

# **Forward Looking Statements**



Certain comments in this presentation contain certain forward looking statements (as defined in the Securities Exchange Act of 1934 and the regulations thereunder). Forward looking statements are not historical facts but instead represent only the beliefs, expectations or opinions of Home Bancorp, Inc. and its management regarding future events, many of which, by their nature, are inherently uncertain. Forward looking statements may be identified by the use of such words as: "believe", "expect", "anticipate", "intend", "plan", "estimate", or words of similar meaning, or future or conditional terms such as "will", "would", "should", "could", "may", "likely", "probably", "Forward looking statements include, but are not limited to, financial projections and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding future performance. Such statements are subject to certain risks, uncertainties and assumption, many of which are difficult to predict and generally are beyond the control of Home Bancorp, Inc. and its management, that could cause actual results to differ materially from those expressed in, or implied or projected by, forward looking statements. The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward looking statements: (1) economic and competitive conditions which could affect the volume of loan originations, deposit flows and real estate values; (2) the levels of noninterest income and expense and the amount of loan losses; (3) competitive pressure among depository institutions increasing significantly; (4) changes in the interest rate environment causing reduced interest margins; (5) general economic conditions, either nationally or in the markets in which Home Bancorp, Inc. is or will be doing business, being less favorable than expected; (6) political and social unrest, inc

The COVID-19 pandemic has caused significant economic dislocation in the United States as many state and local governments have ordered non-essential businesses to close and residents to shelter in place at home. Given its ongoing and dynamic nature, it is difficult to predict the full impact of COVID-19 on our business. The extent of such impact will depend on future developments, which are highly uncertain, including when the coronavirus can be controlled and abated and when and how the national and local economies may be reopened. As a result of the COVID-19 pandemic and the related adverse local and national economic consequences, our forward-looking statements are subject to the following additional risks, uncertainties and assumptions, among others:

- Demand for our products and services may decline;
- · If high levels of unemployment continue, our loan delinquencies, non-performing assets and loan foreclosures may increase;
- Collateral for loans, especially real estate, may decline in value;
- Our allowance for loan losses may have to be increased if our borrowers continue to experience financial difficulties:
- As a result of the reduction in the Federal Reserve Board's target federal funds rate to near 0%, the yield on our interest-earning assets may decline more than the decline in the cost of our interest-bearing liabilities;
- A material decrease in our net income or a net loss over several quarters could result in a suspension of our stock repurchase program and/or a reduction of our quarterly stock dividend;
- Our cyber security risks may be increased as a result of more of our employees working remotely; and
- FDIC deposit insurance premiums may increase if the agency experiences additional resolution costs.

As used in this report, unless the context otherwise requires, the terms "we," "our," "us," or the "Company" refer to Home Bancorp, Inc. and the term the "Bank" refers to Home Bank, N.A., a national bank and wholly owned subsidiary of the Company. In addition, unless the context otherwise requires, references to the operations of the Company include the operations of the Bank.

For a more detailed description of the factors that may affect Home Bancorp's operating results or the outcomes described in these forward-looking statements, we refer you to our filings with the Securities and Exchange Commission, including our annual report on Form 10-K for the year ended December 31, 2020. Home Bancorp assumes no obligation to update the forward-looking statements made during this presentation. For more information, please visit our website www.home24bank.com.

#### Non-GAAP Information

This presentation contains financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). The Company's management uses this non-GAAP financial information in its analysis of the Company's performance. In this presentation, information is included which excludes acquired loans, intangible assets, impact of the gain (loss) on the sale of a banking center, the impact of merger-related expenses and one-time tax effects. Management believes the presentation of this non-GAAP financial information provides useful information that is helpful to a full understanding of the Company's financial position and core operating results. This non-GAAP financial information should not be viewed as a substitute for financial information determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP financial information presented by other companies.

# **Our Company**



Headquarters: Lafayette, LA

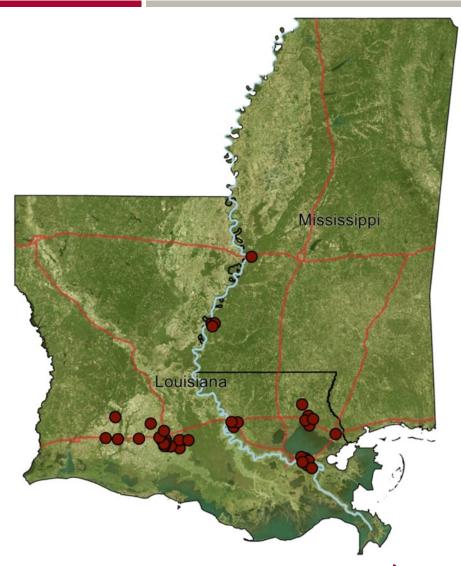
**Ticker:** HBCP (NASDAQ Global)

#### **History:**

- Founded in 1908
- IPO completed October 2008
- Five acquisitions completed since 2010
- 39 locations across south LA and western MS

### Highlights:

- Total Assets: \$2.8 billion at September 30, 2021
- Market Cap: \$340 million at October 27, 2021
- Ownership (S&P Global as of October 27, 2021)
  - Institutional: 41%
  - Insider/ESOP: 13%



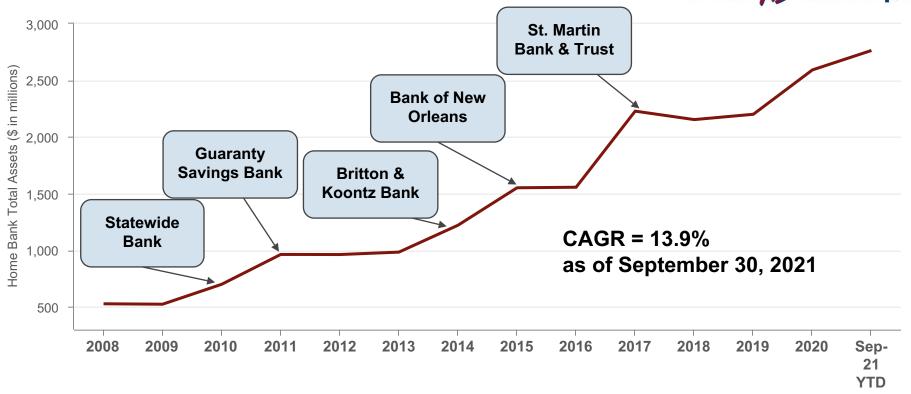
# **Quarterly Financial Highlights**



(dollars in thousands, except per share data)	3Q 2020		4Q 2020		1Q 2021		2Q 2021		3Q 2021
Profitability	00, 2020		TQ, 2020		19, 2021		ZQ ZUZ I		00, 2021
Net income	\$ 8,782	\$	10,580	\$	11,928	\$	11,396	\$	15,059
Diluted EPS	1.01		1.24		1.41		1.34		1.79
ROA	1.35 9	%	1.62 %	6	1.85 %	6	1.67 %	6	2.17 %
ROE	11.1		13.2		14.8		13.7		17.5
ROATCE <sup>(1)</sup>	14.3		16.9		18.7		17.2		21.7
Efficiency ratio	59.5		54.7		54.8		60.5		50.5
Provision (reversal) for loan losses	_		_		(1,703)		(3,425)		(2,385)
Pre-tax, pre-provision, pre-PPP earnings <sup>(1)</sup>	9,221		10,460		9,295		8,839		11,344
Balance Sheet									
Assets	\$ 2,578,735	\$	2,591,850	\$	2,707,517	\$	2,764,756	\$	2,763,466
Loans	1,955,297		1,979,954		1,979,868		1,918,488		1,875,176
PPP loans	254,487		221,220		235,681		197,614		95,560
Loans excluding PPP loans	1,700,810		1,758,734		1,744,187		1,720,874		1,779,616
Cash and cash equivalents	185,836		187,952		282,700		393,203		413,694
Allowance for loan losses	(33,002)		(32,963)		(29,993)		(26,687)		(24,149)
Total deposits	2,207,494		2,213,821		2,328,365		2,370,764		2,365,717
Per Share Data									
Share price	\$ 24.15	\$	27.99	\$	36.05	\$	38.11	\$	38.68
Book value	35.68		36.82		37.73		38.92		40.38
Tangible book value <sup>(1)</sup>	28.49		29.60		30.52		31.72		33.08
Price / tangible book value per share	85 9	%	95 %	6	118 9	6	120 %	ó	117 %
Dividend paid	\$ 0.22	\$	0.22	\$	0.22	\$	0.23	\$	0.23

### **Asset Growth**

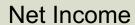


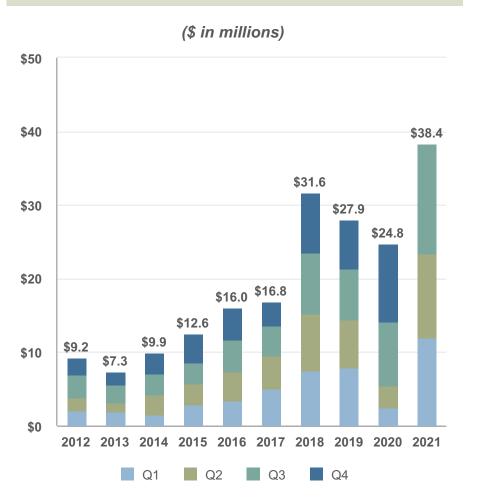


Acquired Bank	Date	Assets (\$ in MM) (at completion)	% of TBV (at announcement)	# of Branches	Consideration
Statewide Bank	March 2010	\$199	FDIC-assisted	6	All Cash
Guaranty Savings Bank	July 2011	\$257	95%	5	All Cash
Britton & Koontz Bank	February 2014	\$301	90%	8	All Cash
Bank of New Orleans	September 2015	\$346	126%	4	All Cash
St. Martin Bank & Trust	December 2017	\$597	183%	12	~80% Stock, 20% Cash <sup>(1)</sup>

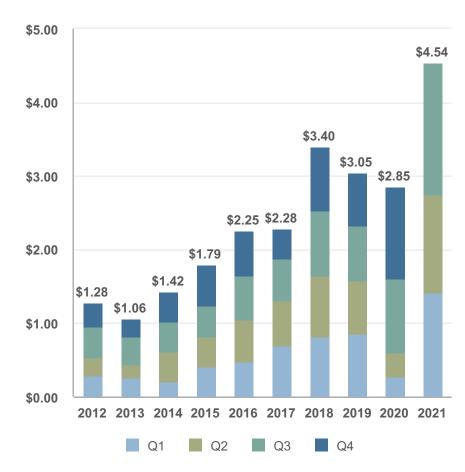
# **Earnings**







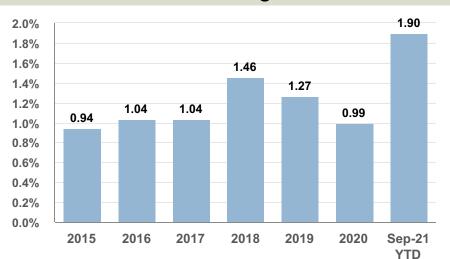
### Diluted EPS



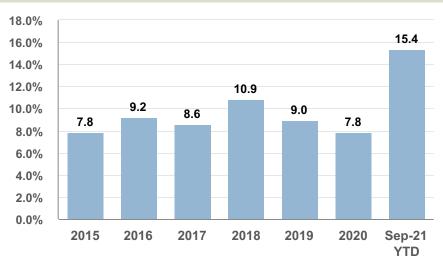
# **Profitability**



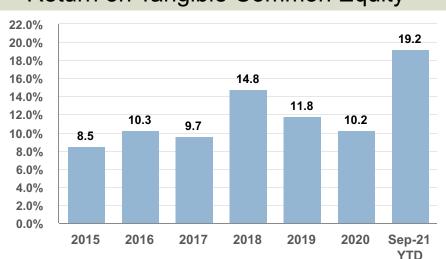




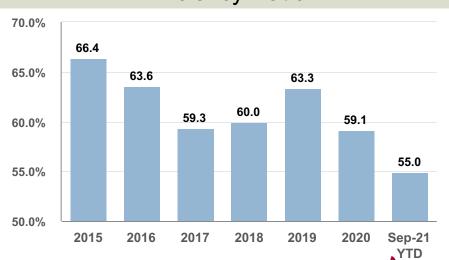
### Return on Average Equity



### Return on Tangible Common Equity<sup>(1)</sup>



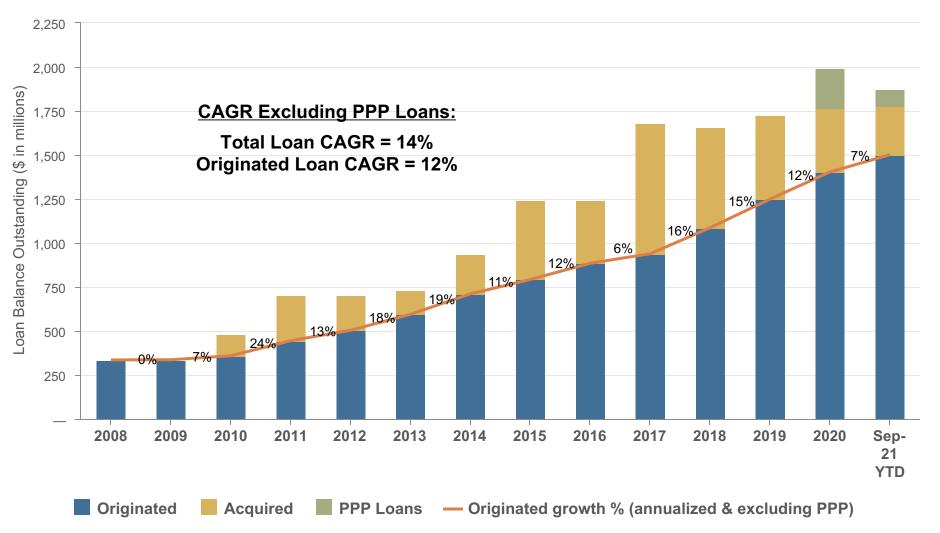
### **Efficiency Ratio**



## **Organic Loan Growth**



(excludes acquisition accounting & unearned income)



Net PPP loans at September 30, 2021 = \$96 million with \$3.3 million in remaining deferred lender fees

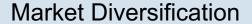


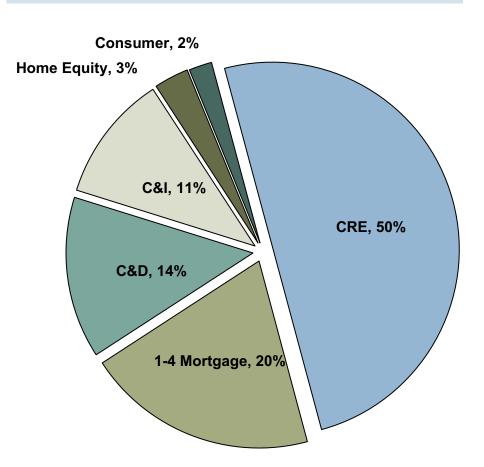
# Loan Portfolio Excluding PPP Loans

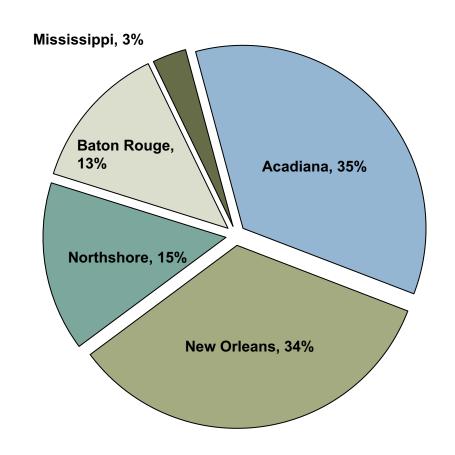


(as of September 30, 2021)









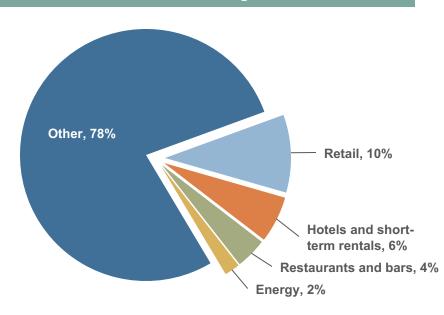
# **Select Industry Exposure**

(as of September 30, 2021)



(dollars in thousands)		Total	PF	PP Loans	E	Loans excluding PPP	A	llowance	% ALL Indust		% ALL by Industry Excluding PPP	NPL's	NPL's / Total Loans	NPL's / Loans Excluding PPP
Retail CRE	\$	186,456	\$		\$	186,456	\$	3,764	2.0	2 %	2.02 % \$	1,165	0.06 %	0.07 %
Hotels and short-term rentals		103,457		5,461		97,996		3,835	3.7	'1	3.91	702	0.04	0.04
Restaurants and bars		81,482		15,004		66,478		2,090	2.5	6	3.14	_	_	_
Energy		49,371		9,129		40,242		1,037	2.1	0	2.58	1,896	0.10	0.11
Credit Cards		3,948		_		3,948		314	7.9	5	7.95	13	_	_
Other	1	,450,462		65,966	1	,384,496		13,109	0.9	0	0.95	10,725	0.57	0.59
Total	\$1	,875,176	\$	95,560	\$1	1,779,616	\$	24,149	1.2	9 %	1.36 % \$	14,501	0.77 %	0.81 %

### Loans Excluding PPP



COVID	COVID-19 Loan Deferrals										
As of	Deferred Amount (in millions) % of Total Loan \$559 28% \$36 2%										
6/30/2020	\$559	28%									
12/31/2020	\$36	2%									
9/30/2021	\$4	less than 1%									

# **Changes in ALL**



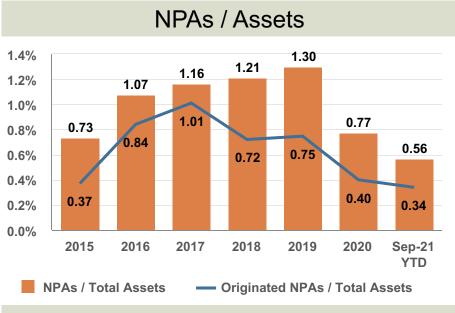


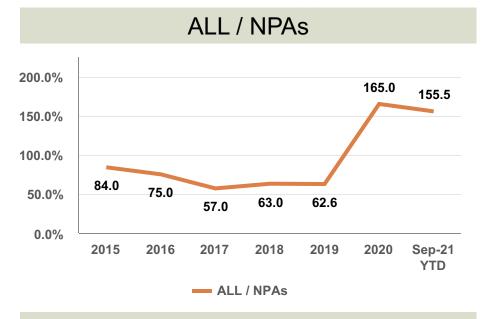
(dollars in thousands)	9/30/2	020	12/31/2	020	3/31	/2021	6/3	0/2021	9/	30/2021
Total Loans	\$ 1,955	,297	\$ 1,979,	954	\$ 1,9	79,868	\$ 1,9	918,488	\$ 1	,875,176
Less: PPP Loans	254	,487	221,	220	2	35,681		197,614		95,560
<b>Loans Excluding PPP Loans</b>	\$ 1,700	,810	\$ 1,758,	734	\$ 1,74	14,187	\$ 1,	720,874	\$ 1	,779,616
Nonperforming Loans	\$ 22	2,853	\$ 18,	679	\$	15,693	\$	13,976	\$	14,501
ALL / Total Loans	1.69	%	1.66	%	1.5	51 %	1	.39 %		1.29 %
ALL / Loans Excluding PPP	1.94	%	1.87	%	1.7	<b>'2</b> %	1	.55 %		1.36 %
ALL / NPL's	144	%	176 °	%	19	1 %	1	91 %		167 %
ALL / Assets	1.28	%	1.27	%	1.1	1 %	0	.97 %		0.87 %

- Day 1 ALL / total loans = 1.31%
- Reversal of ALL in 2021 reflected improvement in our assessment of economic conditions
- Charge-offs in 2020 and 2021 primarily related to five commercial relationships classified as substandard prior to 2020

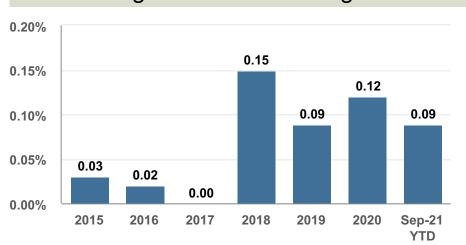
# **Credit Quality Trends**





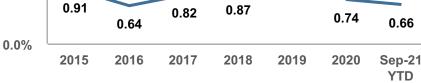


### Net Charge-offs / YTD Average Loans





**Loans Past Due** 

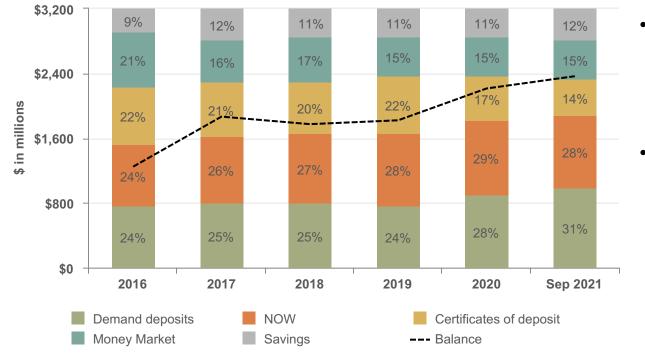


Past Due Loans / Loans
 Originated Past Due / Originated Loans



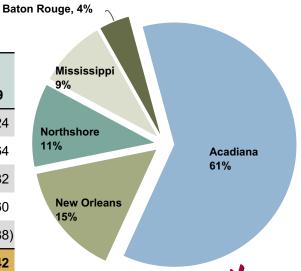
## **Deposits**





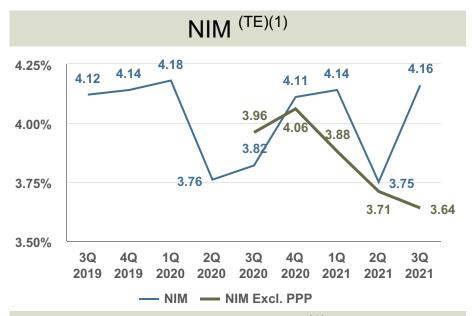
- Post 2019 deposit growth largely due to government stimulus & other factors related to COVID-19
- NOW account deposits include \$41 million in brokered deposits, which were acquired in 2020.

					Change			
(dollars in thousands)	12/31/2019	12/31/2020	9/30/2021	2	021 vs 2020	20	21 vs 2019	
Demand Deposits	\$ 437,828	\$ 615,700	\$ 728,352	\$	112,652	\$	290,524	
Savings	201,887	250,165	280,651		30,486		78,764	
Money Market	273,741	333,078	355,923		22,845		82,182	
NOW	512,054	646,085	669,414		23,329		157,360	
CDs	395,465	368,793	331,377		(37,416)		(64,088)	
Total Deposits	\$ 1,820,975	\$ 2,213,821	\$ 2,365,717	\$	151,896	\$	544,742	



### **Yields**





### Yield on Loans<sup>(1)</sup>



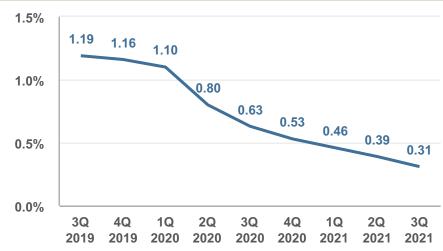
#### As of September 2021 for PPP loans:

- Average YTD loans: \$203.5 million
- YTD lender fee income: \$9.4 million
- Average QTD loans: \$144.6 million
- QTD lender fee income: \$4.4 million

#### As of September 30, 2021:

- Cash up \$228 million, or 123%, YoY
- 72% of total loans have a fixed rate

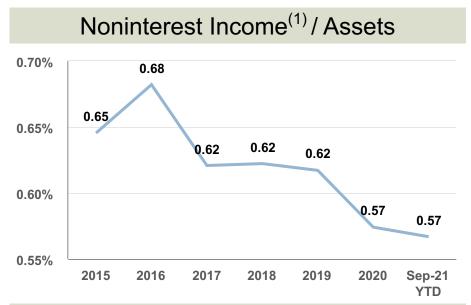
### Cost of Interest-Bearing Liabilities





# **Noninterest Income & Expense**





(dollars in thousands)	3Q 2020	4Q 2020	1Q 2021	2Q 2021	3Q 2021
Service fees and charges	\$ 1,123	\$ 1,117	\$ 1,072	\$ 1,146	\$ 1,260
Bank card fees	1,331	1,273	1,306	1,591	1,519
Gain on sale of loans	904	1,082	1,168	559	415
Loss on sale of assets, net	_	_	_	(457)	(3)
Other	436	578	514	455	2,192
Total noninterest income	\$ 3,794	\$ 4,050	\$ 4,060	\$ 3,294	\$ 5,383

- Strong YTD income on the sale of mortgage loans
- Natchez, MS branch sold and leased back in June 2021
- Sale of Vicksburg, MS location to close in January 2022
- Other includes BOLI benefits of \$1.7 million in 3Q 2021

	Noni	ntere	st Ex	pense	e <sup>(1)</sup> /A	ssets	8
3.50%							
3.00%	3.04	2.98	2.79	2.83	2.87		
2.50%						2.53	2.42
2.00%	2015	2016	2017	2018	2019	2020	Sep-21

(dollars in thousands)	3Q 2020	4Q 2020	1Q 2021	2Q 2021	3Q 2021
Compensation	\$ 9,740	\$ 9,417	\$ 9,664	\$ 9,687	\$ 9,809
Data processing	1,851	1,913	1,986	2,159	2,118
Occupancy	1,686	1,719	1,696	1,733	1,717
Provision for unfunded	_	_	_	375	_
Other	2,839	2,947	2,620	2,614	2,787
Total noninterest expense	\$16,116	\$15,996	\$15,966	\$16,568	\$16,431
Noninterest expense excl.	¢16 116	\$15.00G	\$1E 066	¢16 102	¢16 /21

•	Continued investment in technology, infrastructure and
	people to enhance customer experience.

Additional branch closed in October 2021

provision for unfunded



\$16,116 \$15,996 \$15,966 \$16,193 \$16,431

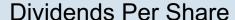
### **HBCP Stock Performance**





# **Capital**







### Share Repurchase Activity

- 2020 Repurchase Plan Highlights
  - 143,920 shares repurchased in 2020 at an average price of \$25.79
  - 243,497 shares repurchased in 2021 at an average price of \$36.13
  - Total cash deployed of \$12.5 million
  - 56,583 shares remaining under 2020
     Repurchase Plan at September 30, 2021
- 2021 Repurchase Plan announced for 430,000 shares on October 26, 2021

### Capital Ratios (Bank only)



- Tier 1 leverage capital reduced in 2020 and 2021 due to:
  - PPP loan growth
  - Increased cash associated with deposit growth

# **Investment Perspective**



Strong earnings and shareholder returns

Conservative, well-managed credit culture

Market disruption creates new opportunities

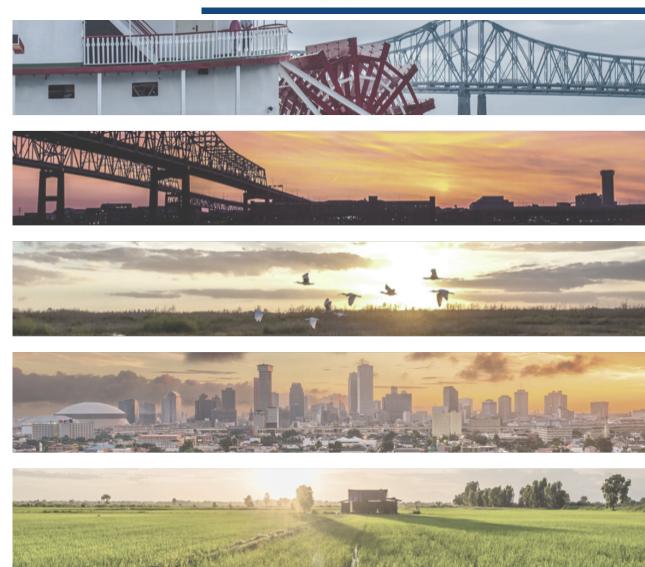
Well capitalized with capacity for continued growth

Disciplined acquirer

Insider owners committed to continual improvement



**WE ARE** ONE TEAM, **CREATING EXCEPTIONAL** CUSTOMER **EXPERIENCES** 





(dollars in thousands, except per share data)	30	Q 2020		4Q 2020		1Q 2021		2Q 2021		3Q 2021
Total shareholders' equity	\$ 3	15,068	\$	321,842	\$	328,610	\$	337,812	\$	344,149
Less: intangible assets		63,439		63,112		62,813		62,520		62,229
Non-GAAP tangible shareholders' equity	\$ 3 2	51,629	\$	258,730	\$	265,797	\$	275,292	\$	281,920
Reported net income	\$ 3	8,782	\$	10,580	\$	11,928	\$	11,396	\$	15,059
Add: amortization CDI, net tax		267		258		237		232		230
Non-GAAP tangible net income	\$ 3	9,049	\$	10,838	\$	12,165	\$	11,628	\$	15,289
Return on average equity		11.1 %	, 0	13.2 %	, 0	14.8 %	6	13.7 %	6	17.5 %
Add: intangible assets		3.2		3.7		3.9		3.5		4.2
Non-GAAP return on tangible common equity		14.3 %	, 0	16.9 %	, 0	18.7 %	6	17.2 %	6	21.7 %
Book value per share	\$ 3	35.68	\$	36.82	\$	37.73	\$	38.92	\$	40.38
Less: intangible assets		7.19		7.22		7.21		7.20		7.30
Non-GAAP tangible book value per share	\$ 3	28.49	\$	29.60	\$	30.52	\$	31.72	\$	33.08



(dollars in thousands)		3Q 2020	4Q 2020	1Q 2021	2Q 2021	3Q 2021
Reported net income	\$	8,782	\$ 10,580	\$ 11,928	\$ 11,396	\$ 15,059
Less: PPP loan income		1,729	2,793	3,894	2,372	4,742
Add: provision (reversal) for loan losses		_	_	(1,703)	(3,425)	(2,385
Add: provision for credit losses on unfunded commitments		_	_	_	375	_
Add: income tax expense		2,168	2,673	2,964	2,865	3,412
Pre-tax, pre-provision, pre-PPP earnings	\$	9,221	\$ 10,460	\$ 9,295	\$ 8,839	\$ 11,344
Average total loans	\$1	1,971,174	\$1,984,969	\$1,987,264	\$1,963,935	\$1,896,808
Less: average PPP loans		252,504	243,721	238,813	228,114	144,626
Average total loans excluding PPP loans	\$1	1,718,670	\$1,741,248	\$1,748,451	\$1,735,821	\$1,752,182
Loan yield		4.94 9				
Negative (positive) impact of PPP loans		0.34	0.11	(0.18)	0.11	(0.60)
Loan yield excluding PPP loans		5.28 9	<u>6 5.31 %</u>	5.03 %	5.06 %	5.00
Net interest margin		3.82 9	% 4.11 %	6 4.14 %	3.75 %	6 4.16
Negative (positive) impact of PPP loans		0.14	(0.05)	(0.26)	(0.04)	(0.52
Net interest margin excluding PPP loans		3.96 9	% 4.06 %	6 3.88 %	3.71 %	6 3.64



(dollars in thousands)		2015		2016		2017		2018		2019		2020	S	ep-21 YTD	
Total shareholders' equity	\$	165,046	\$	179,843	\$	277,871	\$	304,040	\$	316,329	\$	321,842	\$	344,149	
Less: intangible assets		15,304		12,762		68,033		66,055		64,472		63,112		62,229	
Non-GAAP tangible shareholders' equity	\$	149,742	\$	167,081	\$	209,838	\$	237,985	\$	251,857	\$	258,730	\$	281,920	
Reported net income	\$	12,550	\$	16,008	\$	16,824	\$	31,590	\$	27,932	\$	24,765	\$	38,383	
Add: amortization CDI, net tax		483		520		496		1,458		1,251		1,074		698	
Non-GAAP tangible income	\$	13,033	\$	16,528	\$	17,320	\$	33,048	\$	29,183	\$	25,839	\$	39,081	
Return on average equity		7.8 %		9.2 %		% 8.6		% 10.9 %		% 9.0 %		% 7.8 %		% 15.4 %	
Add: intangible assets		0.7		1.1		1.1		3.9		2.8		2.4		3.8	
Non-GAAP return on tangible common equity		8.5 %		6 10.3 %		6 9.7		% 14.8 °		% 11.8 %		% 10.2 %		% 19.2 %	
Originated loans	\$	797,845	\$	884,690	\$	941,922	\$	1,095,160	\$	1,251,201	\$	1,625,139	\$1	,605,664	
Acquired loans		426,521		343,143		715,873		554,594		463,160		354,815		269,512	
Total loans	\$1	\$1,224,366		\$1,227,833		\$1,657,795		\$1,649,754		\$1,714,361		\$1,979,954		\$1,875,176	
Originated NPAs	\$	5,767	\$	13,012	\$	22,523	\$	15,526	\$	16,421	\$	10,353	\$	9,377	
Acquired NPAs		5,616		3,634		3,238		10,444		12,121		9,628		6,155	
Total NPAs	\$	11,383	\$	16,646	\$	25,761	\$	25,970	\$	28,542	\$	19,981	\$	15,532	
Originated past due loans	\$	7,252	\$	5,653	\$	7,685	\$	9,549	\$	16,541	\$	12,070	\$	10,602	
Acquired past due loans		8,953		5,912		21,120		22,493		13,098		8,335		6,425	
Total past due loans	\$	16,205	\$	11,565	\$	28,805	\$	32,042	\$	29,639	\$	20,405	\$	17,027	



(dollars in thousands)	2015	2016	2017	2018	2019	2020	Se	p-21 YTC
Reported noninterest income	\$ 8,770	\$ 11,157	\$ 9,962	\$ 13,447	\$ 14,415	\$ 14,305	\$	12,737
Less: BOLI benefit	_	_	_	_	1,194	_		1,717
Less: gain (loss) on sale of assets	_	641	(69)	_	(347)	_		(457)
Non-GAAP noninterest income	\$ 8,770	\$ 10,516	\$ 10,031	\$ 13,447	\$ 13,568	\$ 14,305	\$	11,477
Reported noninterest expense	\$ 42,022	\$ 46,797	\$ 46,177	\$ 63,225	\$ 63,605	\$ 62,981	\$	48,965
Less: lease termination	_	_	_	_	291	_		_
Less: severance pay	_	_	_	_	287	_		_
Less: merger-related expenses	1,411	856	1,086	2,010	_	_		_
Non-GAAP noninterest expense	\$ 40,611	\$ 45,941	\$ 45,091	\$ 61,215	\$ 63,027	\$ 62,981	\$	48,965