  | 2,722,578 |
| TCE Ratio |  | 7.7 \% |  | 8.1 \% |  | 8.1 \% |  | 8.0 \% |  | 8.7 \% |  | 8.8 \% |
| Loan/Deposit |  | 92.3 \% |  | 96.4 \% |  | 98.4 \% |  | 98.9 \% |  | 96.7 \% |  | 96.3 \% |
| Per Share Data |  |  |  |  |  |  |  |  |  |  |  |  |
| Share price | \$ | 40.03 | \$ | 33.03 | \$ | 33.21 | \$ | 31.87 | \$ | 42.01 | \$ | 38.31 |
| Book value |  | 39.82 |  | 41.66 |  | 42.22 |  | 42.30 |  | 45.04 |  | 45.73 |
| Tangible book value ${ }^{(1)}$ |  | 29.20 |  | 31.09 |  | 31.59 |  | 31.67 |  | 34.45 |  | 35.17 |
| Price / tangible book value per share |  | 137 \% |  | 106 \% |  | 105 \% |  | 101 \% |  | 122 \% |  | 109 \% |
| Dividend paid | \$ | 0.24 | \$ | 0.25 | \$ | 0.25 | \$ | 0.25 | \$ | 0.25 | \$ | 0.25 |

(1) See appendix for reconciliation of Non-GAAP items.

## Asset Growth



## Profitability ${ }^{(1)}$

## Return on Average Assets



Return on Tangible Common Equity


Return on Average Equity


Efficiency Ratio

(1) See appendix for reconciliation of Non-GAAP items.

## Loan Portfolio

(as of March 31, 2024)

## Composition



## CRE Loan Portfolio

- Owner Occupied - 53\%
- Non-owner Occupied-47\%


## Market Diversification



1Q 2024 annualized growth rate - 6\%

- Total loans - $\$ 2.6$ billion
- Houston market - $29 \%$ annualized growth rate


## Non-Owner Occupied CRE

(as of March 31, 2024)


- Average Balance $\$ 853 \mathrm{~K}$
- Approximately $21.5 \%$ of total loans
- $\$ 3.6$ million or $0.6 \%$ of the N.O.O. portfolio is nonaccrual

Office Loans
Total
$\$ 81.0$ million or 3.1\% of total loans

Zero nonaccrual and criticized loans in office exposure

## Geographic Exposure



## C\&D Portfolio

(as of March 31, 2024)

| Total <br> Balance <br> $\$ 334.3$ million | Average <br> Balance |
| :---: | :---: |
| $\$ 536.8 \mathrm{~K}$ |  | $\mathrm{c}_{0.3 \%}^{\text {on Nonaccrual }}$| $\$ 782 \mathrm{~K}$ |
| :---: |
| or $\$ 920.4 \mathrm{~K}$ | | net charge-offs |
| :---: |
| since 2009 |

Historic Charge-off (Recovery Rate)


## Changes in ALL



| (dollars in thousands) | 3/31/2023 |  | 6/30/2023 |  | 9/30/2023 |  | 12/31/2023 |  | 3/31/2024 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans | \$ | 2,466,392 | \$ | 2,510,759 | \$ | 2,569,094 | \$ | 2,581,638 | \$ | 2,621,690 |
| Total nonperforming loans |  | 11,232 |  | 12,196 |  | 11,949 |  | 8,814 |  | 20,349 |
| Total special mention loans |  | 9,778 |  | 9,511 |  | 9,046 |  | 7,928 |  | 8,578 |
| Total substandard loans |  | 23,519 |  | 27,252 |  | 31,046 |  | 28,168 |  | 35,128 |
| Total criticized loans | \$ | 33,297 | \$ | 36,763 | \$ | 40,092 | \$ | 36,096 | \$ | 43,706 |
| Nonperforming loans / Total loans |  | 0.46 \% |  | 0.49 \% |  | 0.47 \% |  | 0.34 \% |  | 0.78 \% |
| Criticized loans / Total loans |  | 1.35 \% |  | 1.46 \% |  | 1.56 \% |  | 1.40 \% |  | 1.67 \% |
| ALL / Total Loans |  | 1.22 \% |  | 1.22 \% |  | 1.21 \% |  | 1.22 \% |  | 1.20 \% |

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## Credit Quality Trends



## Loans Past Due



- Past Due Loans / Loans
——Originated Past Due / Originated Loans

ALL / NPAs


Net Charge-offs / YTD Average Loans


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## Investment Portfolio

| (dollars in millions) | Book Value | Gain/(loss) | Eff. Duration |
| :--- | :---: | :---: | :---: |
| MBS | $\$ 212$ | $\$(25)$ | 4.7 |
| CMBS | 157 | $(11)$ | 3 |
| Muni | 55 | $(8)$ | 6.4 |
| CMO | 19 | $(1)$ | 3.8 |
| Agency | 19 | $(1)$ | 3.2 |
| Corp | 7 | $(1)$ | 1.6 |
| Total | $\$ 469$ | $\$(47)$ | 4.2 |

10 Year Investment Cash Flow


Expected Principal Cash Flows (dollars in thousands

- Percentage of Cash Flows - Cumulative

| $13 \%$ <br> of total assets | $2.4 \%$ <br> Q1 yield |
| :---: | :---: |
| $\$ 46.6$ million <br> unrealized loss $\sim$ <br> $9.9 \%$ of book value | $99.7 \%$ <br> AFS |
| $\$ 3.2$ million | $\$ 9.0$ million <br> decline in book <br> value QoQ |



## Deposits

(as of March 31, 2024)

\$32,905
Average deposit size


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## Deposits

(as of March 31, 2024)

|  | Retail | Business | Public | Broker | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
| FDIC Insured | $46 \%$ | $18 \%$ | $-\%$ | $-\%$ | $64 \%$ |
| Uninsured $^{(1)}$ | 8 | 14 | - | - | 22 |
| Reciprocal | - | 4 | - | - | 4 |
| Public Funds | - | - | 8 | - | 8 |
| Brokered Deposits | - | - | - | 2 | 2 |
| Total | $54 \%$ | $36 \%$ | $8 \%$ | $2 \%$ | $100 \%$ |

## Cost of Deposits



## Funding Availability

(in thousands)
Q1 2024
FHLB availability
\$ 1,107,888
Unencumbered investments (book) 86,091

FRB discount window
Total primary funding sources
Fed fund lines
Total primary and secondary liquidity


[^0]
## Yields



Yield on Loans

NIM
$3.64 \%$
for the quarter ended March 2024

### 1.82\%

Cost of total deposits for the quarter ended

March 2024

## Cost of Interest-Bearing Liabilities



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## Interest Rate Risk

## Liability Betas

## Forecasted Change in NII

| Rate Shock | $\mathbf{1}$ Year \% Change in NII |
| :---: | :---: |
| 200 | $3.4 \%$ |
| 100 | $1.8 \%$ |
| $(100)$ | $(2.8) \%$ |
| $(200)$ | $(5.2) \%$ |

## Balance Sheet Composition

| \% of assets | 2019 | 2023 Q1 | 2024 Q1 |
| :--- | :---: | :---: | :---: |
| Cash | $2 \%$ | $3 \%$ | $3 \%$ |
| Investments | $12 \%$ | $14 \%$ | $13 \%$ |
| Loans, excluding PPP | $78 \%$ | $75 \%$ | $80 \%$ |
| Other Assets | $8 \%$ | $8 \%$ | $7 \%$ |
|  |  |  |  |
| NMD - noninterest-bearing | $20 \%$ | $26 \%$ | $23 \%$ |
| NMD - interest-bearing | $45 \%$ | $41 \%$ | $39 \%$ |
| CDs | $18 \%$ | $11 \%$ | $21 \%$ |
| Total Deposits | $\mathbf{8 3 \%}$ | $\mathbf{7 8 \%}$ | $\mathbf{8 3 \%}$ |
| Borrowings | $2 \%$ | $8 \%$ | $5 \%$ |
| Subordinated Debt | $-\%$ | $2 \%$ | $2 \%$ |
| Other | $1 \%$ | $1 \%$ | $1 \%$ |
| Equity | $14 \%$ | $11 \%$ | $11 \%$ |



Investment Portfolio effective duration $=$ 4.2
$35 \%$ of loan portfolio is variable

Loan portfolio effective duration $\sim 2.3$ (based on management estimates)

## Historical Funding Betas

| Cost of | 2Q2016-3Q2019 | 3Q2019-1Q2022 | 1Q2022-1Q2024 |
| :--- | :---: | :---: | :---: |
| Interest-bearing deposits | $36 \%$ | $40 \%$ | $44 \%$ |
| Total deposits | $27 \%$ | $31 \%$ | $32 \%$ |
| Interest-bearing liabilities | $33 \%$ | $40 \%$ | $48 \%$ |
| Funding earning assets | $23 \%$ | $29 \%$ | $34 \%$ |

## Noninterest Income \& Expense



Noninterest Expense ${ }^{(1)} /$ Assets


| (dollars in thousands) | 1Q | 2Q | 3Q | 4Q | 1Q |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2023 | 2023 | 2023 | 2023 | 2024 |
| Service fees and charges | $\$ 1,250$ | $\$ 1,230$ | $\$ 1,277$ | $\$ 1,235$ | $\$ 1,254$ |
| Bank card fees | 1,787 | 1,715 | 1,903 | 1,646 | 1,575 |
| Gain on sale of loans | 57 | 26 | 687 | 46 | 87 |
| Loss on sale of securities, net | $(249)$ | - | - | - | - |
| Loss on sale of assets, net | $(17)$ | $(3)$ | - | $(7)$ | 6 |
| Other | 483 | 480 | 532 | 558 | 627 |
| Total noninterest income | $\$ 3,311$ | $\$ 3,448$ | $\$ 4,399$ | $\$ 3,478$ | $\$ 3,549$ |
| Noninterest income less loss <br> on sale of securities and <br> assets | $\$ 3,577$ | $\$ 3,451$ | $\$ 4,399$ | $\$ 3,485$ | $\$ 3,543$ |


| (dollars in thousands) | $\begin{gathered} 1 Q \\ 2023 \end{gathered}$ | $\begin{gathered} 2 Q \\ 2023 \end{gathered}$ | $\begin{gathered} 3 Q \\ 2023 \end{gathered}$ | $\begin{gathered} 4 Q \\ 2023 \end{gathered}$ | $\begin{gathered} 1 Q \\ 2024 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Compensation | \$12,439 | \$12,601 | \$12,492 | \$11,401 | \$12,170 |
| Data processing | 2,321 | 2,132 | 2,496 | 2,423 | 2,514 |
| Occupancy | 2,350 | 2,447 | 2,410 | 2,467 | 2,454 |
| Provision for unfunded | 210 | 151 | - | 140 | - |
| Other | 2,620 | 3,628 | 3,940 | 4,173 | 3,730 |
| Total noninterest expense | \$19,940 | \$20,959 | \$21,338 | \$20,604 | \$20,868 |
| Foreclosed asset recovery | (739) | - | - | - | - |
| Noninterest expense excl. provision for unfunded and merger expenses | \$20,469 | \$20,808 | \$21,338 | \$20,464 | \$20,868 |

[^1]
## Capital

## Dividends Per Share



Tangible Book Value


- Tangible book valueTangible book value excluding AOCI


## Share Repurchase Activity

| Year | \#Shares | Average <br> Price | Cash Utilized |  |
| :---: | ---: | ---: | ---: | ---: |
| 2018 | 30,887 | $\$$ | 38.66 | $\$$ |


| Cash dividend of <br> $\$ 0.25$ per share <br> payable on <br> May 10, 2024 | $13 \%$ <br> Shares <br> repurchased <br> since 2017 |
| :---: | :---: |
| $\sim 415,143$ shares | $8.7 \%$ CAGR <br> remaining <br> in current plans as of <br> April 15,2024 |
| TBV / share, <br> excluding AOCI <br> since 2018 |  |

## Capital

Capital Ratios (Bank only)


Regulatory Capital and Adjusted Capital as of 3/31/2024

|  | Home Bank, N.A. <br> Including AOCI <br> Losses ${ }^{(1)}$ |  | As Reported | Home Bancorp, Inc. <br> Including AOCI <br> Losses ${ }^{(1)}$ |
| :--- | :---: | :---: | :---: | :---: |
| As Reported | $13.2 \%$ | $11.9 \%$ | $11.6 \%$ | $10.4 \%$ |
| Common Equity Tier 1 capital | $13.2 \%$ | $11.9 \%$ | $11.6 \%$ | $10.4 \%$ |
| Tier 1 risk based capital | $14.4 \%$ | $13.2 \%$ | $14.8 \%$ | $13.6 \%$ |
| Total risk based capital | $11.2 \%$ | $10.2 \%$ | $9.9 \%$ | $8.8 \%$ |
| Tier 1 leverage capital |  |  |  |  |

[^2]
## Investment Perspective

Strong earnings and shareholder returns

Conservative, well-managed credit culture

Market disruption creates new opportunities

6


Well capitalized with capacity for continued growth


## Disciplined acquirer

Insider owners committed to continual improvement


## Celebrating 115 years of serving the communities that built us.



LAFAYETTE
(GREATER ACADIANA REGION)


NATCHEZ


BATON ROUGE


NEW ORLEANS


HOUSTON


NORTHSHORE

## Appendix

## (non-GAAP reconciliation)

(dollars in thousands, except per share data)

|  | 4Q 2022 |  | 1Q 2023 |  | 2Q 2023 |  | 3Q 2023 |  | 4Q 2023 |  | 1Q 2024 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity | \$ | 329,954 | \$ | 345,100 | \$ | 346,117 | \$ | 345,332 | \$ | 367,444 | \$ | 372,285 |
| Less: intangible assets |  | 87,973 |  | 87,527 |  | 87,138 |  | 86,749 |  | 86,372 |  | 86,019 |
| Non-GAAP tangible shareholders' equity | \$ | 241,981 | \$ | 257,573 | \$ | 258,979 | \$ | 258,583 | \$ | 281,072 | \$ | 286,266 |
| Reported net income | \$ | 10,776 | \$ | 11,320 | \$ | 9,781 | \$ | 9,754 | \$ | 9,385 | \$ | 9,199 |
| Add: amortization CDI, net tax |  | 350 |  | 352 |  | 307 |  | 307 |  | 298 |  | 279 |
| Non-GAAP tangible net income | \$ | 11,126 | \$ | 11,672 | \$ | 10,088 | \$ | 10,061 | \$ | 9,683 | \$ | 9,478 |
| Return on average equity | 13.2 \% |  | 13.5 \% |  | 11.3 \% |  | 11.0 \% |  | 10.6 \% |  |  | 10.0 \% |
| Add: intangible assets | 5.6 |  | 5.3 |  | 4.2 |  | 4.2 |  | 3.9 |  |  | 3.4 |
| Non-GAAP return on tangible common equity | 18.8 \% |  | 18.8 \% |  | 15.5 \% |  | 15.2 \% |  | 14.5 \% |  |  | 13.4 \% |
| Book value per share | \$ | 39.82 | \$ | 41.66 | \$ | 42.22 | \$ | 42.30 | \$ | 45.04 | \$ | 45.73 |
| Less: intangible assets |  | 10.62 | 10.57 |  | 10.63 |  | 10.63 |  | 10.59 |  | 10.56 |  |
| Non-GAAP tangible book value per share | \$ | 29.20 | \$ | 31.09 | \$ | 31.59 | \$ | 31.67 | \$ | 34.45 | \$ | 35.17 |
| Reported net income | \$ | 10,776 | \$ | 11,320 | \$ | 9,781 | \$ | 9,754 | \$ | 9,385 | \$ | 9,199 |
| Less: PPP loan income |  | 26 |  | 26 |  | 24 |  | 23 |  | 22 |  | 22 |
| Less: gain (loss) on sale of assets |  | 9 |  | (17) |  | (3) |  | - |  | (7) |  | 6 |
| Less: gain (loss) on sale of securities |  | - |  | (249) |  | - |  | - |  | - |  | - |
| Less: loan discount accretion |  | 750 |  | 668 |  | 647 |  | 634 |  | 583 |  | 525 |
| Add: provision for loan losses |  | 1,987 |  | 814 |  | 511 |  | 351 |  | 665 |  | 141 |
| Add: provision (reversal) for credit losses on unfunded commitments |  | (170) |  | 210 |  | 151 |  | - |  | 140 |  | - |
| Add: CDI amortization |  | 443 |  | 446 |  | 389 |  | 389 |  | 377 |  | 353 |
| Add: One-time recovery of foreclosed asset |  | - |  | (739) |  | - |  | - |  | - |  | - |
| Total non-core items, net of taxes |  | 1,165 |  | 239 |  | 303 |  | 66 |  | 461 |  | (47) |
| Core pre-provision net income ${ }^{(1)}$ | \$ | 11,941 | \$ | 11,559 | \$ | 10,084 | \$ | 9,820 | \$ | 9,846 | \$ | 9,152 |

## Appendix

## (non-GAAP reconciliation)

(dollars in thousands)

|  |  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | 2023 | Mar-24 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity | \$ | 316,329 | \$ | 321,842 | \$ | 351,903 | \$ | 329,954 | \$ | 367,444 | \$ | 372,285 |
| Less: intangible assets |  | 64,472 |  | 63,112 |  | 61,949 |  | 87,973 |  | 86,372 |  | 86,019 |
| Non-GAAP tangible shareholders' equity | \$ | 251,857 | \$ | 258,730 | \$ | 289,954 | \$ | 241,981 | \$ | 281,072 | \$ | 286,266 |
| Reported net income | \$ | 27,932 | \$ | 24,765 | \$ | 48,621 | \$ | 34,072 | \$ | 40,240 | \$ | 9,199 |
| Add: amortization CDI, net tax |  | 1,251 |  | 1,074 |  | 919 |  | 1,266 |  | 1,264 |  | 279 |
| Non-GAAP tangible income | \$ | 29,183 | \$ | 25,839 | \$ | 49,540 | \$ | 35,338 | \$ | 41,504 | \$ | 9,478 |
| Return on average equity |  | 9.0 \% |  | 7.8 \% |  | 14.4 \% |  | 10.2 \% |  | 11.6 \% |  | 10.0 \% |
| Add: intangible assets |  | 2.8 |  | 2.4 |  | 3.6 |  | 3.7 |  | 4.4 |  | 3.4 |
| Non-GAAP return on tangible common equity |  | 11.8 \% |  | 10.2 \% |  | 18.0 \% |  | 13.9 \% |  | 16.0 \% |  | 13.4 \% |


| Originated loans | \$ 1,251,201 |  | \$ 1,625,139 |  | \$ 1,593,769 |  | \$ 1,961,425 |  | \$ 2,169,500 |  | \$ 2,219,485 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acquired loans | 463,160 |  | 354,815 |  | 246,324 |  | 469,325 |  | 412,138 |  | 402,205 |  |
| Total loans | \$ 1,714,361 |  | \$ 1,979,954 |  | \$ 1,840,093 |  | \$ 2,430,750 |  | \$ 2,581,638 |  | \$ 2,621,690 |  |
| Originated NPAs | \$ | 16,421 | \$ | 10,353 | \$ | 8,348 | \$ | 4,489 | \$ | 6,518 | \$ | 17,749 |
| Acquired NPAs |  | 12,121 |  | 9,628 |  | 6,116 |  | 6,487 |  | 3,871 |  | 4,201 |
| Total NPAs | \$ | 28,542 | \$ | 19,981 | \$ | 14,464 | \$ | 10,976 | \$ | 10,389 | \$ | 21,950 |
| Originated past due loans | \$ | 16,541 | \$ | 12,070 | \$ | 9,071 | \$ | 6,215 | \$ | 7,864 | \$ | 18,923 |
| Acquired past due loans |  | 13,098 |  | 8,335 |  | 6,146 |  | 3,683 |  | 5,569 |  | 2,828 |
| Total past due loans | \$ | 29,639 | \$ | 20,405 | \$ | 15,217 | \$ | 9,898 | \$ | 13,433 | \$ | 21,751 |
| Average assets | \$ | 2,198,483 | \$ | 2,491,612 | \$ | 2,765,878 | \$ | 3,178,862 | \$ | 3,262,820 | \$ | 3,333,883 |
| Less: average PPP loans |  | - |  | 169,665 |  | 169,149 |  | 15,691 |  | 5,997 |  | 5,393 |
| Average assets excluding PPP loans | \$ | 2,198,483 | \$ | 2,321,947 | \$ | 2,596,729 | \$ | 3,163,171 | \$ | 3,256,823 | \$ | 3,328,490 |

## Appendix

## (non-GAAP reconciliation)

(dollars in thousands)

|  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | 2023 |  | Mar-24 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported noninterest income | \$ | 14,415 | \$ | 14,305 | \$ | 16,271 | \$ | 13,885 | \$ | 14,636 | \$ | 3,549 |
| Less: BOLI benefit |  | 1,194 |  | - |  | 1,717 |  | - |  | - |  | - |
| Less: gain (loss) on sale of securities |  | - |  | - |  | - |  | - |  | (249) |  | - |
| Less: gain (loss) on sale of assets |  | (347) |  | - |  | (504) |  | 26 |  | (27) |  | 6 |
| Non-GAAP noninterest income | \$ | 13,568 | \$ | 14,305 | \$ | 15,058 | \$ | 13,859 | \$ | 14,912 | \$ | 3,543 |
| Reported noninterest expense | \$ | 63,605 | \$ | 62,981 | \$ | 66,982 | \$ | 81,909 | \$ | 82,841 | \$ | 20,868 |
| Less: lease termination |  | 291 |  | - |  | - |  | - |  | - |  | - |
| Less: severance pay |  | 287 |  | - |  | - |  | - |  | - |  | - |
| Less: one-time foreclosed asset recovery |  | - |  | - |  | - |  | - |  | 739 |  | - |
| Less: merger-related expenses |  | - |  | - |  | 299 |  | 1,971 |  | - |  | - |
| Non-GAAP noninterest expense | \$ | 63,027 | \$ | 62,981 | \$ | 66,683 | \$ | 79,938 | \$ | 82,102 | \$ | 20,868 |
| Reported net income | \$ | 27,932 | \$ | 24,765 | \$ | 48,621 | \$ | 34,072 | \$ | 40,240 | \$ | 9,199 |
| Less: PPP loan income |  | - |  | 5,895 |  | 13,208 |  | 1,359 |  | 95 |  | 22 |
| Less: Write of FDIC loss share receivable |  | (680) |  | - |  | - |  | - |  | - |  | - |
| Less: BOLI benefit |  | 1,194 |  | - |  | 1,717 |  | - |  | - |  | - |
| Less: gain (loss) on sale of assets |  | (347) |  | - |  | (504) |  | 26 |  | (27) |  | 6 |
| Less: gain (loss) on sale of securities |  | - |  | - |  | - |  | - |  | (249) |  | - |
| Less: loan discount accretion |  | 3,503 |  | 4,097 |  | 2,361 |  | 2,933 |  | 2,532 |  | 525 |
| Add: provision (reversal) for loan losses |  | 3,014 |  | 12,728 |  | $(10,161)$ |  | 7,489 |  | 2,341 |  | 141 |
| Add: provision for credit losses on unfunded commitments |  | - |  | - |  | 390 |  | 278 |  | 501 |  | - |
| Add: CDI amortization |  | 1,583 |  | 1,360 |  | 1,163 |  | 1,602 |  | 1,601 |  | 353 |
| Add: lease termination |  | 291 |  | - |  | - |  | - |  | - |  | - |
| Add: severance pay |  | 287 |  | - |  | - |  | - |  | - |  | - |
| Add: one-time foreclosed asset recovery |  | - |  | - |  | - |  | - |  | (739) |  | - |
| Add: merger-related expenses |  | - |  | - |  | 299 |  | 1,971 |  | - |  | - |
| Non-core items, net of taxes |  | 1,189 |  | 3,236 |  | $(19,822)$ |  | 5,547 |  | 1,069 |  | (47) |
| Core pre-provision net income ${ }^{(1)}$ | \$ | 29,121 | \$ | 28,001 | \$ | 28,799 | \$ | 39,619 | \$ | 41,309 | \$ | 9,152 |

${ }^{(1)}$ Core pre-provision net income - removes the impact of one time items, PPP income, provision for credit losses, loan

## Appendix

## (non-GAAP reconciliation)

(dollars in thousands except for per share data)

|  |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  | 1Q2022 |  | 2022 |  | 2023 | Mar-24 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity | \$ | 304,040 | \$ | 316,329 | \$ | 321,842 | \$ | 351,903 | \$ | 337,504 | \$ | 329,954 | \$ | 367,444 | \$ | 372,285 |
| Less: intangible assets |  | 66,055 |  | 64,472 |  | 63,112 |  | 61,949 |  | 87,569 |  | 87,973 |  | 86,372 |  | 86,019 |
| Non-GAAP tangible shareholders' equity | \$ | 237,985 | \$ | 251,857 | \$ | 258,730 | \$ | 289,954 | \$ | 249,935 | \$ | 241,981 | \$ | 281,072 | \$ | 286,266 |
| Less: AOCI |  | $(2,206)$ |  | 692 |  | 5,274 |  | 744 |  | $(13,465)$ |  | $(39,307)$ |  | $(31,382)$ |  | $(33,501)$ |
| Non-GAAP tangible shareholders' equity AOCl adjusted | \$ | 240,191 | \$ | 251,165 | \$ | 253,456 | \$ | 289,210 | \$ | 263,400 | \$ | 281,288 | \$ | 312,454 | \$ | 319,767 |
| Shares Outstanding |  | 9,459,050 |  | 9,252,418 |  | 8,740,104 |  | 8,526,907 |  | 8,453,014 |  | 8,286,084 |  | 8,158,281 |  | 8,140,380 |
| Book value per share | \$ | \$ 32.14 | \$ | 34.19 | \$ | 36.82 | \$ | 41.27 | \$ | 39.93 | \$ | 39.82 | \$ | 45.04 | \$ | 45.73 |
| Less: intangible assets |  | 6.98 |  | 6.97 |  | 7.22 |  | 7.27 |  | 10.36 |  | 10.62 |  | 10.59 |  | 10.56 |
| Non-GAAP tangible book value per share | \$ | 25.16 | \$ | 27.22 | \$ | 29.60 | \$ | 34.00 | \$ | 29.57 | \$ | 29.20 | \$ | 34.45 | \$ | 35.17 |
| Less: AOCI |  | (0.23) |  | 0.07 |  | 0.60 |  | 0.08 |  | (1.59) |  | (4.75) |  | (3.85) |  | (4.11) |
| Non-GAAP tangible book value per share AOCl adjusted | \$ | 25.39 | \$ | 27.15 | \$ | 29.00 | \$ | 33.92 | \$ | 31.16 | \$ | 33.95 | \$ | 38.30 | \$ | 39.28 |



In 2023, we sharpened our focus on the changing rate environment and established ourselves as a preferred community bank in each market we serve. Providing exceptional service and care, we remained in tune to the needs of customers and our dedicated employees, all while celebrating a milestone 115-year anniversary.


## Homeff Bancorp,Inc.


[^0]:    ${ }^{(1)}$ Excluding internal accounts, over FDIC limit and not collateralized
    ${ }^{(2)}$ Total primary funding sources covering uninsured deposits.

[^1]:    (1) Excludes non-core items. See appendix for reconciliation of non-GAAP items.

[^2]:    ${ }^{(1)}$ Assumes AOCl adjustments related to market valuations on securities and interest rate derivatives are included for regulatory capital calculations.

