

## Forward Looking Statements

Certain comments in this presentation contain certain forward looking statements (as defined in the Securities Exchange Act of 1934 and the regulations thereunder). Forward looking statements are not historical facts but instead represent only the beliefs, expectations or opinions of Home Bancorp, Inc. and its management regarding future events, many of which, by their nature, are inherently uncertain. Forward looking statements may be identified by the use of such words as: "believe", "expect", "anticipate", "intend", "plan", "estimate", or words of similar meaning, or future or conditional terms such as "will", "would", "should", "could", "may", "likely", "probably", or "possibly." Forward looking statements include, but are not limited to, financial projections and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding future performance. Such statements are subject to certain risks, uncertainties and assumption, many of which are difficult to predict and generally are beyond the control of Home Bancorp, Inc. and its management, that could cause actual results to differ materially from those expressed in, or implied or projected by, forward looking statements. The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward looking statements: (1) economic and competitive conditions which could affect the volume of loan originations, deposit flows and real estate values; (2) the levels of noninterest income and expense and the amount of loan losses; (3) competitive pressure among depository institutions increasing significantly; (4) changes in the interest rate environment causing reduced interest margins; (5) general economic conditions, either nationally or in the markets in which Home Bancorp, Inc. is or will be doing business, being less favorable than expected; (6) political and social unrest, including acts of war or terrorism; (7) we may not fully realize all the benefits we anticipated in connection with our acquisitions of other institutions or our assumptions made in connection therewith may prove to be inaccurate; (8) the COVID-19 pandemic; (9) cyber incidents or other failures, disruptions or security beaches; or (10) legislation or changes in regulatory requirements adversely affecting the business of Home Bancorp, Inc. Home Bancorp, Inc. undertakes no obligation to update these forward looking statements to reflect events or circumstances that occur after the date on which such statements were made.

As used in this report, unless the context otherwise requires, the terms "we," "our," "us," or the "Company" refer to Home Bancorp, Inc. and the term the "Bank" refers to Home Bank, N.A., a national bank and wholly owned subsidiary of the Company. In addition, unless the context otherwise requires, references to the operations of the Company include the operations of the Bank.

For a more detailed description of the factors that may affect Home Bancorp's operating results or the outcomes described in these forward-looking statements, we refer you to our filings with the Securities and Exchange Commission, including our annual report on Form 10-K for the year ended December 31, 2021. Home Bancorp assumes no obligation to update the forward-looking statements made during this presentation. For more information, please visit our website www.home24bank.com.

## Non-GAAP Information

This presentation contains financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). The Company's management uses this non-GAAP financial information in its analysis of the Company's performance. In this presentation, information is included which excludes acquired loans, intangible assets, impact of the gain (loss) on the sale of a banking center, the impact of merger-related expenses and one-time tax effects. Management believes the presentation of this non-GAAP financial information provides useful information that is helpful to a full understanding of the Company's financial position and core operating results. This non-GAAP financial information should not be viewed as a substitute for financial information determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP financial information presented by other companies.

## Our Company

## Headquarters: Lafayette, LA

Ticker: HBCP (NASDAQ Global)

## History:

- Founded in 1908
- IPO completed October 2008
- Six acquisitions completed since 2010
- 43 locations across south LA, western MS and Houston


## Highlights:

- Total Assets: $\$ 3.4$ billion at June 30, 2022
- Market Cap: \$332 million at August 8, 2022

- Ownership (S\&P Global as of August 8, 2022)
- Institutional: 41\%
- Insider/ESOP: 14\%
- Completed the acquisition of Friendswood Capital Corporation, the former holding company
- Total Assets of $\$ 414.4$ million of Texan Bank, N.A. on March 26, 2022
- Total Loans of $\$ 318.9$ million
- Total Deposits of $\$ 368.0$ million fts |


## Quarterly Financial Highlights

Homeffs Bancorp, Inc.

| (dollars in thousands, except per share data) | 2Q 2021 |  | 3Q 2021 |  | 4Q 2021 |  | 1Q 2022 |  | 2Q 2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profitability |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 11,396 | \$ | 15,059 | \$ | 10,238 | \$ | 4,401 | \$ | 8,461 |
| Diluted EPS |  | 1.34 |  | 1.79 |  | 1.23 |  | 0.53 |  | 1.03 |
| ROA |  | 1.67 \% |  | 2.17 \% |  | 1.38 \% |  | 0.60 \% |  | 1.03 \% |
| ROE |  | 13.7 |  | 17.5 |  | 11.7 |  | 5.1 |  | 10.2 |
| ROATCE ${ }^{(1)}$ |  | 17.2 |  | 21.7 |  | 14.5 |  | 6.5 |  | 14.4 |
| Efficiency ratio |  | 60.5 |  | 50.5 |  | 63.9 |  | 67.8 |  | 66.1 |
| Provision (reversal) for loan losses |  | $(3,425)$ |  | $(2,385)$ |  | $(2,648)$ |  | 3,215 |  | 591 |
| Adjusted pre-tax income ${ }^{(1)}$ |  | 9,033 |  | 9,336 |  | 8,119 |  | 8,277 |  | 11,924 |

## Balance Sheet

| Assets | \$ | 2,764,756 | \$ | 2,763,466 | \$ | 2,938,244 | \$ | 3,332,228 | \$ | 3,362,216 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans |  | 1,918,488 |  | 1,875,176 |  | 1,840,093 |  | 2,157,969 |  | 2,224,655 |
| PPP loans |  | 197,614 |  | 95,560 |  | 43,637 |  | 22,759 |  | 12,083 |
| Loans excluding PPP loans |  | 1,720,874 |  | 1,779,616 |  | 1,796,456 |  | 2,135,210 |  | 2,212,572 |
| Cash and cash equivalents |  | 393,203 |  | 413,694 |  | 601,443 |  | 548,019 |  | 444,151 |
| Allowance for loan losses |  | $(26,687)$ |  | $(24,149)$ |  | $(21,089)$ |  | $(26,731)$ |  | $(26,020)$ |
| Total deposits |  | 2,370,764 |  | 2,365,717 |  | 2,535,849 |  | 2,941,179 |  | 2,920,376 |
| Per Share Data |  |  |  |  |  |  |  |  |  |  |
| Share price | \$ | 38.11 | \$ | 38.68 | \$ | 41.51 | \$ | 40.79 | \$ | 34.13 |
| Book value |  | 38.92 |  | 40.38 |  | 41.27 |  | 39.93 |  | 39.44 |
| Tangible book value ${ }^{(1)}$ |  | 31.72 |  | 33.08 |  | 34.00 |  | 29.57 |  | 28.86 |
| Price / tangible book value per share |  | 120 \% |  | 117 \% |  | 122 \% |  | 138 \% |  | 118 \% |
| Dividend paid | \$ | 0.23 | \$ | 0.23 | \$ | 0.23 | \$ | 0.23 | \$ | 0.23 |

(1) See appendix for reconciliation of Non-GAAP items.

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## Asset Growth

## Homefts Bancorp,Inc.



| Acquired Bank | Date | Assets $(\$$ in MM) <br> (at completion) | $\%$ of TBV <br> (at announcement) | \# of <br> Branches | Consideration |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Statewide Bank | March 2010 | $\$ 199$ | FDIC-assisted | 6 | All Cash |
| Guaranty Savings Bank | July 2011 | $\$ 257$ | $95 \%$ | 5 | All Cash |
| Britton \& Koontz Bank | February 2014 | $\$ 301$ | $90 \%$ | 8 | All Cash |
| Bank of New Orleans | September 2015 | $\$ 346$ | $126 \%$ | 4 | All Cash |
| St. Martin Bank \& Trust | December 2017 | $\$ 597$ | $183 \%$ | 12 | $\sim 80 \%$ Stock, 20\% Cash ${ }^{(1)}$ |
| Texan Bank | March 2022 | $\$ 416$ | $144 \%$ | 5 | All Cash |

(1) Cash was comprised of an aggregate $\$ 19.5$ million special cash distribution paid by St. Martin Bancshares to its shareholders.

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## Earnings

Homefts Bancorp,Inc.

Net Income
(\$ in millions)


Diluted EPS

Q1Q2Q3

## Profitability

Return on Average Assets


Return on Tangible Common Equity


Homefts Bancorp, Inc.
Return on Average Equity


Efficiency Ratio

(1) See appendix for reconciliation of Non-GAAP items.

## Organic Loan Growth

(excludes acquisition accounting \& unearned income)


Net PPP loans at June 30, $2022=\$ 12$ million with \$210,000 in remaining deferred lender fees

## Loan Portfolio Excluding PPP Loans

(as of June 30, 2022)

## Composition



CRE Loan Portfolio

- Owner Occupied - 51\%
- Non-owner Occupied - 49\%


## Market Diversification



Texan Bank acquired $\$ 318.9$ million loans

- 76\% - CRE loans
- 10\% - C\&l loans

QQ 2022 annualized growth rate

- Houston market - 16\%
- Other markets - 12\%


## Changes in ALL

Home fts Bancorp, Inc.


| (dollars in thousands) | 6/30/2021 | 9/30/2021 | 12/31/2021 | 3/31/2022 | 6/30/2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans | \$ 1,918,488 | \$ 1,875,176 | \$ 1,840,093 | \$ 2,157,969 | \$ 2,224,655 |  |
| Less: PPP Loans | 197,614 | 95,560 | 43,637 | 22,759 | 12,083 | - Day 1 ALL / total loans = 1.31\% |
| Loans Excluding PPP Loans | \$ 1,720,874 | \$ 1,779,616 | \$ 1,796,456 | \$ 2,135,210 | \$ 2,212,572 | - Acquired \$10.2 million of Texan Bank |
| Nonperforming Loans | \$ 13,976 | \$ 14,501 | \$ 13,275 | \$ 21,113 | \$ 18,505 | nonperforming loa |
| ALL / Total Loans | 1.39 \% | 1.29 \% | 1.15 \% | 1.24 \% | 1.17 \% | - ALL / total loans on Texan non-PCD loans = $123 \%$ |
| ALL / Loans Excluding PPP | 1.55 \% | 1.36 \% | 1.17 \% | 1.25 \% | 1.18 \% |  |
| ALL / NPL's | 191 \% | 167 \% | 159 \% | 127 \% | 141 \% |  |
| ALL / Assets | 0.97 \% | 0.87 \% | 0.72 \% | 0.80 \% | 0.77 \% | $\sqrt[510]{510}$ |

## Credit Quality Trends

NPAs / Assets


NPAs / Total Assets OO Originated NPAs / Total Assets

## Net Charge-offs / YTD Average Loans



Homefts Bancorp, Inc.

## ALL / NPAs



Loans Past Due


## Deposits

Homefts Bancorp, Inc.


- \$368.0 million deposits acquired from Texan Bank.
- \$119.6 million, or $38 \%$ of the deposits acquired were in CD's.
- At June 30, 2022, \$297.0 million in CDs mature within 12 months.


|  |  |  |  | Change |  |  |  |
| :--- | ---: | ---: | :---: | ---: | :---: | ---: | ---: |
| (dollars in thousands) | $\mathbf{1 2 / 3 1 / 2 0 2 0}$ | $\mathbf{1 2 / 3 1 / 2 0 2 1}$ | $\mathbf{6 / 3 0 / 2 0 2 2}$ | $\mathbf{2 0 2 2}$ vs 2021 | $\mathbf{2 0 2 2}$ vs 2020 |  |  |
| Demand Deposits | $\$$ | 615,700 | $\$$ | 766,385 | $\$$ | 938,531 | $\$$ |

## Yields

## Homefts Bancorp, Inc.

NIM ${ }^{(T E)(1)}$

— NIM — NIM Excl. PPP
Yield on Loans ${ }^{(1)}$

(1) See appendix for reconciliation of Non-GAAP items.

- NIM increased 42 bps (excluding PPP) for the quarter ended June 2022.
- PPP loans as of June 2022:
- Average YTD loans: $\$ 23.4$ million
- YTD lender fee income: $\$ 1.1$ million
- Subordinated debt issued in aggregate totaling $\$ 55$ million at $5.75 \%$ on June 30, 2022.

Cost of Interest-Bearing Liabilities


## Interest Rate Risk

## Home th Bancorp,Inc.

## Forecasted change in NII

| Forecasted change in NII |  |
| :---: | :---: |
| Rate Shock | $\mathbf{1}$ Year \% Change in NII |
| -100 | $(9.1) \%$ |
| +100 | $4.2 \%$ |
| +200 | $8.2 \%$ |
| +300 | $12.2 \%$ |
| Forward Curve | $6.0 \%$ |

## Balance Sheet Composition

| \% of assets | 2019 | 2022Q2 |
| :--- | :---: | :---: |
| Cash | $2 \%$ | $13 \%$ |
| Investments | $12 \%$ | $14 \%$ |
| Loans, excluding PPP | $78 \%$ | $66 \%$ |
| Other Assets | $8 \%$ | $7 \%$ |
|  |  |  |
| NMD - noninterest-bearing | $20 \%$ | $28 \%$ |
| NMD - interest-bearing | $45 \%$ | $47 \%$ |
| CDs | $18 \%$ | $12 \%$ |
| Total Deposits | $\mathbf{8 3 \%}$ | $\mathbf{8 7 \%}$ |
| Advances | $2 \%$ | $1 \%$ |
| Other | $1 \%$ | $3 \%$ |
| Equity | $14 \%$ | $10 \%$ |

## Interest Bearing NMD Beta



- Significant increase in Cash allocation
- Investment Portfolio effective duration $=4.7$
- $30 \%$ of loan portfolio is variable
- Loan portfolio effective duration ~ 2.4 (based on management estimates)
- Consistent deposit beta during previous Fed Funds rate cycles
- $31 \%$ during previous Fed Funds hike
- 31\% during previous Fed Funds decline
- Strong Growth in noninterest-bearing deposits


## Noninterest Income \& Expense



Noninterest Expense ${ }^{(1)} /$ Assets


| (dollars in thousands) | $\mathbf{2 Q}$ | $\mathbf{3 Q}$ | $\mathbf{4 Q}$ | $\mathbf{1 Q}$ | $\mathbf{2 Q}$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 2}$ |  |
| Service fees and charges | $\$ 1,146$ | $\$ 1,260$ | $\$$ | 1,224 | $\$$ | 1,165 |

- Natchez, MS branch sold and leased back in June 2021
- Sale of Vicksburg, MS location closed in January 2022
- Other includes BOLI benefits of $\$ 1.7$ million in 3Q 2021

| (dollars in thousands) | $\begin{gathered} \hline 2 Q \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 3 Q \\ 2021 \end{gathered}$ | $\begin{gathered} \hline 4 \mathrm{Q} \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 1Q } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline 2 \mathrm{Q} \\ 2022 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Compensation | \$ 9,687 | \$ 9,809 | \$ 9,991 | \$10,159 | \$12,583 |
| Data processing | 2,159 | 2,118 | 2,237 | 2,195 | 2,533 |
| Occupancy | 1,733 | 1,717 | 1,824 | 1,803 | 2,354 |
| Provision for unfunded | 375 | - | 15 | 302 | - |
| Other | 2,614 | 2,787 | 3,950 | 3,781 | 4,295 |
| Total noninterest expense | \$16,568 | \$16,431 | \$18,017 | \$18,240 | \$21,765 |
| Merger expenses | - | - | 299 | 328 | 1,583 |
| Noninterest expense excl. provision for unfunded and merger expenses | \$16,193 | \$16,431 | \$17,703 | \$17,610 | \$20,182 |

# HBCP Stock Performance 

(as of August 8, 2022)
Total Return (Monthly \%) - Since 2008



## Capital

Homefts Bancorp, Inc.

Dividends Per Share


Share Repurchase Activity

| Year | \# Shares | Average <br> Price | Cash <br> Utilized |  |
| :---: | ---: | :---: | :---: | :---: |
| 2020 | 530,504 | $\$$ | 26.41 | $\$ 14,011,605$ |
| 2021 | 246,012 | 36.18 | $8,900,409$ |  |
| 2022 (as of 8/2/2022) | 245,465 | 39.47 | $9,687,672$ |  |
| Share repurchase activity | $\mathbf{1 , 0 2 1 , 9 8 1}$ | $\$$ | $\mathbf{3 1 . 9 0}$ | $\mathbf{\$ 3 2 , 5 9 9 , 6 8 6}$ |

- As of August 2, 2022 ~ 238,603 shares remaining in 2021 Repurchase Plan.

Capital Ratios (Bank only)


| (dollars in millions) | TBV | $\%$ <br> Accretive / <br> Dilutive |  |
| :--- | :---: | :---: | :---: |
| 12/31/2021 | $\$$ | 290.0 |  |
| Net Income | 12.9 | $4.4 \%$ |  |
| Change in OCI | $(24.8)$ | $(8.6)$ |  |
| Intangibles Acquired * | $(26.5)$ | $(9.1)$ |  |
| Other |  | 1.5 | 0.5 |
| Dividends | $(3.9)$ | $(1.3)$ |  |
| Share buybacks | $\mathbf{( 8 . 4 )}$ | $(2.9)$ |  |
| $\mathbf{6 / 3 0 / 2 0 2 2}$ | $\mathbf{2 4 0 . 8}$ | $\mathbf{( 1 7 . 0 ) \%}$ |  |

*Less intangible amortization, net of tax

## Investment Perspective

Strong earnings and shareholder returns

Conservative, well-managed credit culture

## Market disruption creates new opportunities

## Well capitalized with capacity for continued growth

Disciplined acquirer

Insider owners committed to continual improvement

## Home㤢Bancorp,Inc.

## WE ARE

## ONETEAM,

CREATING

## EXCEPTIONAL

 CUSTOMER
## EXPERIENCES



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## Appendix

## (non-GAAP reconciliation)

## Home姷Bancorp,Inc.

| (dollars in thousands, except per share data) | 2Q 2021 |  | 3Q 2021 |  | 4Q 2021 |  | 1Q 2022 |  | 2Q 2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity | \$ | 337,812 | \$ | 344,149 | \$ | 351,903 | \$ | 337,504 | \$ | 329,124 |
| Less: intangible assets |  | 62,520 |  | 62,229 |  | 61,949 |  | 87,569 |  | 88,309 |
| Non-GAAP tangible shareholders' equity | \$ | 275,292 | \$ | 281,920 | \$ | 289,954 | \$ | 249,935 | \$ | 240,815 |
|  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 11,396 | \$ | 15,059 | \$ | 10,238 | \$ | 4,401 | \$ | 8,461 |
| Add: amortization CDI, net tax |  | 232 |  | 230 |  | 221 |  | 199 |  | 359 |
| Non-GAAP tangible net income | \$ | 11,628 | \$ | 15,289 | \$ | 10,459 | \$ | 4,600 | \$ | 8,820 |
|  |  |  |  |  |  |  |  |  |  |  |
| Return on average equity |  | 13.7 \% |  | 17.5 \% |  | 11.7 \% |  | 5.1 \% |  | 10.2 \% |
| Add: intangible assets |  | 3.5 |  | 4.2 |  | 2.8 |  | 1.4 |  | 4.2 |
| Non-GAAP return on tangible common equity |  | 17.2 \% |  | 21.7 \% |  | 14.5 \% |  | 6.5 \% |  | 14.4 \% |
|  |  |  |  |  |  |  |  |  |  |  |
| Book value per share | \$ | 38.92 | \$ | 40.38 | \$ | 41.27 | \$ | 39.93 | \$ | 39.44 |
| Less: intangible assets |  | 7.20 |  | 7.30 |  | 7.27 |  | 10.36 |  | 10.58 |
| Non-GAAP tangible book value per share | \$ | 31.72 | \$ | 33.08 | \$ | 34.00 | \$ | 29.57 | \$ | 28.86 |

## Appendix

## (non-GAAP reconciliation)

## Home 姷Bancorp,Inc.

| (dollars in thousands) | 2Q 2021 |  | 3Q 2021 |  | 4Q 2021 |  | 1Q 2022 |  | 2Q 2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported net income | \$ | 11,396 | \$ | 15,059 | \$ | 10,238 | \$ | 4,401 | \$ | 8,461 |
| Less: PPP loan income |  | 2,372 |  | 4,742 |  | 2,201 |  | 800 |  | 402 |
| Less: BOLI benefitt |  | - |  | 1,717 |  | - |  | - |  | - |
| Less: gain (loss on sale of assets |  | (457) |  | (3) |  | (44) |  | 5 |  | (6) |
| Less: loan discount accretion |  | 556 |  | 585 |  | 484 |  | 457 |  | 879 |
| Add: provision (reversal) for loan losses |  | $(3,425)$ |  | $(2,385)$ |  | $(2,648)$ |  | 3,215 |  | 591 |
| Add: provision for credit losses on unfunded commitments |  | 375 |  | - |  | 15 |  | 302 |  | - |
| Add: CDI amortization |  | 293 |  | 291 |  | 279 |  | 252 |  | 454 |
| Add: merger-related expenses |  | - |  | - |  | 299 |  | 328 |  | 1,583 |
| Add: income tax expense |  | 2,865 |  | 3,412 |  | 2,577 |  | 1,041 |  | 2,110 |
| Adjusted pre-tax income ${ }^{(1)}$ | \$ | 9,033 | \$ | 9,336 | \$ | 8,119 | \$ | 8,277 | \$ | 11,924 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average total loans |  | 1,963,935 |  | 1,896,808 |  | ,856,814 |  | 862,616 |  | 190,721 |
| Less: average PPP loans |  | 228,114 |  | 144,626 |  | 67,198 |  | 31,326 |  | 15,463 |
| Average total loans excluding PPP loans |  | 1,735,821 |  | 1,752,182 |  | 1789,616 |  | 831,290 |  | 175,258 |
|  |  |  |  |  |  |  |  |  |  |  |
| Loan yield |  | 4.95 \% |  | 5.60 \% |  | 5.12 \% |  | 4.88 \% |  | 4.94 \% |
| Negative (positive) impact of PPP loans |  | 0.11 |  | (0.60) |  | (0.29) |  | (0.09) |  | (0.03) |
| Loan yield excluding PPP loans |  | 5.06 \% |  | 5.00 \% |  | 4.83 \% |  | 4.79 \% |  | 4.91 \% |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin |  | 3.75 \% |  | 4.16 \% |  | 3.53 \% |  | 3.39 \% |  | 3.76 \% |
| Negative (positive) impact of PPP loans |  | (0.04) |  | (0.52) |  | (0.24) |  | (0.08) |  | (0.03) |
| Net interest margin excluding PPP loans |  | 3.71 \% |  | 3.64 \% |  | 3.29 \% |  | 3.31 \% |  | 3.73 \% |

${ }^{(1)}$ Adjusted pre-tax income - removes the impact of one time items, PPP income, provision for credit losses, loan discount accretion and CDI.

## Appendix

## (non-GAAP reconciliation)

# Home 姷 Bancorp,Inc. 

| (dollars in thousands) | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  | Jun-22 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity | \$ | 277,871 | \$ | 304,040 | \$ | 316,329 | \$ | 321,842 | \$ | 351,903 | \$ | 329,124 |
| Less: intangible assets |  | 68,033 |  | 66,055 |  | 64,472 |  | 63,112 |  | 61,949 |  | 88,309 |
| Non-GAAP tangible shareholders' equity | \$ | 209,838 | \$ | 237,985 | \$ | 251,857 | \$ | 258,730 | \$ | 289,954 | \$ | 240,815 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 16,824 | \$ | 31,590 | \$ | 27,932 | \$ | 24,765 | \$ | 48,621 | \$ | 12,862 |
| Add: amortization CDI, net tax |  | 496 |  | 1,458 |  | 1,251 |  | 1,074 |  | 919 |  | 558 |
| Non-GAAP tangible income | \$ | 17,320 | \$ | 33,048 | \$ | 29,183 | \$ | 25,839 | \$ | 49,540 | \$ | 13,420 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average equity |  | 8.6 \% |  | 10.9 \% |  | 9.0 \% |  | 7.8 \% |  | 14.4 \% |  | 7.6 \% |
| Add: intangible assets |  | 1.1 |  | 3.9 |  | 2.8 |  | 2.4 |  | 3.6 |  | 2.6 |
| Non-GAAP return on tangible common equity |  | 9.7 \% |  | 14.8 \% |  | 11.8 \% |  | 10.2 \% |  | 18.0 \% |  | 10.2 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated loans | \$ | 941,922 |  | 1,095,160 |  | 1,251,201 |  | 1,625,139 |  | 1,593,769 |  | 1,704,244 |
| Acquired loans |  | 715,873 |  | 554,594 |  | 463,160 |  | 354,815 |  | 246,324 |  | 520,411 |
| Total loans |  | 1,657,795 |  | 1,649,754 |  | 1,714,361 |  | 1,979,954 |  | 1,840,093 |  | 2,224,655 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated NPAs | \$ | 22,523 | \$ | 15,526 | \$ | 16,421 | \$ | 10,353 | \$ | 8,348 | \$ | 5,340 |
| Acquired NPAs |  | 3,238 |  | 10,444 |  | 12,121 |  | 9,628 |  | 6,116 |  | 13,442 |
| Total NPAs | \$ | 25,761 | \$ | 25,970 | \$ | 28,542 | \$ | 19,981 | \$ | 14,464 | \$ | 18,782 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated past due loans | \$ | 7,685 | \$ | 9,549 | \$ | 16,541 | \$ | 12,070 | \$ | 9,071 | \$ | 11,417 |
| Acquired past due loans |  | 21,120 |  | 22,493 |  | 13,098 |  | 8,335 |  | 6,146 |  | 5,606 |
| Total past due loans | \$ | 28,805 | \$ | 32,042 | \$ | 29,639 | \$ | 20,405 | \$ | 15,217 | \$ | 17,023 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average assets | \$ | 1,615,738 | \$ | 2,160,942 | \$ | 2,198,483 | \$ | 2,491,612 | \$ | 2,765,878 | \$ | 3,137,255 |
| Less: average PPP loans |  | - |  | - |  | - |  | 169,665 |  | 169,149 |  | 23,351 |
| Average assets excluding PPP loans | \$ | 1,615,738 | \$ | 2,160,942 | \$ | 2,198,483 | \$ | 2,321,947 | \$ | 2,596,729 | \$ | 3,113,904 |

## Appendix

## （non－GAAP reconciliation）

Home ケ！⿱夂口犬 Bancorp，Inc．

| （dollars in thousands） | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  | Jun－22 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reported noninterest income | \＄ | 9，962 | \＄ | 13，447 | \＄ | 14，415 | \＄ | 14，305 | \＄ | 16，271 | \＄ | 7，072 |
| Less：BOLI benefit |  | － |  | － |  | 1，194 |  | － |  | 1，717 |  | － |
| Less：gain（loss）on sale of assets |  | （69） |  | － |  | （347） |  | － |  | （504） |  | － |
| Non－GAAP noninterest income | \＄ | 10，031 | \＄ | 13，447 | \＄ | 13，568 | \＄ | 14，305 | \＄ | 15，058 | \＄ | 7，072 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported noninterest expense | \＄ | 46，177 | \＄ | 63，225 | \＄ | 63，605 | \＄ | 62，981 | \＄ | 66，982 | \＄ | 40，005 |
| Less：lease termination |  | － |  | － |  | 291 |  | － |  | － |  | － |
| Less：severance pay |  | － |  | － |  | 287 |  | － |  | － |  | － |
| Less：merger－related expenses |  | 1，086 |  | 2，010 |  | － |  | － |  | 299 |  | 1，911 |
| Non－GAAP noninterest expense | \＄ | 45，091 | \＄ | 61，215 | \＄ | 63，027 | \＄ | 62，981 | \＄ | 66，683 | \＄ | 38，094 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \＄ | 16，824 | \＄ | 31，590 | \＄ | 27，932 | \＄ | 24，765 | \＄ | 48，621 | \＄ | 12，862 |
| Less：PPP loan income |  | － |  | － |  | － |  | 5，895 |  | 13，208 |  | 1，202 |
| Less：Write of FDIC loss share receivable |  | － |  | － |  | （680） |  | － |  | － |  | － |
| Less：BOLI benefit |  | － |  | － |  | 1，194 |  | － |  | 1，717 |  | － |
| Less：gain（loss）on sale of assets |  | （69） |  | － |  | （347） |  | － |  | （504） |  | － |
| Less：loan discount accretion |  | 5，342 |  | 5，805 |  | 3，503 |  | 4，097 |  | 2，361 |  | 1，336 |
| Add：provision（reversal）for loan losses |  | 2，317 |  | 3，943 |  | 3，014 |  | 12，728 |  | $(10,161)$ |  | 3，806 |
| Add：provision for credit losses on unfunded commitments |  | － |  | － |  | － |  | － |  | 390 |  | 302 |
| Add：CDI amortization |  | 763 |  | 1，845 |  | 1，583 |  | 1，360 |  | 1，163 |  | 706 |
| Add：income tax expense |  | 9，772 |  | 6，695 |  | 5，860 |  | 6，042 |  | 11，818 |  | 3，151 |
| Add：lease termination |  | － |  | － |  | 291 |  | － |  | － |  | － |
| Add：severance pay |  | － |  | － |  | 287 |  | － |  | － |  | － |
| Add：merger－related expenses |  | 1，086 |  | 2，010 |  | － |  | － |  | 299 |  | 1，911 |
| Adjusted pre－tax income ${ }^{(1)}$ | \＄ | 25，489 | \＄ | 40，278 | \＄ | 35，297 | \＄ | 34，903 | \＄ | 35，348 | \＄ | 20，200 |

${ }^{(1)}$ Adjusted pre－tax income－removes the impact of one time items，PPP income，provision for credit losses，loan discount accretion and CDI．

