

## Forward Looking Statements

Certain comments in this presentation contain certain forward looking statements (as defined in the Securities Exchange Act of 1934 and the regulations thereunder). Forward looking statements are not historical facts but instead represent only the beliefs, expectations or opinions of Home Bancorp, Inc. and its management regarding future events, many of which, by their nature, are inherently uncertain. Forward looking statements may be identified by the use of such words as: "believe", "expect", "anticipate", "intend", "plan", "estimate", or words of similar meaning, or future or conditional terms such as "will", "would", "should", "could", "may", "likely", "probably", or "possibly." Forward looking statements include, but are not limited to, financial projections and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding future performance. Such statements are subject to certain risks, uncertainties and assumption, many of which are difficult to predict and generally are beyond the control of Home Bancorp, Inc. and its management, that could cause actual results to differ materially from those expressed in, or implied or projected by, forward looking statements. The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward looking statements: (1) economic and competitive conditions which could affect the volume of loan originations, deposit flows and real estate values; (2) the levels of noninterest income and expense and the amount of loan losses; (3) competitive pressure among depository institutions increasing significantly; (4) changes in the interest rate environment causing reduced interest margins; (5) general economic conditions, either nationally or in the markets in which Home Bancorp, Inc. is or will be doing business, being less favorable than expected; (6) political and social unrest, including acts of war or terrorism; (7) we may not fully realize all the benefits we anticipated in connection with our acquisitions of other institutions or our assumptions made in connection therewith may prove to be inaccurate; (8) the COVID-19 pandemic; (9) cyber incidents or other failures, disruptions or security beaches; or (10) legislation or changes in regulatory requirements adversely affecting the business of Home Bancorp, Inc. Home Bancorp, Inc. undertakes no obligation to update these forward looking statements to reflect events or circumstances that occur after the date on which such statements were made.

As used in this report, unless the context otherwise requires, the terms "we," "our," "us," or the "Company" refer to Home Bancorp, Inc. and the term the "Bank" refers to Home Bank, N.A., a national bank and wholly owned subsidiary of the Company. In addition, unless the context otherwise requires, references to the operations of the Company include the operations of the Bank.

For a more detailed description of the factors that may affect Home Bancorp's operating results or the outcomes described in these forward-looking statements, we refer you to our filings with the Securities and Exchange Commission, including our annual report on Form 10-K for the year ended December 31, 2022. Home Bancorp assumes no obligation to update the forward-looking statements made during this presentation. For more information, please visit our website www.home24bank.com.

## Non-GAAP Information

This presentation contains financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). The Company's management uses this non-GAAP financial information in its analysis of the Company's performance. In this presentation, information is included which excludes acquired loans, intangible assets, impact of the gain (loss) on the sale of a banking center, the impact of merger-related expenses and one-time tax effects. Management believes the presentation of this non-GAAP financial information provides useful information that is helpful to a full understanding of the Company's financial position and core operating results. This non-GAAP financial information should not be viewed as a substitute for financial information determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP financial information presented by other companies.

## Our Company

## Headquarters: Lafayette, LA

Ticker: HBCP (NASDAQ Global)

## History:

- Founded in 1908
- IPO completed October 2008
- Six acquisitions completed since 2010
- 43 locations across south LA, western MS and Houston


## Highlights:

- Total Assets: $\$ 3.3$ billion at March 31, 2023
- Market Cap: $\$ 254$ million at May 1, 2023
- Ownership (S\&P Global as of May 1, 2023)

- Institutional: 40\%
- Insider/ESOP: 14\%


# Quarterly Financial Highlights 

## Homeffo Bancorp, Inc.

| (dollars in thousands, except per share data) | 4Q 2021 |  | 1Q 2022 |  | 2Q 2022 |  | 3Q 2022 |  | 4Q 2022 |  | 1Q 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profitability |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 10,238 | \$ | 4,401 | \$ | 8,461 | \$ | 10,434 | \$ | 10,776 | \$ | 11,320 |
| Diluted EPS |  | 1.23 |  | 0.53 |  | 1.03 |  | 1.28 |  | 1.32 |  | 1.39 |
| ROA |  | 1.38 \% |  | 0.60 \% |  | 1.03 \% |  | 1.27 \% |  | 1.35 \% |  | 1.43 \% |
| ROE |  | 11.7 |  | 5.1 |  | 10.2 |  | 12.4 |  | 13.2 |  | 13.5 |
| ROATCE ${ }^{(1)}$ |  | 14.5 |  | 6.5 |  | 14.4 |  | 17.3 |  | 18.8 |  | 18.8 |
| Efficiency ratio |  | 63.9 |  | 67.8 |  | 66.1 |  | 58.5 |  | 57.8 |  | 57.1 |
| Provision (reversal) for loan losses |  | $(2,648)$ |  | 3,215 |  | 591 |  | 1,696 |  | 1,987 |  | 814 |
| Core pre-provision net income ${ }^{(1)}$ |  | 6,528 |  | 6,641 |  | 9,530 |  | 11,507 |  | 11,941 |  | 11,559 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,938,244 | \$ | 3,332,228 | \$ | 3,362,216 | \$ | 3,167,666 | \$ | 3,228,280 | \$ | 3,266,970 |
| Loans |  | 1,840,093 |  | 2,157,969 |  | 2,224,655 |  | 2,303,279 |  | 2,430,750 |  | 2,466,392 |
| PPP loans |  | 43,637 |  | 22,759 |  | 12,083 |  | 7,094 |  | 6,692 |  | 6,226 |
| Loans excluding PPP loans |  | 1,796,456 |  | 2,135,210 |  | 2,212,572 |  | 2,296,185 |  | 2,424,058 |  | 2,460,166 |
| Cash and cash equivalents |  | 601,443 |  | 548,019 |  | 444,151 |  | 150,556 |  | 87,401 |  | 107,171 |
| Allowance for loan losses |  | $(21,089)$ |  | $(26,731)$ |  | $(26,020)$ |  | $(27,351)$ |  | $(29,299)$ |  | $(30,118)$ |
| Total deposits |  | 2,535,849 |  | 2,941,179 |  | 2,920,376 |  | 2,738,424 |  | 2,633,181 |  | 2,557,744 |
| Per Share Data |  |  |  |  |  |  |  |  |  |  |  |  |
| Share price | \$ | 41.51 | \$ | 40.79 | \$ | 34.13 | \$ | 38.99 | \$ | 40.03 | \$ | 33.03 |
| Book value |  | 41.27 |  | 39.93 |  | 39.44 |  | 38.27 |  | 39.82 |  | 41.66 |
| Tangible book value ${ }^{(1)}$ |  | 34.00 |  | 29.57 |  | 28.86 |  | 27.66 |  | 29.20 |  | 31.09 |
| Price / tangible book value per share |  | 122 \% |  | 138 \% |  | 118 \% |  | 141 \% |  | 137 \% |  | 106 \% |
| Dividend paid | \$ | 0.23 | \$ | 0.23 | \$ | 0.23 | \$ | 0.23 | \$ | 0.24 | \$ | 0.25 |

[^0]
## Asset Growth



| Acquired Bank | Date | Assets (\$ in MM) <br> (at completion) | $\%$ of TBV <br> (at announcement) | \# of <br> Branches | Consideration |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Statewide Bank | March 2010 | $\$ 199$ | FDIC-assisted | 6 | All Cash |
| Guaranty Savings Bank | July 2011 | $\$ 257$ | $95 \%$ | 5 | All Cash |
| Britton \& Koontz Bank | February 2014 | $\$ 301$ | $90 \%$ | 8 | All Cash |
| Bank of New Orleans | September 2015 | $\$ 346$ | $126 \%$ | 4 | All Cash |
| St. Martin Bank \& Trust | December 2017 | $\$ 597$ | $183 \%$ | 12 | $\sim 80 \%$ Stock, 20\% Cash ${ }^{(1)}$ |
| Texan Bank | March 2022 | $\$ 416$ | $144 \%$ | 5 | All Cash |

(1) Cash was comprised of an aggregate $\$ 19.5$ million special cash distribution paid by St. Martin Bancshares to its shareholders.

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## Earnings

Homefts Bancorp,Inc.

Net Income
(\$ in millions)


## Diluted EPS



## Profitability

Return on Average Assets


Return on Tangible Common Equity


Homefts Bancorp, Inc. Return on Average Equity


Efficiency Ratio

(1) See appendix for reconciliation of Non-GAAP items.

## Organic Loan Growth

(excludes acquisition accounting \& unearned income)


## Loan Portfolio Excluding PPP Loans

(as of March 31, 2023)

## Composition



CRE Loan Portfolio

- Owner Occupied - 58\%
- Non-owner Occupied - 42\%


## Market Diversification



AQ 2023 annualized growth rate - 6\%

- Total loans - $\$ 2.5$ billion
- Houston market - 30\% 1Q 2023 growth rate


## Changes in ALL

## Homeff Bancorp,Inc.



| (dollars in thousands) | 3/31/2022 |  | 6/30/2022 |  | 9/30/2022 |  | 12/31/2022 |  | 3/31/2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans | \$ | 2,157,969 | \$ | 2,224,655 | \$ | 2,303,279 | \$ | 2,430,750 | \$ | 2,466,392 |
| Less: PPP Loans |  | 22,759 |  | 12,083 |  | 7,094 |  | 6,692 |  | 6,226 |
| Loans Excluding PPP Loans | \$ | 2,135,210 | \$ | 2,212,572 | \$ | 2,296,185 | \$ | 2,424,058 | \$ | 2,460,166 |
| Nonperforming Loans | \$ | 21,113 | \$ | 18,505 | \$ | 17,083 | \$ | 10,515 | \$ | 11,232 |
| ALL / Total Loans |  | 1.24 \% |  | 1.17 \% |  | 1.19 \% |  | 1.21 \% |  | 1.22 \% |
| ALL / Loans Excluding PPP |  | 1.25 \% |  | 1.18 \% |  | 1.19 \% |  | 1.21 \% |  | 1.22 \% |
| ALL / NPL's |  | 127 \% |  | 141 \% |  | 160 \% |  | 279 \% |  | 268 \% |
| ALL / Assets |  | 0.80 \% |  | 0.77 \% |  | 0.86 \% |  | 0.91 \% |  | 0.92 \% |

- $\$ 10.2$ million nonperforming Texan Bank loans in March 2022 compared to $\$ 2.3$ million in March 2023.
- \$465,000 Texan Bank nonperforming loans charged off.


## Credit Quality Trends

NPAs / Assets

$\square$ NPAs / Total Assets — Originated NPAs / Total Assets
Net Charge-offs / YTD Average Loans


Homefts Bancorp, Inc.

## ALL / NPAs



Loans Past Due


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## Deposits

## Homefts Bancorp,Inc.



- Uninsured deposits at March 31, 2023 totaled $\$ 778.0$ million, or $30 \%$ of total deposits.
- Uninsured deposits, excluding public funds fully collateralized in excess of FDIC insurance, is approximately $22 \%$ of total deposits.
- At March 31, 2023, the average deposit balance is $\$ 32,198$.


## Baton Rouge, 4\%

Mississippi, 7\%

| (dollars in thousands) | 12/31/2021 |  | 12/31/2022 |  | 3/31/2023 |  | Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2023 vs 2022 | 2023 vs 2021 |  |
| Demand Deposits | \$ | 766,385 |  |  | \$ | 904,301 | \$ | 854,736 | \$ | $(49,565)$ | \$ | 88,351 |
| Savings |  | 285,728 |  | 305,871 |  |  |  | 288,788 |  | $(17,083)$ |  | 3,060 |
| Money Market |  | 371,478 |  | 423,990 |  | 384,809 |  | $(39,181)$ |  | 13,331 |
| NOW |  | 792,919 |  | 663,574 |  | 657,499 |  | $(6,075)$ |  | $(135,420)$ |
| CDs |  | 319,339 |  | 335,445 |  | 371,912 |  | 36,467 |  | 52,573 |
| Total Deposits | \$ | 2,535,849 | \$ | 2,633,181 | \$ | 2,557,744 | \$ | $(75,437)$ | \$ | 21,895 |



## Yields

## Homefts Bancorp,Inc.

NIM ${ }^{(T E)(1)}$


- NIM decreased 20 bps (excluding PPP) for the quarter ended March 2023.
- Cost of interest-bearing deposits for the quarter ended March 2023 was 0.77\%.
- Short-term FHLB advances at March 2023 was $\$ 234$ million with a cost of $4.71 \%$


## Cost of Interest-Bearing Liabilities

(1) See appendix for reconciliation of Non-GAAP items.

## Interest Rate Risk

## Homefts Bancorp,Inc.

## Forecasted change in NII

Rate Shock
1 Year \% Change in NII

| -100 | $(1.9) \%$ |
| :---: | :---: |
| +100 | $1.2 \%$ |
| +200 | $2.3 \%$ |
| +300 | $3.3 \%$ |

## Balance Sheet Composition

| \% of assets | $\mathbf{2 0 1 9}$ | 2023Q1 |
| :--- | :---: | :---: |
| Cash | $2 \%$ | $3 \%$ |
| Investments | $12 \%$ | $14 \%$ |
| Loans, excluding PPP | $78 \%$ | $75 \%$ |
| Other Assets | $8 \%$ | $8 \%$ |
|  |  |  |
| NMD - noninterest-bearing | $20 \%$ | $26 \%$ |
| NMD - interest-bearing | $45 \%$ | $41 \%$ |
| CDs | $18 \%$ | $11 \%$ |
| Total Deposits | $83 \%$ | $\mathbf{7 8 \%}$ |
| Advances | $2 \%$ | $8 \%$ |
| Subordinated Debt | $-\%$ | $2 \%$ |
| Other | $1 \%$ | $1 \%$ |
| Equity | $14 \%$ | $11 \%$ |

## Interest Bearing NMD Beta



- Investment Portfolio effective duration $=4.5$
- $31 \%$ of loan portfolio is variable
- Loan portfolio effective duration ~ 2.6 (based on management estimates)


## Historical Funding Betas

| Cost of | 2Q2016-3Q2019 | 3Q2019-1Q2022 | 1Q2022-1Q2023 |
| :--- | :---: | :---: | :---: |
| Interest-bearing deposits | $36 \%$ | $40 \%$ | $12 \%$ |
| Total deposits | $27 \%$ | $31 \%$ | $8 \%$ |
| Interest-bearing liabilities | $33 \%$ | $40 \%$ | $23 \%$ |
| Funding earning assets | $23 \%$ | $29 \%$ | $15 \%$ |
|  |  |  | $1 / 14$ |

## Noninterest Income \& Expense



Noninterest Expense ${ }^{(1)} /$ Assets


| (dollars in thousands) | $\begin{gathered} 1 Q \\ 2022 \end{gathered}$ | $\begin{gathered} \hline 2 Q \\ 2022 \end{gathered}$ | $\begin{gathered} 3 Q \\ 2022 \end{gathered}$ | $\begin{gathered} \hline 4 \mathrm{Q} \\ 2022 \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2023 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service fees and charges | \$ 1,165 | \$ 1,257 | \$ 1,300 | \$ 1,198 | \$ | 1,250 |
| Bank card fees | 1,454 | 1,636 | 1,623 | 1,566 |  | 1,787 |
| Gain on sale of loans | 299 | 264 | 78 | 22 |  | 57 |
| Loss on sale of securities, net | - | - |  | - |  | (249) |
| Loss on sale of assets, net | 5 | (6) | 18 | 9 |  | (17) |
| Other | 463 | 535 | 455 | 544 |  | 483 |
| Total noninterest income | \$ 3,386 | \$ 3,686 | \$ 3,474 | \$ 3,339 | \$ | 3,311 |
| Noninterest income less loss on sale of securities and assets | \$ 3,381 | \$ 3,692 | \$ 3,456 | \$ 3,330 | \$ | 3,577 |


| (dollars in thousands) | $\mathbf{1 Q}$ | $\mathbf{2 Q}$ | $\mathbf{3 Q}$ | $\mathbf{4 Q}$ | $\mathbf{1 Q}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 2022 | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |  |
| Compensation | $\mathbf{\$ 1 0 , 1 5 9}$ | $\mathbf{\$ 1 2 , 5 8 3}$ | $\mathbf{\$ 1 2 , 1 2 8}$ | $\mathbf{\$ 1 2 , 8 8 0}$ | $\mathbf{\$ 1 2 , 4 3 9}$ |
| Data processing | 2,195 | 2,533 | 2,284 | 2,295 | 2,321 |
| Occupancy | 1,803 | 2,354 | 2,297 | 2,261 | 2,350 |
| Provision for unfunded | 302 | - | 146 | $(170)$ | 210 |
| Other | 3,781 | 4,295 | 3,868 | 3,915 | 2,620 |
| Total noninterest expense | $\mathbf{\$ 1 8 , 2 4 0}$ | $\mathbf{\$ 2 1 , 7 6 5}$ | $\mathbf{\$ 2 0 , 7 2 3}$ | $\mathbf{\$ 2 1 , 1 8 1}$ | $\mathbf{\$ 1 9 , 9 4 0}$ |
| Merger expenses | 328 | 1,583 | 60 | - | - |
| Foreclosed asset recovery | - | - | - | - | $(739)$ |
| Noninterest expense excl. <br> provision for unfunded and <br> merger expenses | $\mathbf{\$ 1 7 , 6 1 0}$ | $\mathbf{\$ 2 0 , 1 8 2}$ | $\mathbf{\$ 2 0 , 5 1 7}$ | $\mathbf{\$ 2 1 , 3 5 1}$ | $\mathbf{\$ 2 0 , 4 6 9}$ |

(1) Excludes non-core items. See appendix for reconciliation of non-GAAP items.

## HBCP Stock Performance

(as of May 1, 2023)
Homefts Bancorp, Inc.
Total Return (Monthly \%) - Since 2008


Total Return (Daily \%) - YTD


## Capital

Dividends Per Share


- Quarterly dividend increased to $\$ 0.25$ in Q1

| Share Repurchase Activity |  |  |  |
| :---: | ---: | :---: | :---: |
| Year | \# Shares | Average <br> Price | Cash <br> Utilized |
| 2021 | 246,012 | 36.18 | $8,900,409$ |
| 2022 | 288,350 | 39.30 | $11,333,399$ |
| 2023 (as of 5/2/2023) | 43,574 | 32.38 | $1,411,118$ |
| Share repurchase activity | $\mathbf{5 7 7 , 9 3 6}$ | $\mathbf{\$}$ | $\mathbf{3 7 . 4 5}$ |
| $\mathbf{\$ 2 1 , 6 4 4 , 9 2 6}$ |  |  |  |

- As of May 2, 2023 ~ 154,728 shares remaining in 2021 Repurchase Plan.

Capital Ratios (Bank only)


| (dollars in millions) | TBV |  | \% <br> Accretive / Dilutive |
| :---: | :---: | :---: | :---: |
| 12/31/2022 | \$ | 242.0 |  |
| Net Income |  | 11.3 | 4.7 \% |
| Change in OCl |  | 5.5 | 2.3 \% |
| Intangibles amortization, net of taxes |  | 0.4 | 0.2 \% |
| Other |  | 0.7 | 0.3 \% |
| Dividends |  | -2.1 | (0.9)\% |
| Share buybacks |  | -0.3 | (0.1)\% |
| 3/31/2023 | \$ | 257.6 | 6.4 \% |

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## Investment Perspective

Strong earnings and shareholder returns

Conservative, well-managed credit culture

## Market disruption creates new opportunities

## Well capitalized with capacity for continued growth

Disciplined acquirer

Insider owners committed to continual improvement

## Home㤢Bancorp,Inc.

## WE ARE

## ONETEAM,

CREATING

## EXCEPTIONAL

 CUSTOMER
## EXPERIENCES



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## Appendix

## (non-GAAP reconciliation)

## Home姷Bancorp,Inc.

| (dollars in thousands, except per share data) | 4Q 2021 |  | 1Q 2022 |  | 2Q 2022 |  | 3Q 2022 |  | 4Q 2022 |  | 1Q 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity | \$ | 351,903 | \$ | 337,504 | \$ | 329,124 | \$ | 316,656 | \$ | 329,954 | \$ | 345,100 |
| Less: intangible assets |  | 61,949 |  | 87,569 |  | 88,309 |  | 87,839 |  | 87,973 |  | 87,527 |
| Non-GAAP tangible shareholders' equity | \$ | 289,954 | \$ | 249,935 | \$ | 240,815 | \$ | 228,817 | \$ | 241,981 | \$ | 257,573 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 10,238 | \$ | 4,401 | \$ | 8,461 | \$ | 10,434 | \$ | 10,776 | \$ | 11,320 |
| Add: amortization CDI, net tax |  | 221 |  | 199 |  | 359 |  | 358 |  | 350 |  | 352 |
| Non-GAAP tangible net income | \$ | 10,459 | \$ | 4,600 | \$ | 8,820 | \$ | 10,792 | \$ | 11,126 | \$ | 11,672 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average equity |  | 11.7 \% |  | 5.1 \% |  | 10.2 \% |  | 12.4 \% |  | 13.2 \% |  | 13.5 \% |
| Add: intangible assets |  | 2.8 |  | 1.4 |  | 4.2 |  | 4.9 |  | 5.6 |  | 5.3 |
| Non-GAAP return on tangible common equity |  | 14.5 \% |  | 6.5 \% |  | 14.4 \% |  | 17.3 \% |  | 18.8 \% |  | 18.8 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share | \$ | 41.27 | \$ | 39.93 | \$ | 39.44 | \$ | 38.27 | \$ | 39.82 | \$ | 41.66 |
| Less: intangible assets |  | 7.27 |  | 10.36 |  | 10.58 |  | 10.61 |  | 10.62 |  | 10.57 |
| Non-GAAP tangible book value per share | \$ | 34.00 | \$ | 29.57 | \$ | 28.86 | \$ | 27.66 | \$ | 29.20 | \$ | 31.09 |

## Appendix

(non-GAAP reconciliation)

## Home

| (dollars in thousands) | 4Q 2021 |  | 1Q 2022 |  | 2Q 2022 |  | 3Q 2022 |  | 4Q 2022 |  | 1Q 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported net income | \$ | 10,238 | \$ | 4,401 | \$ | 8,461 | \$ | 10,434 | \$ | 10,776 | \$ | 11,320 |
| Less: PPP loan income |  | 2,201 |  | 799 |  | 402 |  | 132 |  | 26 |  | 26 |
| Less: BOLI benefitt |  | - |  | - |  | - |  | - |  | - |  | - |
| Less: gain (loss) on sale of assets |  | (44) |  | 5 |  | (6) |  | 18 |  | 9 |  | (17) |
| Less: loan discount accretion |  | 484 |  | 457 |  | 879 |  | 847 |  | 750 |  | 668 |
| Add: provision (reversal) for loan losses |  | $(2,648)$ |  | 3,215 |  | 591 |  | 1,696 |  | 1,987 |  | 814 |
| Add: provision for credit losses on unfunded commitments |  | 15 |  | 302 |  | - |  | 146 |  | (170) |  | 210 |
| Add: CDI amortization |  | 279 |  | 252 |  | 454 |  | 453 |  | 443 |  | 446 |
| Add: One-time recovery of foreclosed asset |  | - |  | - |  | - |  | - |  | - |  | (739) |
| Add: merger-related expenses |  | 299 |  | 328 |  | 1,583 |  | 60 |  | - |  | - |
| Total non-core items, net of taxes |  | $(3,710)$ |  | 2,240 |  | 1,069 |  | 1,073 |  | 1,165 |  | 239 |
| Core pre-provision net income ${ }^{(1)}$ | \$ | 6,528 | \$ | 6,641 | \$ | 9,530 | \$ | 11,507 | \$ | 11,941 | \$ | 11,559 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average total loans |  | 856,814 |  | 2,616 |  | 90,721 |  | 265,846 |  | 74,065 |  | 37,770 |
| Less: average PPP loans |  | 67,198 |  | 31,326 |  | 15,463 |  | 9,431 |  | 6,883 |  | 6,386 |
| Average total loans excluding PPP loans |  | 789,616 |  | ,831,290 |  | 175,258 |  | 256,415 |  | 367,182 |  | 431,384 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan yield |  | 5.12 \% |  | 4.88 \% |  | 4.94 \% |  | 5.17 \% |  | 5.43 \% |  | 5.67 \% |
| Negative (positive) impact of PPP loans |  | (0.29) |  | (0.09) |  | (0.03) |  | - |  | 0.01 |  | 0.01 |
| Loan yield excluding PPP loans |  | 4.83 \% |  | 4.79 \% |  | 4.91 \% |  | 5.17 \% |  | 5.44 \% |  | 5.68 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin |  | 3.53 \% |  | 3.39 \% |  | 3.76 \% |  | 4.11 \% |  | 4.38 \% |  | 4.18 \% |
| Negative (positive) impact of PPP loans |  | (0.24) |  | (0.08) |  | (0.03) |  | - |  | 0.01 |  | 0.01 |
| Net interest margin excluding PPP loans |  | 3.29 \% |  | 3.31 \% |  | 3.73 \% |  | 4.11 \% |  | 4.39 \% |  | 4.19 \% |

${ }^{(1)}$ Adjusted for non-core items - one-time items, removes the impact of one time items, PPP income, provision for credit losses, loan discount accretion and CDI.

## Appendix

## (non-GAAP reconciliation)

# Home 㥩Bancorp,Inc. 

| (dollars in thousands) | 2018 |  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | Mar-23 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity | \$ | 304,040 | \$ | 316,329 | \$ | 321,842 | \$ | 351,903 | \$ | 329,954 | \$ | 345,100 |
| Less: intangible assets |  | 66,055 |  | 64,472 |  | 63,112 |  | 61,949 |  | 87,973 |  | 87,527 |
| Non-GAAP tangible shareholders' equity | \$ | 237,985 | \$ | 251,857 | \$ | 258,730 | \$ | 289,954 | \$ | 241,981 | \$ | 257,573 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 31,590 | \$ | 27,932 | \$ | 24,765 | \$ | 48,621 | \$ | 34,072 | \$ | 11,320 |
| Add: amortization CDI, net tax |  | 1,458 |  | 1,251 |  | 1,074 |  | 919 |  | 1,266 |  | 352 |
| Non-GAAP tangible income | \$ | 33,048 | \$ | 29,183 | \$ | 25,839 | \$ | 49,540 | \$ | 35,338 | \$ | 11,672 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average equity |  | 10.9 \% |  | 9.0 \% |  | 7.8 \% |  | 14.4 \% |  | 10.2 \% |  | 13.5 \% |
| Add: intangible assets |  | 3.9 |  | 2.8 |  | 2.4 |  | 3.6 |  | 3.7 |  | 5.3 |
| Non-GAAP return on tangible common equity |  | 14.8 \% |  | 11.8 \% |  | 10.2 \% |  | 18.0 \% |  | 13.9 \% |  | 18.8 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated loans |  | 1,095,160 |  | 1,251,201 |  | 1,625,139 |  | 1,593,769 |  | 1,961,425 |  | 2,014,883 |
| Acquired loans |  | 554,594 |  | 463,160 |  | 354,815 |  | 246,324 |  | 469,325 |  | 451,509 |
| Total loans |  | 1,649,754 |  | 1,714,361 |  | 1,979,954 |  | 1,840,093 |  | 2,430,750 |  | 2,466,392 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated NPAs | \$ | 15,526 | \$ | 16,421 | \$ | 10,353 | \$ | 8,348 | \$ | 4,489 | \$ | 5,546 |
| Acquired NPAs |  | 10,444 |  | 12,121 |  | 9,628 |  | 6,116 |  | 6,487 |  | 5,766 |
| Total NPAs | \$ | 25,970 | \$ | 28,542 | \$ | 19,981 | \$ | 14,464 | \$ | 10,976 | \$ | 11,312 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated past due loans | \$ | 9,549 | \$ | 16,541 | \$ | 12,070 | \$ | 9,071 | \$ | 6,215 | \$ | 4,385 |
| Acquired past due loans |  | 22,493 |  | 13,098 |  | 8,335 |  | 6,146 |  | 3,683 |  | 2,163 |
| Total past due loans | \$ | 32,042 | \$ | 29,639 | \$ | 20,405 | \$ | 15,217 | \$ | 9,898 | \$ | 6,548 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average assets | \$ | 2,160,942 | \$ | 2,198,483 | \$ | 2,491,612 | \$ | 2,765,878 | \$ | 3,178,862 | \$ | 3,219,856 |
| Less: average PPP loans |  | - |  | - |  | 169,665 |  | 169,149 |  | 15,691 |  | 6,386 |
| Average assets excluding PPP loans | \$ | 2,160,942 | \$ | 2,198,483 | \$ | 2,321,947 | \$ | 2,596,729 | \$ | 3,163,171 | \$ | 3,213,470 |

## Appendix

## (non-GAAP reconciliation)

Home for Bancorp, Inc.

| (dollars in thousands) | 2018 |  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | Mar-23 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported noninterest income | \$ | 13,447 | \$ | 14,415 | \$ | 14,305 | \$ | 16,271 | \$ | 13,885 | \$ | 3,311 |
| Less: BOLI benefit |  | - |  | 1,194 |  | - |  | 1,717 |  | - |  | - |
| Less: gain (loss) on sale of securities |  | - |  | - |  | - |  | - |  | - |  | (249) |
| Less: gain (loss) on sale of assets |  | - |  | (347) |  | - |  | (504) |  | 26 |  | (17) |
| Non-GAAP noninterest income | \$ | 13,447 | \$ | 13,568 | \$ | 14,305 | \$ | 15,058 | \$ | 13,859 | \$ | 3,577 |
| Reported noninterest expense | \$ | 63,225 | \$ | 63,605 | \$ | 62,981 | \$ | 66,982 | \$ | 81,909 | \$ | 19,940 |
| Less: lease termination |  | - |  | 291 |  | - |  | - |  | - |  | - |
| Less: severance pay |  | - |  | 287 |  | - |  | - |  | - |  | - |
| Less: one-time foreclosed asset recovery |  |  |  |  |  |  |  |  |  |  |  | (739) |
| Less: merger-related expenses |  | 2,010 |  | - |  | - |  | 299 |  | 1,971 |  | - |
| Non-GAAP noninterest expense | \$ | 61,215 | \$ | 63,027 | \$ | 62,981 | \$ | 66,683 | \$ | 79,938 | \$ | 20,679 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 31,590 | \$ | 27,932 | \$ | 24,765 | \$ | 48,621 | \$ | 34,072 | \$ | 11,320 |
| Less: PPP loan income |  | - |  | - |  | 5,895 |  | 13,208 |  | 1,359 |  | 26 |
| Less: Write of FDIC loss share receivable |  | - |  | (680) |  | - |  | - |  | - |  | - |
| Less: BOLI benefit |  | - |  | 1,194 |  | - |  | 1,717 |  | - |  | - |
| Less: gain (loss) on sale of assets |  | - |  | (347) |  | - |  | (504) |  | 26 |  | (17) |
| Less: gain (loss) on sale of securities |  | - |  | - |  | - |  | - |  | - |  | (249) |
| Less: loan discount accretion |  | 5,805 |  | 3,503 |  | 4,097 |  | 2,361 |  | 2,933 |  | 668 |
| Add: provision (reversal) for loan losses |  | 3,943 |  | 3,014 |  | 12,728 |  | $(10,161)$ |  | 7,489 |  | 814 |
| Add: provision for credit losses on unfunded commitments |  | - |  | - |  | - |  | 390 |  | 278 |  | 210 |
| Add: CDI amortization |  | 1,845 |  | 1,583 |  | 1,360 |  | 1,163 |  | 1,602 |  | 446 |
| Add: lease termination |  | - |  | 291 |  | - |  | - |  | - |  | - |
| Add: severance pay |  | - |  | 287 |  | - |  | - |  | - |  | - |
| Add: one-time foreclosed asset recovery |  | - |  | - |  | - |  | - |  | - |  | (739) |
| Add: merger-related expenses |  | 2,010 |  | - |  | - |  | 299 |  | 1,971 |  | - |
| Non-core items, net of taxes |  | 1,575 |  | 1,189 |  | 3,236 |  | $(19,822)$ |  | 5,547 |  | 239 |
| Core pre-provision net income ${ }^{(1)}$ | \$ | 33,165 | \$ | 29,121 | \$ | 28,001 | \$ | 28,799 | \$ | 39,619 | \$ | 11,559 |

${ }^{(1)}$ Core pre-provision net income - removes the impact of one time items, PPP income, provision for credit losses, loan discount accretion and


[^0]:    (1) See appendix for reconciliation of Non-GAAP items.

